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HOW LEADERSHIP IS LEARNED IN EMERGENCY MEDICAL SERVICES: A QUALITATIVE STUDY AMONG EMERGENCY MEDICAL SERVICES PROVIDERS FROM MULTIPLE NATIONS WORKING IN RIYADH, KINGDOM OF SAUDI ARABIA

By
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A DISSERTATION FOR EDUCATIONAL DOCTORATE PROGRAM IN LEADERSHIP

Submitted to the faculty of the Graduate School of Creighton University in Partial Fulfillment of the Requirements for the degree of Doctor of Education in Interdisciplinary Leadership.

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ABSTRACT

The purpose of this study was to learn how leadership is learned within an international context in Emergency Medical Services (EMS) by interviewing EMS professionals working in Riyadh, Kingdom of Saudi Arabia. Those interviewed either worked in EMS or had EMS training in countries other than Saudi Arabia. Each interview sought to understand the interviewee's experience of learning and experiencing leadership as well as their recommendations on leadership. This study began in June of 2013 and included 19 participants.

EMS systems have similar roles and responsibilities in many countries around the world. At the most basic level, EMS systems are tasked with providing transport to a hospital. There is a requirement for stronger integration within traditional healthcare systems and evolving more complex systems to ensure public and emergency response. EMS systems continue to develop and evolve in countries worldwide. Therefore, the topic of leadership requirements for international EMS systems needed to be better understood. This clarity required further research.

This qualitative study took a phenomenological approach to examine shared international experiences of learning and experiencing leadership within the EMS profession. The data was collected during recorded conversations. The transcripts of the conversations were developed into coded themes (a) how leadership was learned; (b) who are leaders in EMS; (c) what are leadership qualities, characteristics, and capabilities; and (d) what are future needs for leadership development.

Three major implications emerged from the narrative transcripts, the recommendations by the participants, and connections made between the data and literature reviewed in this study. First, EMS education and training institutes need to develop a progression of leadership courses that integrate simulations, internships, and moves beyond leadership in the field to explore fully organizational and strategic leadership. Second major implication was for EMS licensing or certifying bodies to engage in requiring continuing education, not only on the technical skills within the profession, but on leadership development. Last major implication was for EMS systems to yield better leaders through objective processes, such as formal mentoring programs. In general, the EMS profession needs to engage in dialogue to address leadership development needs.

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Great leaders realize that it takes others to achieve great things and this dissertation is no exception. I owe a great deal of my academic and professional achievements to Dr. William Raynovich, who not only guided me as my committee chair but also has been a mentor for nearly a decade. In addition, Dr. Peggy Hawkins, who also served on my committee, has provided invaluable feedback and significantly contributed to my success in completing this dissertation. Similarly, Dr. Jim Martin provided guidance on clarity in my writing and recommendations to improve this dissertation. Elveta Bishop, my trusted editor, has through her steadfast support and guidance, allowed me to complete the dissertation process.

I also want to acknowledge Dr. Isabelle Cherney and the entire Ed.D. program at Creighton University for their dedication to my education and continued support. Lastly, I want to acknowledge Creighton University for contributing to my success and specifically the Graduate School, the Werner Institute within the Law School, and the EMS Education program for providing me with an education that is second to none.

DEDICATION

I dedicate this personal achievement to very special people in my life. My father, William J. Leggio, Sr. who gave me his name and provided support in his own unique way. My mother, Marialice Leggio who provided me with values and guidance rooted in experience. I dedicate this achievement to my close friends near and far who supported me throughout the process. Though there are many who supported me, it was my fiancé Katelyn van Galder who provided me with the most support and encouragement to complete this dissertation. Katelyn, I look forward to our many years together and share credit with her for completing this process.

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Chapter 1 — Introduction

Background and Significance

This qualitative study discovered how Emergency Medical Services (EMS) providers from different nations working in Riyadh, Kingdom of Saudi Arabia learned leadership and provided their suggestions for future EMS leaders. EMS is a profession designed to have Emergency Medical Technicians (EMT) and/or Paramedics respond, treat, and transport patients who suffer from the results of illness and or trauma. EMS organizations and leaders are not limited to ensuring these types of responses. EMS leaders have an interdisciplinary role with other agencies in planning for future response requirements in an environment where the level of uncertainty portends many unknowns in what those future response requirements may actually be. Therefore, EMS leaders are tasked with not only leading daily operations and engaging in developing mutual aid response agreements with other first responding agencies, but also with being part of decision-making at both the local and federal levels (Catlett, Jenkins and Millin, 2011; Lester and Krejci, 2007).

Problem Statement

How leadership is learned in an international context by those in EMS is not widely understood. The topic of how leadership in EMS is learned in different nations has not been well-researched or discussed from a scholarly perspective. EMS curriculum guidelines published at national levels do mention leadership, but do not delve into specific leadership skills (National Highway Traffic

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Administration, 2004; College of Paramedics: British Paramedic Association, 2008). Even though the roles for EMS leadership at local and federal levels are known (Catlett et al., 2011; Garza, 2009; Lester & Krejci, 2007), national curricula guidelines remain largely focused on the medical knowledge needed by EMTs and Paramedics, and the level of proficiencies needed to safely perform interventional skills (National Highway Traffic Safety Administration, 2010). The discussion on the topic of leadership theory and leadership skills needed in EMS has remained outside of these curricula guidelines.

Within EMS publications, EMS professionals have analyzed different styles or theories of leadership and applied the theories to the profession. There remains a high level of importance and interest in scholarly research to substantiate and differentiate EMS leadership (Brink, Back-Peterson, & Sernert, 2012). The critical nature of understanding how leadership in EMS is learned is not limited to one country, but is needed internationally as the role of EMS during emergencies is a growing topic in international emergency medicine (Morton and Vu, 2011). Thus, the need for further understanding on leadership in EMS at the international level is recognized as an unmet need.

Purpose Statement

The purpose of this phenomenological qualitative study was to interview EMS providers from multiple nations who were working in Riyadh, Kingdom of Saudi Arabia, and to explore how and what they learned about leadership in EMS during their education, their multinational careers, and based on their experiences. The research described in this study identified what skills are

needed for future leaders in EMS based on the individual and collective perspectives of the participants.

Research Questions

The central question of this study was: How is leadership learned in an international context by those in EMS? The sub questions were:

- 1. How and what did those surveyed learn about leadership as EMS students?
- 2. How and what did those surveyed learn about leadership during their careers in EMS?
- 3. Who do those surveyed identify as leaders in EMS organizations?
- 4. What do those surveyed recommend be taught on the topic of leadership to EMS students?
- 5. What skills do those surveyed believe future EMS leaders should develop?

Study significance.

It is known that EMS has a strong history of leadership in disaster management, coordinating response efforts, and patient care including triage (Catlett et al., 2011). The history of leadership in EMS does not provide answers to how leadership was learned, but is marked with strong criticisms of leadership performance and the need for further research and understanding on the topic of leadership, and the absence thereof, in EMS. This study is significant because it added to the limited body of scholarly knowledge in EMS. This addition will begin

to satisfy the need for further research on the topic of leadership in EMS by researching how those with multinational experiences in EMS learned leadership as a student and throughout their career. The research sought suggestions for leadership skills that should be taught to future EMS leaders. These research findings will serve EMS training programs, educators, and those who supervise EMS education programs around the world by identifying topics of leadership and leadership skills that are necessary to supplement current of EMS curricula and educational programs. The second population to gain from this study will be EMS professionals around the world who are identifying areas for improvement within their organizations, developing continuing education, and recommending paths for professional development for their own organizations.

Delimitations.

A delimitation of this study was that the EMS providers from multiple nations that were interviewed as they were located in Riyadh, Kingdom of Saudi Arabia and actively associated with an EMS service there. The interviews were completed in the English language. An additional delimitation of this study was that the respondents have trained and/or worked in a location other then the Kingdom of Saudi Arabia.

Definition of terms.

Disaster Medical Assistance Teams (DMAT). These teams consist of individuals who respond to provide disaster medical assistance and humanitarian aid during large-scale incidences (Aitken et al., 2012).

Emergency Department (ED) or Emergency Room (ER). A hospital room or area staffed and equipped for the reception and treatment of persons with conditions (as illness or trauma) requiring immediate medical care (Emergency Room, n.d.).

Emergency Medical Services (EMS). A national network of services coordinated to provide aid and medical assistance from primary response to definitive care; the network involves personnel trained in rescue, stabilization, transportation, and advance management of traumatic and medical emergencies (Sanders, 2012, p. 3).

Emergency Medical Technician (EMT). This is considered the minimum level of certification for ambulance personnel. EMTs provide basic-level medical and trauma care and transportation to a medical facility (Limmer, O'Keefe, 2012, p. 9).

Incident Commander (IC). Solely responsible (within the confines of his or her authority) for establishing incident objectives and strategies. The IC is directly responsible for ensuring that all functional area activities are directed towards accomplishment of the strategy (U.S. Department of Homeland Security, 2008, p. 51).

International Emergency Systems (IES). These systems have varied features and practices and resemble the main models of EMS systems in one way or another to provide the arrangements of personnel, facilities, and equipment for the effective, coordinated, and timely delivery of health and safety services to victims of sudden illness or injury in a way that meets the local needs and targets with diverse culture, political, and financial factors of each individual community (Al-Shaqsi, 2010)

International Emergency Medicine (IEM). A discipline of medicine that involves international emergency medical systems development and the establishment of emergency medicine residency training and educational programs abroad, with some training in broader public health concepts such as disaster and humanitarian response with the inclusion of training in additional aspects of nonemergency international public health development (Morton and Vu, 2011, p. 521).

Mass Casualty Incident (MCI). An event for which available resources are insufficient to manage the number of causalities (Sanders, 2012, p. 1478).

Mutual Aid Agreement (MAA). An agreement between neighboring emergency agencies to exchange equipment and personnel when necessary (Sanders, 2012, p. 1478).

National Incident Management System (NIMS). A systematic, proactive approach to guide departments and agencies at all levels of government, nongovernmental organizations, and the private sector to work seamlessly to prevent, protect against, respond to, recover from, and mitigate the effects of incidents, regardless of cause, size, location or complexity, in order to reduce the loss of life and property and harm to the environment (U.S. Department of Homeland Security, 2008, p. 1).

Paramedic. A person who has completed training consistent with the National EMS Education Standards, including advanced training in clinical decision-making, patient assessment, cardiac rhythm interpretation, defibrillation, drug therapy, and airway management (Sanders, 2012, p. 3).

Team Leader. An EMS provider who has many roles, including maintaining an overall patient perspective, providing leadership to the team by designating tasks, and coordinating transportation (Aehlert, 2011, p. 619).

Unified Command (UC). Individuals designated by their jurisdictional or organizational authorities (or by departments within a single jurisdiction) who must jointly determine objectives, strategies, plans, resources allocations, and priorities and work together to execute integrated incident operations and optimize the use of assigned resources (U.S. Department of Homeland Security, 2008, p. 51).

Autobiographical Statement

The author of this study is from the United States of America (U.S.). The researcher holds a Bachelors of Science in EMS, a Masters of Science in Negotiation and Dispute Resolution, and completed this dissertation for his Educational Doctorate (Ed.D.) in Interdisciplinary Leadership. Upon completion of the Ed.D. all of the researcher's degrees have been awarded through the same Midwestern Jesuit University. The researcher was an adjunct EMS instructor for the same Midwestern University, and worked in two clinical environments of emergency medicine both as an employee and volunteer in EMS. The researcher's volunteer experience included firefighter training and experiences.

The author maintained National Certification and two state licensures, one with a Critical Care endorsement. At the time of this study, the researcher had not worked in a role to provide EMS outside of the U.S. However, the author was

employed in Riyadh, Kingdom of Saudi Arabia, as an EMS instructor for a public university, the term of employment that started in September 2011, while conducting this study.

Chapter 2 — Review of the Literature

Opening Comments

This qualitative study focused on answering how leadership is internationally learned in Emergency Management Services (EMS) from EMS providers with international experience. Secondary study questions of this scholarly work focused on studying how those surveyed learned leadership as students and professionals, and what skills and education they believed were needed for future EMS leaders to be successful. The merit of this study is that it added to the limited body of scholarly knowledge in EMS on the topic of leadership. There was a global need for identifying and clarifying the leadership skills and characteristics in EMS.

This chapter is an exploration of relevant literature on leadership in EMS. The majority of the literature search was conducted over approximately four weeks with the assistance of Library Specialists at Creighton University. Search terms used in multiple combinations for retrieving literature were 'leadership,' 'Emergency Medical Services,' 'multi-national,' 'multi-cultural,' 'international,' and 'emergency responders.' Evaluation of published research continued until the completion of the dissertation.

The literature collected and reviewed started with emerging global challenges in the field of EMS. The literature review established a demand and compelling need for leadership within EMS. This compelling need for leadership within EMS can be directly related to the changing EMS culture. This study further analyzed the current status of EMS leadership development.

Emerging Global Challenges in the Field of EMS

Disaster can strike anywhere and may require a response ranging from local systems to the federal government or military. This reality has created positions in EMS for highly-trained professionals in leadership who are capable of engaging in interdisciplinary efforts with multiple types of agencies. Catlett, Jenkins and Millin (2011) listed multiple types of agencies as law enforcement, military, specialized search and rescue teams, fire, rescue, hospitals, public health, and public utilities (p. 423). Being able to engage in Mutual Aid Agreements (MAAs) and Unified Command (UC) structures are two reasons why EMS students need leadership education. Creating Mutual Aid Agreements may be the responsibility of EMS organizational leaders, but initial UC roles may be assigned to the initial EMS responders. This evolving demand has created a need for leadership skills and abilities that cross all levels of EMS professionals and providers.

Aitken et al. (2012) collected data via an anonymous survey of Australian Disaster Medical Assistance Teams (DMAT) who deployed to the 2004 Asian Tsunami Disaster. Aitken et al. (2012) reported an approximate 50% return rate on the survey designed to evaluate leadership issues and use of standards in Australian DMATs. These DMAT members were quite experienced with 53% of the respondents in the 45 – 55 years of age range, 75% were male, and 58% had significant experience in international disasters (Aitken et al., 2012, p.142).

The Aitken et al. (2012) quantitative survey asked respondents to answer statements with Strongly Disagree, Disagree, Neither Disagree or Agree, Agree,

and Strongly Agree, with an option for Not Applicable/Missing (p. 143). Aitken et al. (2012) provided two statements focused on leadership and command: "Leadership training is essential for DMAT [Disaster Medical Assistance Teams] commanders and there needs to be a clear command structure" (p. 143). Aitken et al. (2012) reported a strong support of 85% for leadership training for DMAT commanders. The remaining 15% neither agreed nor disagreed with the statement. The second statement regarding the need for a clear command structure received unanimous support (Aitken et al., 2012).

With these results, Aitken et al. (2012) discussed an Israeli study on the response of the Thai medical system to the 2004 Tsunami Disaster and the findings that supported leadership as being crucial for effective functioning.

Aitken et al. (2012) compared this report to the Project Hope/United States Naval Ship (U.S.N.S) attributing much of its success to quality leadership. Aitken et al. (2012) discussed how these international experiences in inter-agency coordination revealed issues of jurisdiction, authority, capacity, and competency, all of which are leadership issues requiring attention and development.

The role of leadership in large-scale disasters that required federal response was a focus of discussion in the research by Aitken et al. (2012). It is important to remember this is only one type of emergency in which EMS leaders may find themselves involved. EMS leaders may also find themselves in the midst of an active shooter attack or an emergency medical response, and these types of crises, including large-scale disasters, require much different leadership skills then those used in their day-to-day operations (Ludwig, 2012, p.1). Ludwig

(2012) stated that "not only do EMS managers have to lead people under normal every day conditions, but they also may be asked to show their leadership during high-intensity events, such as tornadoes or mass-casualty incidents" (p. 1).

Implications of inadequate response infrastructure.

The fast-track method of Swedish EMS is a possible solution to the problem of an ambulance in the U.S. being turned away from an Emergency Department (ED) every minute as reported by Berger and McKenna (2007). This fact, coupled with increased ED wait times, allowed Berger and McKenna (2007) to state that "no one believes the EDs in any US metro areas are prepared for the crush of a significant terrorist attack, a natural disaster, or a pandemic, such as avian influenza" (p. 55). This statement made by Berger and McKenna (2007) supported Catlett et al.'s (2011) discussion on the long-standing role of EMS leadership in disaster planning that requires knowing, at a minimum, the local hospital systems to ensure knowledge of available care options. This remains a problem that future leaders of EMS in many nations will have to address.

Morton and Vu (2011) made the statement that, "International Emergency Systems development is yet another vibrant and growing field within the specialty of International Emergency Medicine. Many nations have minimal to no Emergency Medical Services (EMS) to stabilize or transport ill patients in the out-of-hospital-setting" (p. 521). The need for a clearer understanding of leadership in EMS is not limited to the economics of emergency response, but remained strongly connected to the test of disaster striking any country or region of the world. This is a test with failing results several times over. While the need for

increased understanding and recognition of increased roles for EMS leadership during emergency and organizational change was well discussed and supported, there remained a gap in understanding how leadership is learned in EMS at any stage. Therefore, there was the need for research in this domain of leadership within the EMS profession from an international level.

Global socio-economic infrastructure implications.

A study was conducted by Nielsen et al. (2012) to better understand the current status of pre-hospital care in Low- and Middle-Income Counties (LMICs), which were seeing an increase in injuries and other medical emergencies.

Nielsen et al. (2012) conducted a survey of EMS leaders in 13 LMICs in Africa,
Asia, and Latin America. A standardized 32-question survey derived from World Health Organization needs-assessment form asked questions to address:

- methods of transport to the hospital;
- training and certification of EMS providers;
- organizations and the funding of EMS systems;
- public access to pre-hospital care; and
- barriers to EMS development (Nielsen et al., 2012, p. 381 382).

Nielsen et al. (2012) used the 2008 World Bank Classification of the countries surveyed and broke the thirteen countries into three groups: low-income, lower-middle-income, and upper-middle-income. Low-income countries surveyed were Ghana, Kenya, Pakistan, and Vietnam (Nielsen et al., 2012, p.383). Lower-middle-income countries surveyed were Ecuador, India, and Sri Lanka (Nielsen et al., 2012, p.383). Upper-middle-income countries surveyed

were Brazil, Colombia, Mexico, Panama, Peru, and South Africa (Nielsen et al., 2012, p.383).

Nielsen et al. (2012) reported a 36% response for inadequate funding as being the barrier to EMS development. Lack of leadership within the system was cited as the second most significant finding with an 18% response rate. Other cited barriers to improving EMS coverage were:

- a lack of integration of different services,
- a lack of standards, and
- a lack of leadership.

This last barrier cut across the different systems and institutional arrangements (Nielsen et al. 2012, p. 388). The Nielsen et al. (2012) results were strongly related to Aitken et al.'s (2012) study that found unanimous support for a clear command structure and are similar to Catlett et al.'s (2011) discussion on the need for Mutual Aid Agreements (MAAs) to integrate the different services.

The studies discussed thus far all support Bring et al. (2012) who discussed the importance of research in pre-hospital care, especially ambulance care, as being of great interest. Bring et al. (2012) supported the importance of research in EMS due to the increasing number of graduating ambulance personal and the need to evaluate their work from different angles (p 77). The U.S. NHTSA (2010) stressed this point as well when introducing the *National EMS Scope of Practice Model* in which the following statement was made: "[s]tatistical analysis and research on patient safety, scope of practice and EMS

personnel competency must become a priority among the leadership of national associations, Federal agencies, and research institutes" (p. 8). The U.S. NHTSA (2010) went on to assert that later versions of the *National EMS Scope of Practice Model* should be guided by published and replicated scientific conclusions based on EMS data and analysis.

The Demand for Leadership in EMS: A Compelling Need for Change

A compelling need for further participation and role expansion of EMS leadership in both community and federal efforts in processes where EMS leadership has been included since the beginning profession was made by Catlett et al. (2011) in the *Role of Emergency Medical Services in Disaster Response: Resource Document for the National Association of EMS Physicians Position Statement.* Lester and Krejci (2007) wrote that "localized decision-making is vital in an emergency situation" (p. 87) in an article examining National Incident Management System (NIMS), Federalism and Leadership in the wake of Hurricane Katrina. EMS leaders are recognized to have a strong history of leadership in disaster management, preparedness planning, coordinating communications, performing triage, patient transport and care, resource management, and hazardous material response (Catlett et al. 2011, p.420).

The contention for EMS leaders providing leadership in establishing advance Memoranda of Understanding (MOUs), or Mutual Aid Agreements (MAAs) with other EMS organizations in pre-planning for emergencies was made by Catlett et al. (2011). Mutual Aid Agreements demonstrate a commitment to mutual responses, but would also allow collaboration to occur between EMS

leadership from different organizations. Catlett et al. (2011) considered these Mutual Aid Agreements (MAA) as a proactive opportunity for EMS leadership to participate in the planning phase of responses that go across jurisdictional lines.

Crossing jurisdictional lines raise issues of licensure and malpractice concerns for EMS leadership that need to be addressed. Not only would discussions on MAAs provide opportunities for EMS leadership to advocate for the safety and protection of their personnel responding to the front lines, MAAs would provide proactive opportunities to discuss and answer financial and legal questions about what happens when a responder is injured when responding to another jurisdiction. These discussions on safety and protection by EMS leadership need to include issues related to compensation, benefits, and protection to safeguard the welfare of EMS responder's dependents in the event of an injury, permanent disability, or even death during a response (Liong, A & Liong, S, 2010).

Any active incident that requires medical services should involve EMS leaders within the incident command structure (Catlett et al., 2011), and therefore EMS responders who respond to the front lines of disasters may initially be placed in leadership roles during the beginning stages of disaster response as command staff. This allows for a Unified Command (UC) structure to be developed and creates the role for EMS leadership to implement emergency medical response objectives and strategies for providing medical care to victims. Thus, EMS leadership need to have knowledge and authority to make critical

decisions regarding pre-hospital care and have an extensive understanding of the available healthcare systems and patient resources (Catlett et al., 2011).

This discussion from Aitken et al. (2012) is similar to Catlett et al. (2011) that focused on the U.S. Catlett et al. (2011) discussed Unified Command (UC) that were part of the Incident Command System (ICS) created by the National Incident Management System (NIMS). ICS has become an accepted standard for disaster response for many countries (Aitken et al., 2012). Therefore, the unanimous support for a clear command structure found in the Aitken et al. (2012) study must be given strong consideration. As Aitken et al. (2012) discussed, leadership was essential to disaster response, but was generally a learned skill with no set of characteristics guaranteeing good leadership in situations of extreme adversity that required Incident Commanders (IC) or Unified Command (UC) to make decisions quickly based on incomplete or uncertain data and information.

EMS: An expert culture of colleagues.

A discussion focused on the need for studies to be performed on the topic of group supervision in the EMS context is presented by Brink et al. (2012). Brink et al. (2012) described EMS as having a pronounced sense of collegiality and genuine team spirit amongst ambulance personnel that has both advantages and disadvantages. Brink et al. (2012) analyzed the Swedish model of EMS and the increase in the requirements of Swedish ambulances to have a registered nurse in each vehicle to ensure medication management. Brink et al. (2012) reported this as being an effort to support the fast track method of transporting the patient

from the field to the proper treating hospital unit. This method affected the routine of the whole ambulance service by allowing the patient to be assessed and transported directly to the treating unit and not to the Emergency Department (ED) doctor (Brink et al., 2012).

The traditional hierarchy found in military leadership was examined by Gienapp (2005), along with the seven core military leadership values of loyalty, duty, respect, selfless service, honor, integrity, and perseverance (LDRSHIP). Gienapp (2005) analyzed if these seven core values could work for EMS. Gienapp (2005) started the analysis with a discussion on the misconceptions of military leadership. He described the misconception of military leaders as being dominating, opinionated, demanding of obedience, and well-groomed leaders with abrupt personalities who demanded respect and were quick to lash out because lives were stake. Gienapp (2005) stated that the basic misconceptions of military leadership could not be further from the truth. Powers (2005) discussed the basic misconception that military leadership was a leadership style that "... demands absolute, unrelenting subservience to the commands of one's superior, that leadership is best done harshly, and that there is no room for error" (p. 54).

Gienapp (2005) discussed loyalty as taking ownership of those around you and supporting them in their efforts and not as blind subservience. Under this definition, loyalty meant getting behind and defending employees, even when they are wrong. Gienapp (2005) stressed that as a leader, your crewmembers needed to know your goal was to help them be the best they can be. This

perspective was in agreement between Gienapp (2005) and Powers (2006) who described transformational leadership as both recognizing and supporting personal growth.

At the heart of military leadership is a guiding principle of it being all about taking care of soldiers, and this principle should be applied to all decision making in EMS (Gienapp, 2005). Gienapp (2005) applied this principle to EMS leadership and the duty to uphold provisions of focusing on patient care. Gienapp (2005) went on to describe EMS leaders as serving in positions where they were trusted with information, policy enforcement, and decision-making. Gienapp (2005), similar to Powers (2006), stressed the importance to balance all of these points of trust in a way that administration and crewmembers can rely upon with their leadership.

Respect is the key value that is too often forgotten, as discussed by Gienapp (2005). Gienapp (2005) further discussed how the leader who fails at the value of respect is one who misunderstands military leadership. Leaders must recognize the abilities, education, and experience of those who they lead (Gienapp, 2005 & Powers, 2006). In addition to respecting the abilities of others, leaders must be concerned for the welfare of crews. This may include sacrificing a leader's own self-interest. Gienapp described this leadership value as selfless service (2005).

Self-evaluation and being proud of the way you treat your employees are at the core of the value of honor (Gienapp, 2005). Self-evaluation overlaps with the core value of integrity and remaining true to the selfless dedication to your

employees regardless of personal differences (Gienapp, 2005). Remaining steadfast in the way you lead regardless of differences and commitment to organizational change are at the core of the value of perseverance (Gienapp, 2005).

Gienapp (2005) supported the use of military leadership in EMS, but warned not to confuse military leadership with militant leadership. Lester and Krejci (2007) supported military leadership in EMS as well for several reasons. Lester and Krejci (2007) supported military leadership because leadership is stressed at all levels of the military, including from the top down to the individual level. Military leadership is a style of leadership that trains with leadership involvement in the conceptual design of training for emergency response (Lester & Krejci, 2007). This allows for in the absence of leadership, the lower levels of soldiers act in accordance with the mission (Lester & Krejci, 2007).

This model of leadership stresses the ability to understand and execute the mission even when command is cut off and quick decisions need to be made (Lester & Krejci, 2007). This model would support the discussion made by Carlett et al. (2011) on the importance of leadership development in EMS since initial responders may find themselves filling the initial roles of leadership within a UC. Military leadership has a guiding principle of making decisions that take care of troops established for all soldiers who may find themselves in leadership roles, and the military trains for this (Lester & Krejci, 2007; Gienapp, 2005). Therefore, military leadership is learned through understanding guiding principles, consistent/predictable actions, and through active field training.

Field leadership requirements.

Former New York City Mayor Rudolph Giuliani's leadership during

September 11, 2001 is viewed as an example for EMS leadership because of his
management of September 11, 2001, when Giuliani "became the face of
reassurance on television for the American people" (p.2) while President Bush
was not seen (Ludwig, 2012). Ludwig (2012) cited Giuliani as being known for
routinely showing up at emergency scenes in New York City. For these reasons,
Ludwig (2012) shared Giuliani's four steps to crisis management:

- be visible,
- be composed,
- be vocal, and
- be resilient.

A belief that EMS leaders must keep these steps in mind, as there is the ongoing need to display everyday leadership skills with those emergency circumstances where one must display true leadership skills in time of crisis is shared by Ludwig (2012). Foster, Goertzen, Nollette C, and Nollette P (2011) used the same example of former Mayor Giuliani to stress the importance of vision in leadership, planning, and addressing the emotional and physiological aspects of leadership such as stress.

Cotter (2005) suggested that common character flaws of failed leaders are defensiveness, emotional instability, poor interpersonal skills, and weak technical and cognitive skills (p. 111).

Cotter (2005) provided ten mistakes that guarantee failure for EMS leaders:

- Failing to stay abreast of developments in the field and limiting yourself to your own specialty area
- Refusing to seek higher responsibility or to take responsibility
 for your own actions
- Failing to make sure that assignments are understood,
 supervised, and accomplished
- d. Refusing to assess your own performance and abilities realistically
- e. Using your position for personal gain, or failing to tell the truth
- f. Not setting a positive personal example for subordinates
- g. Trying to be liked rather than respected
- h. Emphasizing rules rather than skill
- i. Failing to keep criticism constructive, and
- j. Not attending to employee gripes and complaints.

In addition to the list of character flaws and the list of mistakes that guarantee failure in EMS leadership, Cotter (2005) also provided what can be summarized as the negations of transformative leadership (Powers, 2006), military leadership (Gienapp, 2005), mentoring programs (Williams, 2002), and the discussion of everyday leadership by Porter (2004).

Categories of field leadership.

At the National EMS Management Association's Leadership Competencies forum held in Las Vegas in late 2010 a group of EMS stakeholders agreed on three levels of leadership in EMS services (Hagen, 2011). These three levels are described as "Supervising EMS officer, Managing EMS officer and Executive EMS officer" (Hagen, 2011, p.36). Hagen (2011) constructed an argument that certain leadership skills must become more sophisticated as one advances through the levels of being an EMS officer. Hagen (2011) gave a simple example of this by describing how an executive EMS officer needs to have a strong ability to speak publically, compared to how all EMS employees need to be able to effectively communicate orally when interacting with their patients, other agencies, etc. Hagen (2011) constructed an argument that highlights the various roles EMS leaders may find themselves performing as they advance to different levels of management throughout their career. However, there was not a widely accepted, nor clear consensus in the EMS literature to support the skills progression argument presented by Hagen (2011). Hagen (2011) constructed the rest of his argument that some leadership competencies and skills, such as clinical medicine and scene management, may become less important as the leader advances from field to administrative functions. The literature supported a more dynamic understanding of leadership in EMS at all levels.

EMS Leadership versus EMS Management

Hagen published an article in 2012 discussing lessons from history, and discussed how EMS organizations are as diverse and change-averse as the U.S. itself. Hagen (2012) noted the differences in economic and political changes across the country that EMS leaders struggle to lead and manage their organizations to overcome. Hagen (2012) specifically discussed how leadership styles across the EMS profession also vary significantly. This discussion from Hagen (2012) did not complement Hagen's (2011) previous argument of increasing and decreasing skills and leadership competencies based on three levels of EMS leadership.

Regardless, Hagen (2012) discussed the need for EMS professionals to move from management to leadership to accomplish goals with and through people. This discussion was also found with Ludwig (2012) who reminded EMS leaders, "... that we manage things and we lead people" (p. 1). Ludwig (2012) alluded to things as being "budgets, inventory, and fleets" (p.1). This raised another interesting correlation between Ludwig and Hagen. Hagen (2011) wrote that, "all EMS employees should have a basic understanding of EMS budget and finance" (p.36). Similarly, Evans & Dyar (2010) described leadership as being "the process of guiding others toward accomplishing goals" and compared this to management as "the rational assessment of a situation; the development of goals and strategies; and the design, organization, direction, and control of the activities required to attain the goals" (p. 60). This began to identify differences

between EMS managers, who mange things, and EMS leaders, who lead people through daily routines and crises.

Foster et al. (2011) wrote how there can be similar essential qualities and roles for both EMS leaders and EMS managers, and it is important to clearly define these two distinct and different roles. Foster et al. (2011) compared and contrasted these two roles as managers being focused on maintaining day-to-day EMS operations, whereas leaders are more visionary. Foster et al. (2011) described EMS leaders as seeing the big picture beyond processes and are individuals who take responsibility for developing their followers and helping them to reach their fullest potential. Foster et al. (2011) described one way in which EMS leaders achieve this is through developing a positive dynamic environment that can create change.

Similar to Foster et al. (2011), Evans and Dyar (2010) described leadership as involving vision, motivation, and empathy (p. 60). Evans and Dyar (2010) compared leadership to management, which they describe as being more detached and analytical (p. 60). Foster et al. (2011) focused on leadership in EMS but did not minimize the importance of an EMS manager because a good EMS manager must handle responsibilities of task, time process control, personnel, assignments and many other duties that require oversight (p. 6 – 7). This requires an EMS manager to be an excellent manager both on and off the emergent scene (Foster et al., 2011). This contrast of an EMS Leader and EMS Manager, though brief, made by Foster et al. (2011) and Evans and Dyar (2010) did begin to describe the two different EMS roles: leader and manager.

Failures of leadership: missed opportunities.

EMS agencies have been missing out on grants because the language used placed EMS into the same category as hospitals is a problem discussed by Garza (2009). The problem that "hospitals have the people who know where to look for grants and how to write the application that fits the grant" before EMS leaders are even aware of the grant that should be designated just for them (Garza, 2009, pp. 82 – 83). Garza (2009) identified federal leadership roles for EMS leaders in the Department of Homeland Security (DHS) in addition as a problem of EMS access to grants because of grant language. Garza (2009) provided examples of challenges faced by EMS leaders in rapidly changing economic and political environments.

Failures of leadership: indecision.

EMS leaders often make split-second judgment calls based on initial information received before having the complete picture, and the difficulties EMS leaders face because of this is discussed by Ludwig (2010). Ludwig (2010) provided a supporting example of having an EMS provider in your office wanting an immediate answer and finding yourself making an emotional decision. Lester and Krejci (2007) discussed this challenge of decision-making faced by EMS leaders with their analysis of two styles of leadership, transformative and military. Lester and Krejci (2007) focused on National Incident Management System (NIMS) in their discussion, but stated "solid leadership, and most effectively transformative leadership, must be exercised by those at the top levels of state and national government in order to develop truly coordinated responses and

decision making" (p. 87). As discussed, EMS professionals are finding themselves in leadership roles and providing expertise on emergency response in all levels of the government.

Failures of leadership: embracing the need for culture change.

Lester and Krejci (2007) focused on NIMS and federalism, but Powers (2006) focused on organizational change by transformative leadership at a smaller level in EMS. Powers (2006) wrote how EMS professionals must become leaders who employ their visions to transform their employees from feeling powerless into self-actualized and empowered team members (p. 74). Powers (2006) described this as transformational leadership, and the need for transformational leaders to transform EMS.

EMS managers typically rely on a rigid and hierarchal structure that tightly controls employees through rewards and punishments (Powers, 2006). Powers (2006) characterized this leadership structure as being over-managed and underled resulting in high turnover rates and dissatisfied employees. These undesirable results signaled a failure of the current approach to leadership and the need for a better method for leadership in the field of EMS. Evans and Dyar (2010) stated, "Leaders must let vision, strategies, goals, and values be guideposts for action and behavior rather than attempting to control others" (p. 61).

Powers (2006) argued EMS organizations should consider hiring transformational leaders because it will encourage employee contributions through a system of trust and empowerment. Employees who believe they

contribute to their organizations are satisfied and remain with their jobs and this is in the agency's long-term best interests (Powers, 2009). Powers (2009) contended that EMS employees want to contribute to their agency and make their work environment more enjoyable and effective by sharing their ideas and using their talents. Likewise, Alexander, Weiss, Braude, Ernst, and Fullerton-Gleason (2008) wrote how efforts should be made towards retaining highly educated paramedics and one way of doing so is for employers to increase employees' perceptions of organizational justice and perceived organizational support (p. 835-836). Powers (2006) described this as power with others and not to others. Power with others is about creating an opportunity to contribute for those micromanaged people who have been beaten down by an environment that fosters a feeling of powerlessness and a sense of being undervalued (Powers, 2006).

At the heart of the environment created by transformational leadership is trust. Powers (2006) wrote on how trust is mandatory and the transformational leader must have a genuine concern for fair actions and treatment of all employees. In addition to interactions with employees, the transformational leader needs to provide opportunities and encourage employees to attend seminars and conferences as a sign of support for personal and professional growth within the organization.

Powers (2006) recognized probable resistance to this change in organizational environment and leadership style in EMS. Foster et al. (2011) attributed this resistance to change in EMS to tradition. Foster et al. (2011)

further claimed that change can be difficult and often pushes one outside of their comfort zone. Powers (2006) wrote that transformational leaders should approach each resistant person with openness and trust. Transformational EMS leaders should allow for resistance and listen to all employees who express their concerns about the change as a means for creating shared governance of their EMS workplace. Powers (2006) reaffirmed that power in EMS must be shared by leaders and providers, because EMS professionals are a talented group often constrained by traditional hierarchy that fosters semi-autonomous work units.

Similar to Gienapp's LDRSHIP anagram, Foster et al. (2011) created the acronym "I CARE" for: Integrity, Compassion, Accountability, Respect, and Empathy (p. 162). Foster et al. (2011) provided insight into each of these values or words.

Integrity is a deeply ingrained virtue into one's character of being one or being whole, and is about having a sense of one's own basic commitments and sticking to and up for them (Foster et al. 2011).

Compassion is a virtue that combines sympathy for another person with a desire to help, which is foundational action for EMS (Foster et al., 2011).

Accountability means being responsible for one's actions, to accept judgment and omissions in whole or in part. This included striving to reach ethical and professional standards set for him or herself (Foster et al., 2011).

Respect is an ethical value that may not always be easy especially in situations in which command and control, however it is required most of the time (Foster et al., 2011).

Empathy is trying to imagine what someone else is feeling or sharing those emotions and is essential in EMS (Foster et al., 2011).

The Status of EMS Leadership Development

The absence of clear leadership training standards in EMS.

Miller (2013) wrote on the complexity of EMS personnel functioning in complex teams, but suggests that there is little to no formal training on group dynamics, communication, and effective leadership provided to EMS students.

Miller (2013) stated how leadership skills are a necessity for the EMS profession and criticizes the National Emergency Medical Services Education Standards:

Paramedic Instructional Guidelines as being "an outline of nearly four-hundred pages that dedicates one-half page to leadership" (p.19).

The U.S. National Highway Traffic Safety Administration (NHTSA) (2004) released the *National EMS Core Content*, which "describes what EMS providers must know and how they practice" (p. 7). This document outlined the basics of EMS education by providing the required content to cover during training and psychomotor skills to learn, practice, and demonstrate. The NHTSA *National EMS Core Content (2004)* included Other Components of the Practice of EMS (p. 36), that lists Leadership (leading, directing, and mentoring) under Professionalism (p. 38). Beyond this one line, *leadership* is not found anywhere else in the *Core Content of EMS Education* (NHTSA, 2004).

A similar document titled *Paramedic Curriculum Guidance & Competence*Framework was released by the College of Paramedics: British Paramedic

Association in January 2008. This document was prepared for both Further and

Higher Education Institutions (FE/HEIs) in partnership with ambulance service providers to plan the delivery of the education curricula for the profession (College of Paramedics: British Paramedic Association, 2008, p. 3). This document discussed comprehensive Paramedic study in content sections. Some of the content sections mention or address the relevance of leadership:

- 9.6 Health, Politics and Social Health Policy (p.50);
- 9.7 Ethics and Law for Practice (p.50);
- 9.8 Communication and Interpersonal Skills (p.51);
- 9.11 Management of Self and Others Utilising Reflective Practice (p. 53);
- 9.12 Evidence and Research Based Practice (p.53); and
- 9.13 Information Technology, Numeracy, and Literacy (p.54) (College of Paramedics: British Paramedic Association, 2008).

These content sections aimed to provide Paramedics with a broader understanding of how to operate and lead in the various environments in which they may find themselves working. These two educational documents recognized a need for teaching leadership in the education and training of EMS providers based on the various leadership roles required of EMS providers during emergency medical care and response. Unfortunately, and just like the NHTSA (2004), there was no clear description of what EMS leadership skills are or what leadership qualities are needed to be a leader in EMS.

The unique leadership challenges found in crisis management have been recognized by the U.S. Department of Homeland Security (DHS) who called for

funding through the Science and Technology division to target the development of Centers of Excellence in universities to conduct multidisciplinary research to enhance our ability to preplan, respond, and recover from terrorist attacks (Green & Kolesar, 2004). Garza (2009) reported that the DHS's Office of Health Affairs (OHA) has recruited high-level and high-visibility EMS professionals for leadership positions. Garza (2009) discussed how these EMS leaders have been tasked with two primary responsibilities: to increase DHS support of the EMS community nation wide and to provide consistent oversight and standardized education credentialing and protocols for EMS professionals employed by DHS agencies.

The next logical step in teaching leadership is to identify stakeholders, and lists core stakeholders as being patients, students, employers, programs and educators, the healthcare team, and regulatory offices (Miller, 2013). DHS would be an example of a stakeholder with defined EMS leadership needs and would have distinct input for EMS training programs. Miller (2013) contended that "[I]eadership skills may be learned, and taught, and improved and therefore should have a more prominent emphasis in emergency medical services education programs" (p.20).

The role of medical simulation in developing technical and non-technical skills during paramedic education is discussed by von Wyl, Zuercher, Amsler, Walter, and Ummenhofer (2009). von Wyle et al. (2009) listed non-technical skills as being leadership, communication, situation awareness, and interpersonal exchange; all of which are crucial to facilitate achievable results

during critical situations (p. 121). von Wyle et al. (2009) conducted a study to test the reliability tool for observational assessment of technical skills and non-technical skills and found the instrument to be sufficient with one trained rater and excellent with two raters and a significant positive correlation between technical and non-technical skills.

These findings by von Wyle et al. (2009) supported Miller's (2013) stance on the importance of EMS education programs engaging in leadership training and assessment. Miller (2013) discussed how EMS programs need not to go through complete changes, but to take advantage of existing successful models and develop strategies for engaging in developing highly successful EMS teams and ensuring vital frequent assessment and feedback on leadership performance of leaders and followers.

Professional development: the importance of actions first.

Williams (2002) discussed the need for effective mentoring programs as an essential way to train future leaders, as they are the organization's future. Mentoring is important from a professional standpoint because all professionals have a duty to share their wisdom, their purpose, and their passion with the next generation (Foster et al., 2011, p. 8).

Informal and formal mentoring are two styles discussed by Williams (2002). The most common form of mentoring in EMS is informal, occurring in situations that start as a friendly connection between an employee and a manager (Williams, 2002). Williams (2002) discussed that the inherent problem with informal mentoring is the tendency to mentor only the employees who are

like the mentor and not reaching out to employees who are different from them.

This creates the potential for learning from leadership to be both unrecognized and unnoticed for both other employees and the organization.

EMS organizations have begun realizing the short- and long-term benefits of mentoring, but do recognize the less conducive drawbacks of informal mentoring (Williams, 2002). To promote employee growth EMS organizations have been exploring formal mentoring programs that allow mentoring processes to be planned and have clearly defined objectives (Williams, 2002). The defined purpose of formal mentoring can be linked to organizational goals, as well as, to the professional goals of an employee, increasing the potential to produce more impressive results (Williams, 2002).

Similarly, Foster et al. (2011) summarized vision as being the foundation for mentoring, "because it is through true vision that a person sees the world not as what it is but what I can be" (p. 8). Foster et al. (2011) wrote on how vision allows people to realize mistakes and missed opportunities as they mentor the next generation to do better. This process of mentoring can span a lifetime or a moment. It is important that leaders always strive to help others grow and fulfill their potential (Foster et al., 2011).

Porter (2004) discussed leadership traits found in everyday EMS settings and how these traits need to be considered if an EMS organization favors mentoring as the method for developing leadership. Porter (2004) discussed attitude as being the basis upon which all other traits are built, and this is best defined by how one treats others. This is similar to the analysis of actions with

the value of integrity in military leadership made by Gienapp (2005) and Powers (2006) discussion on transformational leadership of empowering others. Thus, a theme on the importance of action within EMS leadership emerged with great importance. EMS professionals influence others every day by their actions, and leaders' actions and their affect on an organization are the basis for how they are remembered (Porter, 2004). Porter (2004) stressed how the action a leader takes as being the single most measureable conduct of his or her leadership and how well the leader evolved his communication and knowledge skills.

Knowledge as being more then education and training but being the sum of what one can know, be, and do and highlights how this applies to EMS leadership serving in many different roles (Porter, 2004). In 2008, Alexander et al. stressed the importance of a more highly educated paramedic workforce, as higher levels of education lead to greater career opportunities. Knowledgeable paramedics are necessary for the EMS profession to meet the changing health care system and to continue growth within the profession (Alexander et al., 2008).

Current evolution of leadership.

An interview conducted by Barbishanksy (2002) asked four up-and-coming EMS leaders to characterize where EMS leadership is and where it is heading. Three of the four participants were male, all worked in the U.S., and all held graduate degrees. Barbishanksy (2002) asked each participant the following questions:

1. What is your biggest career accomplishment to date?

- 2. If you could change one thing in your travels up the EMS career ladder, what would it be?
- 3. What is your philosophy on EMS leadership?
- 4. Was there a particular person in your career that you considered a "mentor"? How did that person assist you?
- 5. In regard to college- and graduate-level education, what are your thoughts on the various fields of study available to students?
- 6. What are the future trends in EMS?
- 7. What are the qualities you look for in future EMS leaders?
- 8. What advice do you have for other up-and-coming EMS leaders?

Complete answers to these questions given by each respondent was included in the article, but Barbishanksy (2002) only provided a few paragraphs of analysis in the concluding section.

All respondents spoke highly of their career accomplishments and how this helped to shape their careers in EMS. As for their travels up the ladder, each respondent had various answers. One respondent spoke about not being in the field taking care of patients as much as they would have liked before advancing up the ladder. Another wanted more background diversity and to have been more exposed to the fire department. Another spoke about the time it took to obtain his masters and the several jobs he had, and the last respondent had a similar answer about moving to several states and holding several jobs.

All participants agreed on a philosophy of leadership focused on caring for people, communities, and the style of leadership that works for them. Similarly, all had a mentor who helped to guide or shape them as EMS providers and leaders. The mentors were either a partner they worked with or an educator. In regard to education, all spoke highly for the need of graduate education and gave advice on degrees to seek out as it pertains to personal professional goals. The respondents stressed the importance of education in EMS because of the future trends of EMS. They all predicted a more complex, diverse, and expanded role for EMS in the future. This will require a strong work ethic and diversity in ability for future EMS leaders, but there was also an importance placed on practical experience in addition to the intelligence and academic requirements for the future EMS leaders.

Rationale for this Study

This literature review by its incomplete articulation of what leadership training is needed to prepare EMS for the uncertain future the field faces further demonstrated both the need for and the significance of this study to reveal what leadership skills are required in the international context. In addition, void in educational requirements characterized in this literature review justified the research question of this study. The fact that leadership roles are present in the EMS profession is known. It is also known that these roles are evolving and growing as the complexity of the emergencies escalates. For example, one area of growth for EMS leadership is in disaster response. However, one common criticism of EMS leadership has been with disasters response, has been a point

of failure for several leaders. These failed responses in leadership, including disaster response in the richest and the poorest countries point to both the urgency and compelling need to answer the crisis in leadership. Likewise, there are criticisms on the lack of leadership education and leadership evaluation in EMS education.

Regardless of the criticisms, EMS leadership and professional knowledge is recognized as an important element of the pre-planning, operational, and post-response phases of disaster response. The roles of EMS leadership are dynamic, collaborative, and are being encouraged to expand as more professionals and levels of government recognize the value of strong EMS leadership. This will lead to EMS agencies facing organizational challenges and will require current and future leaders to address these challenges.

The style of or characteristics of leadership that need to be embodied by EMS leaders were discussed. It was well accepted that leadership in EMS is unique because EMS must quickly adapt to a wide spectrum of emergencies and responses. There are common types of leaderships for EMS being discussed and the benefits of mentoring programs. Those who hold graduate degrees, and do not include a voice for actual EMS field providers, led these discussions. One article provided an opportunity for four U.S. EMS leaders to discuss the importance of leadership, mentoring, and education in EMS, but provided limited analysis. These articles do have strong similarities, specifically the actions of a leader; however, a strong cohesive bond could not be established between the articles to truly satisfy the research questions of this study.

The recent literature found during this review supported the need for further understanding of how leadership in EMS from a multi-national perspective was needed. The literature reviewed for this study revealed the limitations of the body of knowledge on how leadership was learned, developed, and viewed in the EMS profession. This qualitative study aimed to provide a cohesive understanding of how leadership was internationally learned in EMS from EMS providers with multinational experiences.

This study interviewed EMS providers who fit the criteria to describe how leadership was learned when they were students, throughout their careers, and to ascertain their advice and counsel for the future leadership development for EMS providers. Chapter 3 outlines the qualitative methodology and approach used to fulfill the significant need for this study as well as how the research questions were addressed.

Chapter 3 — Research Methodology

Introduction

The design, sampling, and data collection procedures of this research study are discussed in this chapter. A qualitative research methodology was used for this study to achieve the purpose of the study to interview EMS providers from multiple nations currently working in Riyadh, Kingdom of Saudi Arabia. A phenomenological qualitative methodology was applied to answer the central question of how leadership was internationally learned in EMS. The research design and interview questions set out to discover how those interviewed learned leadership as a student, throughout their career, and what future EMS leaders need to be taught. Chapter 4 includes the discussion on data analysis and validation of the findings.

Ethical Considerations

The researcher contacted EMS systems in Riyadh, Kingdom of Saudi Arabia with an overview of this study and asked to contact EMS providers who met the study requirements. The contact information of those willing to participate in the study was forwarded to the researcher. The researcher contacted the EMS providers to confirm their willingness to be part of the study and to schedule the interview.

Creighton University IRB approval (#13-16759) was received on Wednesday, May 29th, 2013. EMS providers interviewed were not students or employees of the researcher. All EMS providers interviewed were over nineteen

years of age and able to provide both verbal and written consent. Those interviewed did so free of coercion, financial benefit, or personal gain. The interviews conducted were considered low risk to the participants. Interviews were conducted at a time when the participant was free of commitments for at least one hour. A written or verbal consent was obtained prior to all interviews.

The informed consent of the participant included that his or her identity be confidential under Creighton University Institutional Review Board (IRB) policies. The Informed Consent document included a means to contact the Creighton IRB and the researcher. The researcher asked permission to record the interview and participants knew when the conversation was being recorded and when it was not. All participants were informed of their right to take a break or to withdraw from the interview at any time. The researcher referred to the participants by the number in which they were interviewed. Participants were informed the researcher would only publish basic demographic information and the transcripts of the interviews would not include identifiable information. In addition, the participants were told the transcripts would be sent to them to assist in identifying any possible errors made in transcription.

Research Design

Creswell (2012) discussed that phenomenological studies describe common meanings for several individuals of their lived experiences. In this study, the shared phenomenon and lived experience was having an international EMS experience as a provider and discovering how those working in Riyadh, Kingdom of Saudi Arabia, learned leadership as an EMS student during their

career. This included what leadership skills participants believed were needed in EMS based on their experiences. Creswell (2012) discussed the phenomenological qualitative methodology approach as collecting data from persons who have experienced the phenomenon to describe what they experienced and how they experienced it. This research methodology was used to interview and further understand how the EMS providers experienced leadership education within EMS and based on these experiences, what is needed for future EMS leaders to learn.

Population and Sample

The purposeful sample for this study was EMS providers working from multiple nations or with international experience was selected from EMS providers working in Riyadh, Kingdom of Saudi Arabia. The World Factbook (2013) estimated over 5 million foreign workers in the Kingdom of Saudi Arabia in all fields of employment, and this population represents an approximate 1/5th of the total population in Saudi Arabia. The Royal Embassy of Saudi Arabia in Washington, DC (2011) released that the Saudi Arabian government has offered scholarships to more than 120,000 students with nearly 50,000 of them studying in the U.S., and declared this as a great opportunity for Saudi students to promote peace and cultural understanding. Therefore, Riyadh, Saudi Arabia was able to provide the purposeful sample of this research because Saudi Arabia has a large population of foreign workers and strongly supports Saudi students to study internationally and return to Saudi Arabia for employment.

The researcher contacted EMS systems in Riyadh, Kingdom of Saudi Arabia with a summary of the study and criteria for selection. The EMS systems were asked to present the summary and criteria for selection to their employees and to ask who would be willing to participate. The list of employees willing to participate was forwarded to researcher. This sample was representative of the population of EMS providers with international experiences.

Sampling Procedures

The population for this study consisted of EMS providers working in Riyadh, Kingdom of Saudi Arabia. Criterion sampling was used to identify EMS providers working in Riyadh, Kingdom of Saudi Arabia that met specific criteria. The criteria for selection were:

- having successfully completed EMS training or formal education in a country other then the Kingdom of Saudi Arabia;
- were actively working as an EMS provider in Riyadh, Kingdom of Saudi Arabia;
- were comfortable with being asked questions in English and providing responses in English;
- were willing to allow the audio of the interview to be digitally recorded; and
- were willing to participate in the study.

The rationale for selecting the criterion was to meet the purpose sampling of those EMS providers with international experience working in Riyadh,

Kingdom of Saudi Arabia. The design of this research involved detailed questions, participants need to be able to communicate in English to allow for the

researcher who only understood English to analyze the data. Additionally, the criterion was focused on ensuring comfort of the sample in communicating in English for both the researcher and participant. Finally, the participant needed to have a willingness to participate in a recorded interview and the study.

Instrumentation

Appendix A provides the interview protocol. This protocol was reviewed and found free of any bias or question leading by Associate Professor Dr. S. V. Mahadevan, MD, Stanford University, Professor Dr. Khalid Fouda, MD, King Saud University, and Mr. Michael Krtek, BS, King Saud University. Dr. Mahadevan is the Director of Stanford Emergency Medicine International and is the Director of the Fellowship in International Emergency Medicine at Stanford University. Dr. Mahadevan also served as the former Associate Chief of Stanford Division of Emergency Medicine and former Stanford University Emergency Department Medical Director. Dr. Khalid Fouda is the Dean of Prince Sultan College for Emergency Medical Services of King Saud University in Riyadh, Kingdom of Saudi Arabia. In addition, Dr. Khalid is the Editor-in-Chief of Urology Annals. Mr. Michael Krtek is the EMS Program Director for Prince Sultan College for Emergency Medical Services of King Saud University in Riyadh, Kingdom of Saudi Arabia.

The interview consisted of the following ten open-ended questions:

1. Starting with your first day of training, please share with me your education, years of service, experiences, and where your career in EMS has taken you?

- 2. Please tell me about your own EMS training with regard to leadership.
 Were leadership skills specifically discussed or taught?
- 3. During your career as an EMS provider, what leadership skills have you learned?
- 4. How have you learned your leadership skills within the profession of EMS?
- 5. What would you describe as good examples of leadership in the field of EMS? What would you describe as bad examples of leadership in the field of EMS?
- 6. How about within your own organization, are there any good leaders?

 What roles do these individuals fill?
- 7. Can you describe what leadership qualities you expect from those you know in EMS?
- 8. How have your current views on leadership in EMS changed throughout your career?
- 9. What should EMS training and education programs be teaching about leadership in EMS currently and in the future?
- 10. From your perspective, what leadership skills do current and future EMS students need to develop in order to be successful as leaders within EMS?

With possible additional and/or follow-on questions for depth and breadth as listed in Appendix A

Data Collection Tools and Procedures

Creighton IRB (# 13-16759) approval was received on Wednesday, May 29, 2013. Dissertation Committee Approval was received on Friday, May 31, 2013. Data collection started on Saturday, June 1, 2013, and was scheduled to end by Monday, July 1, 2013. In May 2013, the researcher contacted EMS organizations and professionals in Riyadh, Kingdom of Saudi Arabia, with a brief overview of the study with a request for assistance in identifying EMS providers who met the selection criteria for this study. Those identified and provided to the investigator were contacted by either phone or e-mail and asked if they would be willing to be part of the study. Those who responded favorably were sent the consent by e-mail and asked to schedule a time to be interviewed.

Prior to each interview the participant signed a written consent form

Appendix A. If an interview needed to be done over the telephone or the

Internet, the researcher would send all written consent documents to the

respondents electronically prior to their interview. In the case of not being in the

same physical location as the researcher, Appendix A was sent to the participant

and obtained recorded verbal consent before starting of the interview.

Fortunately, the researcher was able to conduct all interviews in person.

Chapter 4 — Results and Analysis

Introduction

In this chapter, the findings of the 19 interviews conducted for this qualitative study are reported. This will be done by first discussing the process for how the data were analyzed and validated by the researcher. A summary of the participants will be provided. Four super-ordinate themes were developed from the data and will be presented in the following order:

- (1) How Leadership Was Learned,
- (2) Who is a Leader in EMS,
- (3) Leadership Skills, Qualities and Characteristics of leadership and
- (4) Recommendations for the Future.

Within each super-ordinate theme there are sub-themes that will be discussed as well.

Data Analysis

After the audio-recorded interviews were transcribed by two transcription services, all data were reviewed and a list of themes and patterns developed in the transcripts. Each theme or pattern identified was assigned a code utilizing NVivo 10 software (QSR International). The interviews were then uploaded to begin digital coding and to begin analysis. Meaningful segments from interview transcripts are included in Chapter 4. The transcripts within this dissertation would have made identification of participants possible, and, consequently, transcripts are available only by contacting the researcher or a relevant faculty

advisor. The researcher reviewed all responses in each interview question transcription. To ensure accuracy and similarity, the researcher sent one interview transcribed by one transcription service to the other and vice versa. The researcher compared the similarity of the interviews transcribed by both services and found minimal inconsistencies.

A final review of all the transcripts was done by the researcher to ensure all identified themes and patterns were consistent with the analysis. The analysis was electronically sent to each participant for review and feedback. A comparison of the literature was made to determine which findings were supported or not supported by the literature presented in Chapter 2 and will be discussed in Chapter 5.

Validating the Findings

Member checking.

To validate the interviews, the researcher rephrased or summarized each answer given by the respondent. In addition, each participant electronically received a transcription copy of his or her interview to identify any errors made during transcription. Upon receiving the copy of the interview transcription, the participants were informed they had seven days to respond and that no response would mean that they agreed with the transcription. One respondent responded with an editing correction of an improper year reference, which was confirmed on the audio and the transcript was edited. Two others reviewed their transcriptions and found the transcripts to be accurate. As the researcher analyzed the data and developed conclusions, he sent the participants the analysis and asked for

feedback. Creswell (2012) described this process of establishing creditability as member checking.

Bracketing.

Creswell (2012) discussed bracketing as the researcher setting aside his or her experience as much as possible. Creswell (2012) who drew from Giorgi (2009) saw bracketing as not letting past experiences and knowledge influence the determination of experiences. Before collecting data, the researcher bracketed personal experiences by documenting a biographical statement and discussing the research questions and how the researcher would personally answer the questions with Dr. William Raynovich, Committee Chair.

Auditor.

Dr. William Raynovich, Committee Chair was provided the participant's contact information, audio files, and other artifacts of the research upon request. Creswell (2012) described this process where an auditor examines whether or not the findings and conclusions are supported by the data. The use of an auditor for this study was to validate the findings and accuracy of the research.

Triangulation.

Triangulation is described by Creswell (2012) as making use of multiple and different sources to provide corroborating evidence. The researcher analyzed additional sources of information or artifacts that are discussed by the participants. Any evidence yielded from this triangulated additional information

and provided additional validity to the findings. Artifacts used for triangulation and findings are discussed in this chapter.

Summary of Interviews

The first interview occurred on June1, 2013, in Riyadh, Kingdom of Saudi Arabia at 11:41 a.m. All interviews were conducted in person and in Riyadh, Kingdom of Saudi Arabia from June 1, 2013 to June 9, 2013. A total of 19 interviews were completed during this time. An additional two interviews were scheduled with a South African male paramedic and a female paramedic from the United Kingdom. The South African male canceled his interview to work overtime and then left Saudi Arabia on vacation. The female paramedic from the United Kingdom canceled her interview for work-related reasons. Each was asked by e-mail to reschedule their interview and was informed the interviews could be conducted over Skype. Neither responded to reschedule their interview. No specific commonalities or pattern can be discerned for why the interview request was declined.

An additional e-mail request was sent to all participants on July 23, 2013. The participants were asked to specify their age range and were asked to respond to this request within seven days. Twelve participants responded to this request and provided their age range while seven participants did not respond to this request.

Appendix B provides a demographic matrix of each of the 19 EMS professionals interviewed. In summary, of the 19 EMS professionals working in Riyadh, Kingdom of Saudi Arabia:

- The nationalities represented were American, Saudi Arabian, German,
 Filipino, and Jordanian.
- The countries they collectively trained in were the United States of America, the Kingdom of Saudi Arabia, Germany, the Philippines, Qatar, Australia, and Canada.
- The countries where they provided EMS care as a working licensed EMS provider were the United States of America, the Kingdom of Saudi Arabia, Germany, the Philippines, and Qatar.
- 13 stated they were paramedics, 1 stated he was an EMT-Intermediate, and 5 stated they were EMTs.
- Based on respondent input, the year in which they entered into the EMS profession occurred between the years of 1975 1979 to the years of 2005 2009, with the majority of participants entering into the profession between the years of 2000 2004.
- 10 of the participants had completed bachelors' degrees, 1 had completed an associates' degree, and 2 had completed masters' degree. 6 did not specify their educational credentials.
- 17 of the participants were males and 2 were females.
- Of the 12 participants who responded with their age group, 7 were between the ages of 25 and 34, 4 were between the ages of 35 and 44, and 1 was between the ages of 45 and 54. The 7 who did not respond were assigned an age range that was estimated by the researcher based on information and dates found in the interview transcription. 3 participants

were estimated to be between 25 and 34 years old, 2 were estimated to be between 35 and 44 years old, and 2 were estimated to be between 45 and 54 years of age.

How Leadership was Learned

The first theme developed from the data was how leadership was learned in EMS from the multinational participants. The data from this study supports that leadership in EMS was learned from mentoring, experience, other professions and courses. Each of these means of learning leadership is discussed in this section. In addition to these means of learning leadership, the data from this study supported that leadership content was not taught in and this too is discussed in detail. Complete detailed findings from the research for this theme are included in Appendix C.

Mentoring.

Many of the participants spoke how they learned leadership in EMS from a mentor. Learning leadership within EMS from mentoring was seen in all levels of certification, education, and is consistent in regards to nations in which the participants either trained and/or worked. Mentors were most often described as a more experienced provider or co-worker, manager, and leader. For example Participant #10 stated he learned leadership in EMS "from seeing these older guys that were there before me, my field training officers when I was brand new. Seeing my partners that have been on the job; seeing how they act and do things." He went on to state, "most of us learn on-the-job and are often

influenced by the person that taught you. When you start in to a new job, they'll say, 'Well, this is the way we do it here, don't worry about the way it was done there.'"

Mentorship was not always from a higher certified provider to an equal or lower certified provider as described by Participant #12 who was an EMT.

Participant #12 stated, "That's one of the best things that I've learned, that they showed me, and now I'm showing it to my partner even though he's a paramedic, but he's still new." Mentoring also took on a form of being trained to be a leader's replacement as described in an example by participant #14, "I was actually being trained to take his post, to take his position for six months because he was getting promoted."

Participant #15 discussed how learning leadership could start as early as being an EMS student both in the classroom and during an internship. She described how she learned from her EMT instructor and how she now models her instructor when she teaches, "because I saw the benefit of it in the beginning." Participant #15 also discussed being an EMT student and her internship, "so you really get to see a lot. You learn a lot. Those experiences happen while you're in your training. But, again, remember that I was only required 8 hours of ride time versus my doing as much as I possibly could. A lot of my leadership skills came from watching and observing."

Participant #9 contrasted mentoring experiences he had by stating, "I have been blessed with having some really great mentors, some people who have acted as unofficial field training officers and unofficial management mentors. I

have seen some great ones and I have experienced some awful ones unfortunately, but I don't blame the ones who were bad because it is up to the organization. I think it has a certain part to give their managers the specific tools needed to do the job." From his experiences, #9 contended his thought that there should be mentoring programs for people who are going to be managers and compared this process to paramedic education stating,

"You just don't jump in the field and learn to become a paramedic. You gain the knowledge first, the book knowledge, then you gain the practical knowledge, and then you go out to the field. You are supervised by someone, and then you actually do the job. I think that needs to take place as well with practitioners who become managers."

Experience.

Many of the participants described gaining experience through on-the-job training and learning leadership from experiences while in the ambulance or in the field. Experiences included practice and doing research on their own. Participant #14 described coming from a system where "on-the-job training was what they call sink or swim." Participant #14 went on to describe his experience as coming from trial and error rather than formal training.

Similarly, participant #7 described learning from his mistakes and trying to change. Participant #7 rooted his description of learning leadership from experiences to the various EMS related roles he served during his career.

Participant #7 also discussed experiences from a family business and lessons learned from that experience that he applied to being an EMS leader through out his career.

Participant #1 reflected on his 18 years of service and stated, "Of course, every day is teaching you leadership skills a little bit." Participant #15 shared her personal opinion "although you can take a lot of classes, and go to conferences, and things that build leadership skills, I think that more than anything else, leadership skills come from experience." She attributed this to "the more experiences you have where you're put into a position of having to make a decision, strengthens your leadership skills everyday of your life. In all of us, whether it's in our professional life or our personal life, raising children and what have you, learn leadership skills." Learning from experience in the ambulance and field, life or experiences outside of EMS and trial and error is consistent with all attributes of the participants who discussed learning leadership from their experiences.

Other professions.

Participants discussed how they learned leadership within EMS from other professions. The professions discussed were military and government departments, fire departments, police departments, and one participant even discussed a role in business. Participant #7 described how he learned leadership from his experiences of managing and maintaining financial records for a family business and how he applied what he learned to his EMS roles.

Participant #10 described gaining leadership skills and education from working with the U.S. Forestry Service and with FEMA. In both he learned incident command and responded to large fires and hurricanes, including Hurricanes Rita and Gustav. He connected this experience with the Junior

Reserve Officer Training Corps in high school as learning leadership from other professions.

Participant #16 attributed most his leadership skills as coming from the military. While active duty he went through Airman Leadership School, which he described as being "leadership principals that was about six weeks." After this, he went through the Non-Commissioned Officer Academy, which was five weeks. Similarly, Participant #19 who started his career as a military EMT stated that the military itself taught him leadership skills.

Some leadership was learned from fire departments, and most attributed this to the structure of a fire department. Participant #1 described fire protocols as being a source of leadership. He described the German DV500 as being a response guide for mass-casualty incidences and viewed this as a form of leadership he learned from the fire department. Both Participant #7 and #9 had fire department experience and each discussed the structure of their departments, and how they were great learning experiences.

Participant #15 described how, within her EMS experiences, there were providers who were crossed-trained between multiple professions: EMS, Fire, and Police. Participant #17 described in the Philippines that cops were a good source of leadership education because they were strict, displayed good professional behavior, and were able to give orders, which were needed to prevent a scene from going downhill.

Courses.

Many of the participants discussed learning leadership skills through courses they took during their EMS education. Several discussed learning leadership skills within the context of disaster management or responding to a disaster. For example, Participant #2 gave the example of when you get a "call for a disaster or like that you need to be leader in that situation. I studied for that subject." Participant #14 described a similar experience, "I did take a class when I was college, just when I got out of college for initial response to mass casualty, evaluating resources and that stuff."

While in Australia, Participant #2 stated he had a leadership course. For many, leadership skills were taught within their EMT education coursework. Participant #15 discussed how in her EMT class, "yes leadership skills are discussed and taught because it is in a chapter in the basic EMT class. It kind of falls under the operations and management chapter in the book, and at that point, basically what they teach you is they teach you radio communications and how to communicate with dispatch and the police and the fire and things like that." She went on to describe the leadership skills she learned in this setting as very basic at best.

Participants discussed gaining leadership skills from simulations within their courses. Participant #1 discussed simulations that presented different scenarios for a team to perform and then, at the end, having the leadership evaluated. He described this as being good practice because it allowed you to learn how you performed and to gain feedback on your leadership skills with

valuable debriefing sessions and stated, "You can get a much better possibility to judge these leadership skills in the simulation."

Similarly, Participant #10 described simulations as being key to new EMS professionals. Participant #15 described her experiences with simulation and how she was able to develop team-building skills as a result of working through scenarios. For Participant #16, she felt the best thing they did for her class in regards of leadership skills was just being thrown into scenarios where one person was in charge. She went on to describe how in these scenarios leadership abilities as a team leader were scored.

Participants discussed EMS management courses as being another course in which they learned their leadership. Participant #3 described his course as being "mainly focused on how to be a good leader and how to manage situations." Participant #3 also considered his intensive care program that he studied in the U.S. as being a source of leadership education, "I have been forced to be a leader with the team that I worked with. And they brought you under stress in many, many situations like critical care areas to show your leadership, and they will evaluate your leadership at that time." He also listed his EMS Research Course as being another source of leadership skills, but did not elaborate.

Participant #7 described his sense of formal training leadership in education came from courses focused on teaching. These courses were given from his paramedic instructor, Walt Stoy, who at the time was completing his Master's degree. Participant #7 remembered his instructor taking it to heart to try

to develop people who knew how to teach. Therefore, participant #7 took courses focused on how people learn, what methods of teaching are there, and what is Maslow's hierarchy.

Participant #19 discussed his Masters program for Healthcare Emergency Managers and described this program as learning how to be a "manager in the emergency situation." Participant #19 discussed courses he took on emergency management, and within this coursework, there were topics discussed on "how to achieve the professionalism, how to be proficient as in paramedic and how you deal with colleagues, with other healthcare providers, with your patient."

Within this data were artifacts that could be triangulated. The researcher was unable to locate the DV 500 document as discussed by participant #1. The researcher did triangulate with EMS textbooks used for EMT and Paramedic education and training. There are more than one EMS education textbook, but they all are based on the same educational guidelines discussed in Chapter 2.

A review of the 10th edition American Academy of Orthopedic Surgeons
EMT education textbook titled *Emergency Care and Transportation of the Sick*and Injured (Pollak, 2011b) was used as an artifact to triangulate discussions
made by participants on specific chapters within their EMT textbook. Chapter 36
titled "Transport Operations" was reviewed and the objectives of the chapter did
not discuss leadership and was summarized as being a chapter that covers
"knowledge of operational roles and responsibilities to ensure patient, public, and
personnel safety" (Pollak, 2011b, p.1330). A similar review was completed for
Chapter 37 titled "Vehicle Extraction and Special Rescue," which resulted in an

identical chapter summary and objectives that did not discuss leadership (Pollak, 2011, p. 1366).

A review of the revised reprint of *Paramedic Practice Today Above and Beyond* (Aehlert, 2011) was reviewed as an artifact to triangulate discussions made by participants on learning leadership within their paramedic training.

Chapter objectives for each of the following chapters were reviewed: "Paramedic Roles and Responsibilities" (p. 21), "Illness and Injury Prevention" (p. 42), "Legal and Regulatory Issues" (p. 62), "Ethic" (p. 83), "Assessment-Based Management" (p. 614).

With the exception of Chapter 55, "Assessment-Based Management" that noted one objective as explaining the roles of the team leader and the patient care person (Aehlert, 2011, p. 614), none of the other chapters had objectives focused on leadership. Within the chapter the team leader was described as having many roles, including maintaining an overall patient perspective, providing leadership to the team by designating tasks, and coordinating transportation (Aehlert, 2011, p. 619). It is also important to note that Chapter 3 "Illness and Injury Prevention" did not list an objective focused on leadership. It did, however, discuss illness and injury prevention as an essential leadership activity and a responsibility for all EMS professionals (Aehlert, 2011, p. 47).

A review of American Academy of Orthopedic Surgeons text, *Critical Care Transport* (Pollak, 2011a), was conducted on Chapters 1, "Introduction to Critical Care Transport" (p. 2), and Chapter 2, "Medical and Legal Issues" (p. 20) and did not yield any chapter objectives focused on leadership. Likewise, a review of the

second edition of *Foundations of Education: An EMS Approach* (National Association of EMS Educators, 2013) was conducted on Chapter 1 "Attributes of Effective Educators" (p. 2), Chapter 2 "EMS Educator Roles" (p. 19), and Chapter 19 "Tools for Field and Clinical Learning" (p 266) and found that Chapters 1 (p. 2) and 2 (p. 19) did not provide chapter goals that indicated a focus on leadership, however Chapter 19 did.

The goal of Chapter 19 "Tools for Field and Clinical Learning" was to "[e]xplore instructional theory and strategy focusing specifically on clinical education, that is, education that is experiential and involves the student's observing, participating in, or leading patient care activities in actual hospital or field patient care settings" (National Association of EMS Educators, 2013, p. 266). Within Chapter 19 was a model for teaching team leadership, a model focused on teaching how to organize a team, articulate clear goals, Make Decisions Through Collective Input of Members, Empower Members to Speak up and Challenge, when Appropriate, Actively Promote and Facilitate Good Team Work and Skilled at Conflict Resolution (Cage, 2011, p. 275 – 276).

Participants discussed learning leadership from a course focused on EMS management. A review of the text titled *Management of EMS* (Evans & Dyar, 2010) was conducted and focused on Chapter 2 "Strategic Planning for EMS" (p. 23) and Chapter 3 "Manager to Leader" (p. 49). Chapter 2 "Strategic Planning for EMS" did have objectives focused on developing strategic plans, identifying management tools for conducting project planning and components of EMS

budgets, however there were no specific objectives focused on leadership (Evans & Dyar, 2010, 23).

There were objectives focused on leadership found in Chapter 3 "Manager to Leader". Leadership oriented objectives found were 3.4 Develop and define leadership activities and 3.6 Apply the concept of values to organizational leadership (Evans & Dyar, 2010, p.49). Within the section focused on leadership discussed by Evans and Dyar (2013) were subsections titled: Commonalities and Differences, Establishing Vision for the Organization Leadership Styles (p. 60 – 63) and Ethics and the Leader (p. 68). In addition, there were other sections that discussed traits or attributes for both leaders and managers and those were listed as: Competency, Communication, Managing E-mail, Communicating with People, Networking, Leadership as an Art, Conflict Resolution, Succession Planning, Mentoring and Coaching (p. 63 – 71). Lastly, there was a section dedicated to discussing Leadership Failures (Evans & Dyar, 2013, p. 72 – 73).

Content that was not taught.

In contrast to learning leadership in courses, many participants discussed how leadership was not taught in their EMS education. Participant #5 stated, "I never took any class about the leadership, unfortunately." Participant #6 went on to describe his education as only being focused on theory and clinical applications, "we don't touch leadership too much." Participant #10 stated in his EMT courses, leadership was not touched on, "We never really necessarily sat down and said, 'Look this is the leadership qualities. This is what leadership is about.'" Participant #16 did not recall in-depth discussions about leadership

within her paramedic education except for the aspect of being told: "You're the paramedic. We weren't given specific leadership courses. We were told step into it." While reflecting upon her education she shared this: "I think leadership gets thrown just kind of in between the lines so to speak, because it's something that you're going to have to learn. We don't have to teach it right now. You'll learn that when you're in the field sort of thing." Participant #19 went as far to state, "There is nothing more than just the thought" on leadership when reflecting upon his EMS education and training.

Leadership Roles within EMS

The second major theme developed from the data was identification of potential roles within EMS for leaders to serve in. Leadership roles range from EMS dispatchers to higher-level roles within the EMS organization. Included in the range was EMS educators and both EMTs and Paramedics. All of the possible leadership roles in EMS are discussed in this section. Complete detailed findings from the data for this theme are included in Appendix D.

Those interviewed identified leaders' roles within EMS as instructors, dispatchers, EMTs, paramedics, medical director or physician related to EMS, shift leaders, and administration or management. Leadership roles are not always at the management level as Participant #9 stated: "I have experienced some good leaders within the organization, but they are not necessarily in management."

Within the field of EMS participants identified both EMTs and paramedics as being able to be in a leadership position. Participant #7 and #8 both

discussed how an EMT may not be viewed as a leader because of an EMS system's design and or their lower level of certifications, nonetheless both described EMTs as being capable of serving in leadership roles. Participant #1 believed that "in the field I think most of the paramedics there ... they are good leaders for the teams."

Participant #18 described medical directors or medical supervisors as a leadership role within EMS because, "they should be supervise us for the quality of our work, to bring our rights or something when we interfere with the people, you know some of troubles going on there." He went on to describe part of this leadership role as dealing with complaints. Participant #7 described how physicians related to EMS could also be leaders within a training academy. He described how this role could look out for the best intentions of students and ensure no one was cutting corners in the education and training of EMS professionals. Similarly, Participant #15 described her EMT instructor as being in a leadership role within EMS because she was able to teach a variety of student types and valuable lessons. Participant #15 learned leadership lessons such as patience, which "is a key role, especially in this line of work, where EMS is concerned."

A leadership role within EMS included dispatchers who can assign or manage call volumes. Participant #13 described how a dispatcher could equally dispatch calls to all crews and how he viewed this as leadership. Many of those interviewed discussed shift leaders as being leaders within EMS. Participant #10 described shift supervisors as making "sure everything goes well, fine."

Participant #12 discussed how there is a team leader designated for each shift. In addition, participants stated that EMS Supervisors, EMS Managers, EMS Operations Managers or Heads of EMS as being leadership roles within EMS. Participant #9 described these roles as being mid-level management, but not at the executive level.

Leadership Skills, Qualities, and Characteristics

Within the data from the research emerged the profile of an EMS leader. The participants shared leadership skills, qualities and characteristics they expected from leaders in EMS. Those leadership skills, qualities and characteristics that had frequency within the data are discussed in this section. Complete detailed findings from the research for this theme are included in Appendix E.

Communicators and listeners.

Many of those interviewed discussed the importance of EMS leaders being able to communicate. Participant #3 discussed how excellent leaders within EMS lead by their communications. Similarly, Participant #15 stated, "They need to have good communication skills. A leader would have good communication skills." The importance of being able to communicate was a skill often learned throughout a career by those interviewed. Participant #6 stated, "Communication is very important. In our classes, it was not too much communication skills we had and we faced, I faced here in our facility a lot of

problems coming from communication. Bad communication or lack of communication that makes a lot of trouble."

Participant #7 discussed that communication skills are needed in leadership roles in administration or in field operations. In both fields, Participant #10 discussed part of communication skills as "not being afraid to speak up if you say something because whether you've been on the job one day or 500 years, you might see something that no one wants to see, especially when it relates to crew safety or patient safety." Interview #15 discussed that with teaching communication skills you teach confidence, "as long as you teach people how to communicate, you're teaching them how to be confident."

Participant #18 stated, "If you have good communication skills that you will be able to lead well, because it is important to communicate with your colleagues, hospitals and with patients and their families." This was another important part of communication discussed by participants - being able to communicate with other departments or professions related to EMS. Participant #6 described leaders as needing to have good communication skills to not only communicate with staff, but with personnel throughout their own facility.

Participant #6 also discussed how good EMS leaders need to be able to communicate with other departments such as police and fire, as well as government organizations and hospitals. Participants also discussed the importance of being able to communicate with other healthcare professions related to EMS, most commonly mentioned were Emergency Department nurses and physicians.

In terms of the concept of communication, many participants discussed the importance of leaders within EMS as being able to listen. Participant #17 discussed the importance of being able to listen in order to know what to change, when to change and how to change. Participant #17 went on to state, "you need to be a good listener from your lower people." Participant #16 described how people, or employees, go to their EMS leaders when they have questions, comments, or concerns. Participant #11 similarly described EMS leaders need as having, "the willingness to listen to someone's problem and the knowledge on how to correct it."

Problem solvers, decision makers, and administrative abilities.

Participant #2 described leaders in EMS as needing to be able to solve problems without making them worse. Participant #14 discussed an expectation of when he takes a problem to management he expects follow through to correct the problem. For other participants they described EMS leaders as being able to listen to problems, deescalate situations and make decisions. Participant #11 wanted leaders in EMS to understand the problem and "attempt to correct it or some sort of resolution or compromise." He described problem solving or conflict resolution as an opportunity for a leader in EMS to demonstrate effective leadership, "I think that shows at that time that they're effectively leading and at other times when those criteria not met, they're not effectively leading."

Participants discussed the need for collaborating with others to solve problems, and this included bringing individuals together to discuss a problem or conflict. Participant #16 discussed how leaders in EMS may find themselves

acting as mediators, but also describes leaders as "someone who can take control of a situation and deescalate a situation." Similarly, Participant #7 discussed leaders needing to know "how to negotiate in the situation, how do two people come out winners when they both want to be right."

Participants discussed a need for leaders in EMS being able to make decisions. Participant #7 stated one reason why someone was a leader is to make decisions, "you know what I mean to make the decisions that are the hard decisions, and that is why you are the leader." Participant #10 described how "leadership was being able to make decisions in chaotic situations and to stay calm."

Participants wanted leaders in EMS to be able to make decisions on administrative issues as well. Administrative issues listed by some participants were following through paperwork, scheduling and working with a budget. However, more participants discussed leaders in EMS as having the ability to discipline and give feed back. Participant #15 described EMS leaders needing the capability to discipline, "They would be able to talk to people calmly, effectively, without building a barrier between them whenever they are disciplining or whenever they are critiquing." Participants #11 described the importance of EMS leaders as having the ability to write evaluations, whether they are annual or mid-term evaluations. He discussed how evaluations could serve as written form of feedback on meeting what was expected from an employee and as a form of discipline. He stated, "Most of the time managers in EMS, they don't appropriately discipline folks. So this all needs to be started

from day one; this is what's expected of you, and then give intermittent feedback sessions. I guarantee you, you'll see your scores at the end of your evaluation and they should be improving."

Empower, encouragement, and trust.

Participants discussed the importance of leaders in EMS as empowering, encouraging and trusting his or her followers. Participant #9 described an EMS leader who "makes sure that he delegates authority, empowers his people, and doesn't see himself as the center of the attention but the organization or the team as the center." Participant #16 added that delegating authority includes listening and utilizing your resources appropriately.

As a follower, Participant #10 connected respecting a leader to feeling empowered by the leader. Additionally, he described the importance of encouraging followers as well, "it's good to encourage people. Not only come to people when they're doing a bad job, but come to say, 'hey, you guys are doing a great job'." Participant #19 described leaders in EMS as being able to motivate and educate his people to do better.

Participants described the importance of leaders in EMS gaining the trust of followers and colleagues. Participant #1 described trust from the perspective of a follower, "of course you somehow need to trust him otherwise you will not respect his decisions and you will just ask and doubt every one of his decisions so I think it is also very important that you somehow gains a little trust with every co-worker." He went on to state that a leader in EMS "has to be the one that most of the guys trust otherwise it won't work." Participant #14 stated how "you

can take management classes, you can do the conflict resolution classes, but if you don't have the backing of somebody else that's there with you then people may not accept you as being a good leader."

Interpersonal skills.

Respondents provided many qualities they wanted their EMS leaders to embody. The researcher analyzed the data to develop this sub-theme. Based on analysis and frequency, the researcher was able to identify the following interpersonal skills: empathy, compassion, honesty, honor and integrity, confidence, patience, accepting feedback and humility.

Participant #7 made the distinction between compassion and empathy, "compassion, concern or like not empathy, I don't know what would you say not compassion empathy, like concern a genuine concern for the person you know like seeing them succeed and not being threatened by this person you know but helping them." Participant #1 also stated that need to be empathetic for others as well.

More participants discussed an expectation of compassion from their EMS leaders. Participant #15 and #19 expect a level of compassion from EMS leaders in their actions, and that they always are caring about others. Participant #7 described an example of why leaders in EMS need to have compassion. "I guess compassionate and care ... I mean these are things that you know leaders have to be strong, and they have to make decisions that are hard. You know when I had to fire people, I had to do things ... you know ... and it broke my heart

in some senses ... you know what I mean? I didn't want to have to do it to these guys, but at the same time, I have got a responsibility to the patient."

Participants described leaders in EMS as being honest, having integrity and honor. Leaders in EMS need to be honest in their documentation, should not lie to others, and should not cut corners. Participant #10 placed a high level of importance on integrity, "having integrity is key to me. He described integrity of leadership with this example, another good example of good and bad leadership would be integrity, doing what's right even when no ones looking." Participant #19 provided a similar example, "do the right thing at the right time."

Similarly Participant #15 provided a similar example, "bad examples of leadership would be the people who say, 'Do as I say, don't do as I do.' They do things the way that they feel like they want to do. When it comes down to it, they'll tell you you've got to follow the books, but they'll go around and do it a different way if they want to. If you want to set a good example, then you need to set the example that you want followed." Participant #15 provided this summary, "If you're going to get a policy, you have to live by it. In a leadership position, if you're going to put a policy in place, you need to be able to back it up."

Participant #7, #10 and #19 all described leaders in EMS as having the ability and level of integrity to stand up for what is right. Similarly, Participant #19 discussed how neglect should not be kept silent. Participant #10 discussed how in EMS individuals might be afraid to speak up, "a big thing with EMS, too, being able to speak up. Sometimes people are afraid to speak up and say something they see." Participant #7 wanted to see leaders in EMS as being willing to make

a stand in support of patient care, "I think I would want to see that person be willing to sacrifice their position for the right decision in support of the patient so if it means going against the grain and if it is what is right and what is for the patient then they need to have the confidence to stand up for what is right."

Participant #10 described a similar level of integrity and confidence that is unwavering to patient care and safety, but extended it to crew safety as well. Participants described leaders in EMS as needing to have confidence to the right thing, but should have personal confidence as well. Participant #15 placed a level of importance on personal confidence, "you need to have confidence in yourself. If you don't have any confidence in yourself, people are not going to have confidence in you either. I think having confidence in yourself is also very important in being a leader."

Participants described the importance of EMS leaders as being confident, but also discussed the importance of leaders in EMS as being patient and having the ability to stay calm during a crisis. Other participants shared the need for patience and ability to stay calm as well. Participants included EMS leaders as being open to feedback, having the ability to accept feedback from others, and acting upon that feedback. Participant #11 best summarized this discussion on feedback, "A good leader should always welcome feedback." He went on to state that, "you need to be able to welcome feedback and change your leadership style that's appropriate for that person." Participant #14 made a similar statement when he stated, "the willingness to listen and accept different ideas just because it's not your idea doesn't mean it's a bad idea." Participant

#11 discussed the importance of acting upon feedback, "And act upon the feedback, don't just absorb it and do nothing about it. You need to be able to actually take that feedback and do something with it, not just ignore it."

Participant #10 provided an example of where EMS leaders were not accepting of feedback of criticism, "I've worked with people before that I've spoke up and said something and they ostracized me, treated me like I was an idiot in front of all these people. That made me never want to say anything again." Participant #12 discussed the importance of leaders in EMS as not bringing themselves above other EMS providers. He went on to discuss EMS leaders respecting others and not trying to compete with them. Participant #19 discussed the simple importance of just being yourself as an EMS leader and how you have to accept your own actions and feedbacks. Participant #15 shared this sentiment, "the first step would be, people would have to be willing to take responsibility for their actions."

Participant #16 described EMS leaders as needing a level of humility and not disrespecting others, which she described as being "someone who's up on top and in charge, but isn't overbearing and over-domineering. And doesn't talk down to the other people they're working with, which was one of the major bad rules of leadership; someone who talks down to people you're working with." She listed being disrespectful as the worst thing of all, and stated that leaders in EMS "need to be humble enough to accept that you don't know everything."

Participant #10 stated, "there's stuff you can always learn and develop."

Participant #9 discussed EMS leaders needing to be able to admit "where we

have more expertise at and where we don't have expertise at and be able to develop ourselves to get to that point where we feel comfortable to admit to everyone else and to ourselves that this is our profession." Participant #11 discussed how good leaders know when to ask others for help or when to ask for time to figure something out. Participant #14 described this as when leaders "recognize when they're over their head, their willingness to ask for help."

Professional skills and characteristics.

Being a good paramedic was one of the traits listed as primarily important for a leader in EMS. Participant #1 discussed this at the first point of being a leader in EMS, "he at least should be a good paramedic so you don't doubt his professional skills so that is the first important point." Participant #4 shared a similar point, but also believed leaders in EMS first need to be good leaders in the practicing field or field leaders.

Participant #7 described the importance of first having field experience and being a good provider before becoming an EMS leader. He centered the importance on EMS leaders needing to develop a concern for patient care by stating, "First of all there is a real genuine concern for patient care. This has to be in front of every other decision that is made, financially, medically, I mean the whole system." Participant #10 similarly discussed the importance of leaders in EMS remaining patient advocates.

Participants discussed how leaders in EMS have to lead by example and shared experiences of having a mentor in EMS. Participants described leaders in EMS needing to be mentors and educators to their staff. Participant #7

described his mentors as being more interested in him in a larger scope. He believed that leaders in EMS need to have the goal to create somebody who was better then they are and should focus on helping others not make the mistakes that the leader made. Participant #14 contended, "It's kind of hard to be taught to be a good leader unless you have one very important thing and that is very good guidance. In order for you to be a very good leader you have to be guided by a good leader that can show you or can teach you how to be a decent leader."

Participant #10 described how he was taught to lead by example in his leadership and "practicing what you preach." Participants described the importance of EMS leaders leading by example. Participant #13 described how leaders in EMS must set good examples for others to follow. Participant #7 described the measurement of leadership as who was following you, "the measure of leadership is who is following you and that can be good and bad." Participant #15 believed that EMS leaders should only set examples that they want followed, "You need to set the example that you want followed."

Participants expected that leaders in EMS be fair, diplomatic and have a willingness to treat everyone the same. Being treated the same was an important display of leadership for Participant #14, "Treating everybody the same is huge for me." Participant #18 described being fair as one of the most important skills he learned during his ten years in EMS. Participant #16 described this as the Golden Rule, "the leadership qualities I expect are pretty much the leadership qualities that I myself would give. I expect the same from

anybody else that I would give them. It's like the golden rule. Treat others the way you want to be treated."

Participant #15 discussed the importance of leaders in EMS as being able to remain neutral or non-emotional in a situation by hearing both sides equally in order to be able to rule a judgment fairly. She was not sure if neutral was the correct word to describe what she means, "I'm not 100% sure that neutral is the right word. What I'm looking for, is if I was going to have to define the term neutral for this particular conversation, I guess I would say, that it would be the ability to base a decision on fact and not emotion." She went on to discuss the difficulty of completely separating emotion out of decisions, but stressed the importance of leaders in EMS trying to remain neutral as she described it.

Participants also discussed the importance of leaders in EMS as having the ability to separate personal from professional. Participant #14 stated that leaders in EMS cannot take everything personal and gave this example, "One of my very good friends is my assistant manager for the service and we have had knock down drag out fights at work but because of our professionalism and where we've been and we know how to act and work, we know how to work and act outside of work, still comes over for beer, watches a race, have a great time but when it's at work, it's work. It's not personal and we both know it, and it is very hard for some people to take this job not personally because you're in a closed environment. You feel very responsible for the patients that you take care of because you are responsible and you take that responsibility sometimes too personal when something goes wrong."

Similarly, Participant #15 described the close environments that many work in EMS, how quickly friendships can develop, and how leaders need to be able to separate personal from professional. She went on to share the importance of having this ability as a leader in EMS stating, "I think that's very important for somebody who is going to take on a leadership role. I think it's important for anybody, truthfully. In our situation, I think that would be an important key factor, regardless if they were in a leadership role. Especially, if you're going to be in a leadership role. You cannot play favorites. You can't let emotions weigh into it. You have to let your professional stay separate form your personal."

Both Participants #15 and #18 shared examples of poor leadership or poor leadership decisions that were made because a leader promoted a friend into a position for which he or she was not qualified. Participant #18 shared his perspective on this, "The most important thing I learned in leadership, there is something wrong going on in our countries here in our region, Jordan, Saudi, and Qatar. That is the nature of relationship between the team core itself.

Sometimes they deal with as friends, they make a favor to Qatar. During the work, this is a problem ... Okay, friendship good but keep it out of the work.

Sometimes you need to work, sometimes you need to be firm with your partner or the guys that follow, sometimes they did [make] some mistakes."

Many participants described the simple importance of leaders in EMS as being professional. Participant #3 described leaders needing to be professional when managing people, and Participant #6 stated he has learned how to help

people in a professional way. Participant #15 listed professionalism as a good strong leadership quality. She went on to described professionalism needing to be in "just about everything that you do. In the way you present yourself and your appearance everyday ... that you're showered and clean ... in the way that you speak to people ... in the way that you handle your patients ... in the way that you handle the phone when you answer the phone, I think that being professional is absolutely one of the top important key factors to somebody that's going to be in a leadership position."

Participants discussed the importance of EMS leaders being respectful of the people around them. Participant #16 stated that disrespect was the worst thing of all. Participant #18 included respecting the humanity of patients, relatives, and time. Participant #15 and #18 stated the importance of leaders in EMS having the ability to maintain a level of timeliness, or respecting the time of others. While discussing the topic of respect he stated, "This is very important for me, these leaders. Time, people, and your job."

Participants discussed the importance of leaders in EMS as being proactive, thinking a head and having the ability to change. Participant #9 described leaders in EMS as being *change agents*. He described a role for leaders in EMS as being change agents and helping others, who are most often resistant to change, to become accepting of the change. One way to do this was to listen as discussed by Participant #1, "They know what to change, when to change and how to change so being a good leader you need to be a good listener from your lower people."

Participant #17 also described leaders in EMS as having the ability of thinking ahead and being "proactive instead of being reactive to everything." Participant #15 described thinking ahead as having *foresight*. He also shared how he was given a leadership position because someone saw his potential and that he had natural foresight. He still remembered being told, "And that's what we need. We need people that have that natural foresight from an employer."

Participant #8 provided an example of leaders in EMS needing to be change agents and proactive, "If you have someone with good education or high level education, they will develop the work to the best, but if we still have some people they have the same old way that the EMS was worked 20 or 30 years ago, then it will not develop any more. It can't stay in the same way, the same skills, the same education, same everything that will not going to work, will not develop the EMS anyway." Participants described the importance of leaders in EMS as remaining open minded, and not to become close-minded as those described in Participant #8's example.

Participants shared the EMS phrase of avoiding tunnel vision to connect this idea of remaining open-minded. Participants described the importance of leaders in EMS to not develop tunnel vision. Participant #9 described tunnel vision as being "when you only see what is in front of you, you don't see everything else that is behind those blinds on either side and you can't fully get a global view if you are only looking directly ahead, you know there are things to the right of you, there is aspects to the left of you, and even behind you. You have to do a 360, you can't do even a 180, a 360 turn, evaluate everything for

what it is worth, because sometimes the information that we miss, is the integral part to what is needed for salvation of a particular situation or case."

Similarly, participants discussed the importance of a leader in EMS as being flexible. Participant #5 discussed how being flexible can both be a good and bad thing, that it can cause you to gain and loose the respect of others. In contrast to Participant #9 who described the importance of being authoritarian at times "because there was no wiggle room so I had to get done at the moment." Similarly, Participant #16 described a leader in EMS as "someone who can take control of a situation and deescalate a situation." The balance for flexibility and authority in EMS leadership was discussed and described by participants as being unique. Participant #11 believed this is a particular form of leadership, "relations to leadership skills on the job, you have to learn to take control of a situation, and that's a particular form of leadership, I believe." Participant #15 believes that "somebody with good leadership skills has got to be able to take charge of multiple facets."

Participants described 'being able to take control' as part of 'being able to work under stress.' Participants described the importance of being able to do this in the field practice of EMS, "controlling things, and that means controlling other crew members, patients, patient's family, and bystanders on the scene" as described by Participant #10. Participant #15 described, "as a leader, I've learned to look at the situation as a whole and make decisions based on what I'm seeing and what I'm hearing; like I said, controlling my own frustrations because if you're going to lead a group of people, you can't become frazzled in a critical

situation." She went on to state, "leaders in EMS need to remain calm in a crisis situation."

Participants discussed how working in EMS often means working in a team. Participant #15 stated, "I think that team building is a great thing to teach in EMS. EMS is a team effort. You work in pairs or more. I think that team building is especially important in EMS." Participant #3 stated, "leadership without people it is nothing, you have like to work as a team and show your leadership and let the people follow you and you will be success in that things."

Participant #9 described the importance of leaders in EMS to understand teamwork and teambuilding. Participant #16 described how leaders in EMS "need everybody to work together to get the ultimate goal completed," and in order to achieve this goal; an EMS leader needs to know how to pull from the resources around them.

Participant #15 discussed the importance of EMS leaders promoting quality outcomes. She described, "quality of the job is what it should be versus just getting the job done." She also described the difference between saying "Yes, I got it done and yes I got it done the right way, or yes I got it done and yes I got it done in a timely manner." She described how getting it done right can make a difference when working with others as support for team building and teamwork.

Participants #6 and #19 both described the importance of transparency when being a leader in EMS. Similarly discussed by participants was seeing EMS leaders as being touchable or reachable. Participants wanted their EMS

leaders to be more then someone who sits behind a desk and was never seen or heard.

Participant #7 described this as "reachable, in the sense of like, we don't have to go to dinner together but at least hear me out if I have gone through all the steps and the chain of command and even just in general being willing to ... ok ... show up at a station one day and say, 'hey, what is going on guys?' you know ... I mean get out of the office and touch people again in the field."

Participant #19 provided this example of visibility, "Yea, you don't need the crown to be king, even though if they take your crown or leave it for you, you will be the king. The leader is like an uncrowned king and anytime, every time, anywhere, everywhere he will be the same, but the manager will know if he has no other tools. He doesn't have his tools or out of his office, he will not be and the people sometimes to approve from us and manage it all up."

Future Need: Development of Leadership Education

The fourth and final theme developed from the data of this study is a future need and development of leadership education in EMS. The data supported the development of undergraduate course or courses on leadership, which include scenarios and simulated training and textbook for EMS leadership. In addition to developing a course, the data supported thoughtfully adopting practices from other professions and a need for continuing education on the topic of EMS leadership. These points of future need and development are discussed in this section. Complete detailed findings from the research for this theme are included in Appendix F.

Participants discussed the need to develop a course or courses on leadership in EMS and described what they should look like. Participant #11 stated that many of the problems he sees in EMS are related to the lack of leadership education in EMS, "If you turn a blind eye to it then you're not going to be able to solve the issue. It all goes back to EMS leadership, there's not enough training, there's not enough education in it, there's not enough practice." Participant #5 stated that, "we should have leadership classes in every program."

Participant #6 described the need for a book on EMS leadership, "I think we need specific books for leadership included in the sequence like emergency 1, emergency 2 and leadership 1 and leadership 2." Participant #9 who discussed the need for a minimum of three leadership courses shares a sequence order of teaching leadership. Participant #11 contended that one course or one semester may not be enough.

Participant #9 described his contention of three leadership courses as, "I think that every undergrad degree, every program should have a minimum of three leadership courses, three minimum. Of course, tying up everything, bringing everything together because, as I said, your foundation builds upon, was going to build a bigger building, you know if you have a small structure and you keep on building, it was very important. So, if we start off with something strong informing our paramedics what is in the future for them or how they should be looking to other managers and maybe sharing with them." Participant #11 described a similar sequence of courses, "if you have Leadership 101. Need to

have Leadership 201 or 301. Make it as progressive study, so that you just don't get one leadership course."

Participant #1 discussed adopting practices or learning from firefighters, "I think it wouldn't be too bad to adopt more from these firefighters leadership training to the EMS system but don't take one to one because it is a totally different organization, the structure is different so we need to adopt it to our system of course." Other participants discussed a need to focus on adopting from communications and management classes.

Participant #15 believed that "as long as you teach people how to communicate, you're teaching them how to be confident. As long as people are coming out and they're confident, they're going to be able to communicate with their partners, which in turn is going to make them have a better working relationship in the field. It has really nothing to do with the whole leadership piece, unless the confidence these people have that you teach them at a basic level when you're teaching them their classes, then takes them into a leadership role. The more confidence people have in themselves, the further they're going to go in life. The further we're going to go. I think that it starts with communication and team building skills. Leadership follows for those that are truly interested."

Participant #7 described the importance of management classes. "I think even some management classes, like just what is management, how to manage these things, because whether you are trying to keep the inventory straight in the ambulance or you are trying to do a multi-million dollar budget you need those management skills to be able to have people to support you and do things and

you know recognize things and develop policies and procedures, and to be thinkers," he stated.

Participant #11 discussed how these courses could vary in how the coursework is delivered, "You can come in, whether it can be a PowerPoint or it can be a sit down and talk how are things going with a senior member, it can be in the form of a book, any type of media you can put it in. You may be able to tailor that training for folks. Offer it to where, ok, well, we have it online. If you just want to do the training online or we have a class that you should go to or we have course that you can go to. It needs to be in multitude of different ways, because not everyone is responsive to like an interview for example, not everyone's responsive to death by PowerPoint."

Some participants shared a belief that you cannot teach leadership.

Interview #7 shared: "I don't necessarily know that you can teach leadership. I mean it is not something that you can put into a rubric or you know an outline to say if you do these 10 things you are a leader. Again the measure of leadership is who is following you and that can be good and bad, so I think it is trying to as we are developing these curriculums, we keep putting in these affective things and I think some of those if we really can track them and find out does somebody really have empathy. I mean how do you really do that because sometimes people have a different response to stress." He continued to state how it is important remember that "leaders are people and we have to develop people and that is different than developing a provider."

Many participants shared a need to have simulations or scenarios that develop leadership skills that include feedback as discussed by Participant #3, "like scenarios like practical examinations about leadership evaluations and getting also feedback from them after being evaluated." Participant #6 stressed, "we need to practice it, not just learn it. Practice it, train it for leadership. If we have, like, for example, class lab for leadership, lab class for leadership." Participant #11 noted courses need to "put together didactics for leadership because it just lacks most of the time." As noted by these participants, evaluated simulated education and scenario based training is already commonly used in EMS training.

Participant #11 described the need to develop scenarios that were similar to what the job requires of EMS leaders. Participant #15 gave an example of how scenarios can develop leadership skills such as team building, "I think that they need to focus a lot on team building skills. There's actually scenarios that you can get people to work through together to get them to collaborate their minds." Together these participants expressed a shared vision of developing real life scenarios that prepare EMS leaders for the actual profession.

Similar to the discussion on the role of simulation and scenarios in teaching leadership skills, participants discussed having a leadership internship. Participant #16 described this internship as, "pretty much the same as when you're in a preceptor role. When you're doing your clinicals, you're in a preceptor role. Then at that point, you're more concentrated on the leadership aspects. Not necessarily the patient care and all of that. It's just the decision-making roles and

the critical thinking." Participants compared a leadership internship to the traditional field and clinical internship found in traditional EMS education.

Participant #11 stated, "there needs to be an increased in leadership awareness and not only in-house, you have your own local training program." He continued to describe how he has hardly seen any continuing education on leadership. He described how from the state or federal level, "If you look at the requirements per say of what it takes to renew your license, often times leadership is not even in there. They focus on the medical, but they don't say anything about leadership." He felt this lack of awareness and requirement should change, "There also needs to be something coming from either the state level or federal level or even an international level, because it needs to be tailored for what region that you're in."

For Participant #9, he tied the lack of leadership education in EMS and lack of development to having lost EMS professionals because of a resulting lack in opportunity, "we have lost so many great paramedics to other areas because we haven't had that, how do you say, we haven't had that pathway where they can continue to grow further. Most people either get into two things in EMS: education or management, but we can continue to develop further you know in management, in education, in career path I think we will retain a lot of the great medics that we have in our field and right now most of those people, most of the people that in EMS unfortunately, that have been in EMS for years are not the cream of the crop, and I hate to say that, the majority of guys who are on EMS for the last 20 years are not the cream of the crop because those guys have a

certain value about themselves an eagerness to continue further that they want to lead in the profession or something better but if we ourselves develop ourselves, grow, lobby for better jobs, better wages, better opportunities, I think we will be able to retain a lot of these great medics we have lost in the past."

Summary

Chapter 4 presented the findings of the study as discovered by the researcher. The researcher developed four major themes from the analysis and presented these themes in this chapter. The themes presented were presented in a chronological order including: (1) How Leadership Was Learned, (2) Who is a Leader in EMS, (3) Leadership Skills, Qualities and Characteristics of Leadership, and (4) Recommendations for the Future as discussed by the 19 participants.

Chapter 5 — Conclusion and Recommendations

Introduction

This chapter summarizes the study by revisiting the purpose and research questions of this study described in Chapter 1. Conclusions presented herein are drawn from the data presented in this study and connections between the literature review and the research findings of this study. The chapter will conclude with recommendations for action and future research.

Summary of the Study

The purpose of this phenomenological qualitative study was to learn from those with multi-national background in EMS working in Riyadh, Kingdom of Saudi Arabia how leadership in EMS is internationally learned. In addition to this central research question, sub-questions were focused on what these EMS providers learned about leadership as students, throughout their careers, and how they identified and viewed leaders within EMS organizations. The last emphasis of the research was to invite respondents to look towards the future to identify if there are leadership skills or topics that EMS students should learn and or develop.

The study was significant because the history of leadership in EMS is marked with strong criticism on the performance of leaders in critical situations.

Others have called for further research and understanding on this unclear topic within the EMS profession. The body of leadership knowledge in EMS is limited and this study will add significant value to academic knowledge on this evolving

aspect of the EMS profession. Because there was concerns centered on the understanding and need for further research in EMS leadership, this study allowed the researcher to make recommendations for a variety of stakeholders of the EMS profession to consider.

The phenomenological methodology used in this study focused on interviewing EMS providers who met requirements to participate in the study. In total, 19 EMS providers with international experiences in EMS from multiple nations were interviewed. Their responses to ten interview questions were coded and themed. Four major themes emerged and based on these themes and data the researcher was able to identify these major findings.

The concept of leadership in EMS appears to be blended with immediacy of action and managerial imperatives. Leadership is often limited to the role of providers in the ambulance or on an emergency scene. The researcher would describe this as field leadership and this appears to be a limitation of how leadership is expressed in the data. With the exception of the discussion on leaders in EMS as being change agents, an understanding of leadership in terms of engaging in strategic planning, professional development, and organizational development was not present in the findings from the interviews.

The researcher attributed this limitation on the topic of leadership in EMS to field leadership as being a reflection of how these participants learned and/or experienced leadership. In general, leadership was described as being learned in three ways: mentoring, on the job experience, and working with other professions. These three methods for learning leadership can be summarized

into one: leadership in EMS is learned peer-to-peer. Mentoring was discussed as gaining experience from your co-workers and more experienced providers that can start as early as being an EMS student.

Participants discussed the importance of experience or on-the-job training. In general, the focus of on-the-job training from the perspective of practicing EMS providers and the absence of a broader perspective on leadership beyond being a provider or shift supervisor is not surprising. Within the description of learning from experience, participants discussed learning from working with or for other professions. There were three professions where exposure to and learning from the leadership of others arose most often in the interviews: fire departments, branches of government and/or military, and police departments. One participant discussed value gained from working in business, and another discussed how life experiences factored into her leadership abilities.

Within the three professions highlighted, there were comments as to how these professions provide structure and have standing protocols, and for some participants, these protocols were viewed as a source of leadership. Again, these protocols governed field leadership during emergency responses in the field and command structure of a large-scale incident and did not speak to or address any organizational development or strategic planning skill requirements.

Within EMS training, participants discussed how leadership was taught in their EMT or paramedic courses. The discussions indicated the focus being on field leadership. Triangulation of what was discussed emphasized field leadership and patient management as principal concerns of the respondents. It

is important to note how some participants described how they gained team leadership skills in training scenarios or simulations during their EMS training.

Others described learning leadership from undergraduate EMS-related courses that were in addition to their core EMT or paramedic training program. One participant discussed learning leadership in critical-care paramedic training; again, reinforcing the emphasis on field leadership. Others discussed learning leadership from management and education courses while only one participant described taking a leadership course in Australia. Those who were perusing graduate degrees or had actually completed graduate level courses discussed learning leadership in those programs. It is important to note that these graduate programs are only related to EMS in terms of being focused on healthcare or emergency management, and are not graduate programs solely focused on EMS.

Participants acknowledged that they did not have any formal training in leadership within their EMS education or training. Others acknowledged they did not have in-depth discussions or lectures on the topic of leadership in EMS within their education. Within the conversations presented by the participants, several reasons were cited for the lack of leadership training. In general, respondents believed they were expected to learn leadership through experience, on-the-job or as something they must learn on their own. From this, it can be deduced that leadership in EMS in an international context is taught only to the extent of how necessary good field leadership is required for practitioners to succeed in their fieldwork and not through actual leadership training programs.

Though leadership education in EMS is focused on being a leader in the field, participants acknowledged leadership roles exist at many levels of the EMS profession. It was discussed that educators, dispatchers, and EMTs are all potential leadership roles. It was discussed how EMS systems can limit the role of EMTs as serving in leadership roles because of the lower level of licensure required. Therefore, it was more frequently discussed how paramedics, shift supervisors, and EMS managers or administrators are more prominent leadership roles within the EMS profession.

Within the data, an international profile of an EMS leadership path emerged. The data strongly indicated a prominent need for EMS leaders to be communicators and listeners. Being able to communicate is a skill that was discussed as one which is developed throughout a career. Being able to communicate was expressed as essential to being able to lead effectively because EMS leaders need to be able to communicate with their staff, hospitals, and other organizations. Likewise, EMS leaders need to be able to listen to their staff because these participants find themselves going to their leaders with problems or concerns. The international need for EMS leaders to be communicators and listeners is well supported because they need to be problem solvers.

EMS leaders need to be able to solve problems and are expected to follow through on decisions made. Within this, EMS leaders need to be able to resolve conflict and have the ability to de-escalate a situation. This includes being able to facilitate individuals to collaborate to solve a conflict or negotiate a solution

where there are only winners. Along with being problem solvers, EMS leaders are decision makers. Internationally, EMS leaders are faced with a wide spectrum of decisions to make that range from operational or team problems to administrative issues such as staffing, budget, and so forth. To achieve the goal of resolving conflict and problem solving, an EMS leader needs to be able to talk in a calm manner to individuals under both normal and chaotic situations.

EMS leaders need to empower, encourage, and trust their employees.

Participants discussed being empowered as having authority given to them.

When authority is delegated there needs to be encouragement when someone is doing a good job, and not just feedback when someone is doing a bad job. At the root of empowerment and encouragement is trust. Internationally, EMS leaders need to trust their employees, and the employees need to trust their leader.

Within the profile of an international EMS leader are several interpersonal skills. Participants discussed a need for genuine concern, being honest, transparency and having integrity. There was an emphasis placed on integrity, which one participant defined as "doing what is right even when no one is looking". Within integrity was the desire that EMS leaders speak up when something is wrong, even if this meant speaking against higher authorities and putting their own jobs at risk. The focus of most respondents was that leadership ultimately needed to focus on what was best for the patients being served by EMS and for the employees of the organization.

Internationally, EMS leaders need to be confident, but this confidence needs to be balanced with humility. Having humility allow EMS leaders to collaborate with others, ask for help when they are in over their head, and, in some instances, recognizing when they are in over their head. Humility was characterized as an acceptance of one not knowing everything and realizing there is much to learn. EMS leaders need to be confident enough to make decisions, but humble enough to not take credit for everything and recognize when they need to ask for assistance.

EMS leaders need to be professional in their actions, appearance, and interactions with others. EMS leaders need to lead by example and should model the behaviors and demeanor that want to develop in others. Therefore, the focus expressed by respondents was on leading by example or practicing what you preach. There is a strong connection between leading by example and mentoring. Participants discussed modeling and mentoring as being strong sources of their learning. This connection between interpersonal skills and modeling previously discussed, for example, the strong characterizations and demand for integrity, become critical aspects of the kind of leadership that would foster followership within EMS. If having followers is a metric of leadership, then being a good role model or example is what EMS participants valued.

There are strong expectations for EMS leaders to be neutral and fair in how they treat everybody. This continued to reinforce the importance on how leaders act whether it is by setting a good example or through interacting with staff to set precedents or solve conflicts. The close-environment work settings

typical in EMS have the potential of creating professional and personal relationships, both positive and negative. EMS leaders need to be able to distinguish the two types of relationships they may have and not let one affect the other in their decision-making related to assignments, promotions, schedules, pay, and other employment issues.

Having the ability to remain neutral or fair connects EMS leaders to having the ability to avoid tunnel vision. Tunnel vision is best summarized as only seeing what is in front of you. This compares with being open-minded or with being a change agent as described by participants. EMS leaders need to advance the profession. Advancing the profession has many obstacles and appears to be an international problem based on the study results. One participant cited an opposition to change as one of the primary barriers to advancing the profession as being people with 20 to 30 years of EMS experience.

EMS leaders need to be focused on quality. Quality includes the service and patient care as well as employment conditions and opportunities. Quality can be achieved through teamwork and team commitment to standards.

Therefore, EMS leaders need to be able to engage in team building activities that grow consensus and agreement.

EMS leaders need to be good EMS providers and have strong practitioner-level skills, as this will help to establish creditability for themselves and not undermine the leader. They also need to be seen and heard, not just thought of as someone being behind a desk. EMS leaders need to be able to

take control of crises, conflict, and chaos. However, this needs to be coupled with strong skills from the EMS profession and professional skills. Leaders need to be able to delegate, empower, and collaborate well with their staff. Leaders need to be trusted and need to trust their team while promoting a high level of integrity, honesty, and ability within their teams. Exemplary actions, communication, and listening are essential to leading in EMS from an international perspective.

Findings Related to the Literature

There are many findings from this study that are related to the literature discussed in Chapter 2. Catlett et al. (2011) discussed EMS engaging in interdisciplinary efforts with multiple types of agencies. Within the interview data, there were a number of references to learning from multiple types of agencies, but responding with and being part of those organizations. The multiple agencies discussed in the literature and discussed by Catlett et al. (2011) are law enforcement, military, fire, and hospitals. The participants included all of these agencies as well and discussed on how some EMS professionals may in fact be crossed trained between these agencies.

Catlett et al. (2011) described EMS leadership engaging in Mutual Aid Agreements (MAAs) as a proactive opportunity for EMS leadership to participate in planning with multiple agencies. This suggested an opportunity to take interdisciplinary efforts made by EMS leaders and other agency leaders to another level of cooperation and to address some of the potential operational risks inherent in multi-agency collaborations. In the data, there were multiple

discussions on mass-casualty incidences, and how these require coordination with other departments. However, the data and participants mostly focused on coordinating with fire department officials.

Similarly, Catlett (2011) described interacting with hospital officials and having an understanding of the healthcare systems in their area. Within the data, were a number of discussions reinforcing the requirement to understand healthcare systems and how best to work with physicians. EMS Medical Directors and physicians related to EMS were described as EMS leaders in the interviews. Therefore, it is easy to conclude that EMS leaders do need to be able to understand and interact with other agencies, hospitals, and supporting physicians. This is well supported given the complexities faced by EMS leaders to provide patient care.

Ludwig (2012) described EMS leaders as finding themselves in multiple types of leadership roles ranging from large-scale disasters to day-to-day operations. This range of possibilities in EMS leadership roles is discussed in the data; however, most of the data discussion was focused on scene management and management activities. Within the data were discussions on the importance of EMS leaders empowering their employees, providing opportunities and in providing support. These discussions support Gienapp (2005) and Powers (2006) who stressed the importance of leaders recognizing the abilities, education, and experiences of those who they lead. Gienapp (2005) described this as selfless service, and, within the data, others described this as

not taking credit for work performed by others, empowering their team, and recognizing both good and bad efforts.

Empowerment is clearly found in the data as well as trust in terms of delegating authority, but also as means of developing followers. Powers (2006) discussed the importance of hiring transformational leaders because it will encourage employee contributions through a system of trust and empowerment. Powers (2006) described trust as being mandatory, though the data does not clearly support trust being mandatory, it does support trust as being important. Powers (2006) described this phenomenon as power with others and not to others. The data supported Powers (2006) description through the discussion on the importance of team building, team work, and collaborating with staff and other departments or agencies.

The data presented a strong alignment with the importance of EMS leaders remaining focused on patient care and should remain unchanged throughout the decision-making process. Gienapp (2005) stressed the importance of leaders clearly articulating goals. This is supported by the data through the discussions on the importance of EMS leaders being communicators and seen in the field. The precedent that EMS leaders should place priority on and be influenced by patient care in their decision-making is discussed by Gienapp (2005) as a leadership principal applied to EMS from the military model for leadership where decision-making is focused on and guided by the needs of the soldier.

Gienapp (2005) discussed other principals from military leadership and applies these same principals to leadership in EMS. The military value of honor discussed by Gienapp (2005) was supported by the data, and within the value of honor as discussed by Gienapp (2005) is integrity, which is strongly supported in the data. However, it is important to note that the values of honor and integrity are discussed both in the literature review and in the data. Lester and Krejci (2007) supported the military leadership model because leadership is stressed at all levels, including the individual level. Military leadership as discussed by Lester and Krejci (2007) is supported by the data in many ways. The data supported military leadership as a source of leadership education in EMS. In addition, the leadership structures and roles within other possible responding agencies were described at all levels of the profession with an emphasis on individual and small team leadership abilities.

Ludwig (2012) discussed field leadership requirements for EMS leadership citing former New York City Mayor Rudolph Giuliani as an example. Mayor Giuliani had some leadership principals that contributed to the emergency response community after 9/11: be visible, be composed, be vocal, and be resilient. The data in this study strongly aligned with these leadership principals in practice:

- EMS leaders are expected to be seen in the field and not just behind a desk;
- EMS leaders are expected to remain calm and de-escalate crises;

- EMS leaders are expected to be vocal by communicating clearly and with integrity, even when it means disagreeing with their bosses or puts their jobs at risk; and
- EMS leaders are expected to be resilient by solving problems.

In contrast, Cotter (2005) described common character flaws of leadership as being defensiveness, emotional instability, poor interpersonal skills, and weak technical and cognitive skills (p. 111). This discussion by Cotter (2005) was well supported by the data in this study, as the negations of these cited character flaws are all present in the data. The data supports EMS leaders being open to feedback, open to criticism, and able to remain calm and have strong professional skills as both an administrator and EMS provider.

Hagen (2011) discussed EMS leadership roles at three levels, *Supervising EMS Officer*, *Management EMS Officer* and *Executive EMS Officer* (p. 36). The data in this study did not clearly support the role of an Executive EMS Officer. However, it did support both the Management EMS Officer and Supervising EMS Officer roles, specifically described in the data as shift leaders. Ludwig (2012) discussed EMS leaders needing to remember, "that we manage things and we lead people" (p. 1); this is well supported by the data in this study. Likewise, the data strongly supported Foster et al. (2011) who compared and contrasted EMS managers being focused on operations and leaders being visionaries who take responsibility for developing other individuals and fostering a dynamic environment capable of change.

The role of EMS leaders as discussed by Foster et al. (2011) and Ludwig (2010) is supported in the fact that the data described EMS leaders as problem solvers and decision makers who must be capable of separating personal from professional. Ludwig (2010) described how EMS leaders find themselves in circumstances with an employee wanting an emotional decision made, or how EMS leaders often find themselves making a split-second judgment call based on limited information. Again, the data placed importance of EMS leaders being fair, neutral decision-makers and problem solvers.

The data supported through examples provided by the participants that EMS systems can be resistant to change. Powers (2006) described EMS as having resistance to organizational and environmental change. Powers (2006) described the importance of leaders to be able to approach those resistant to change with openness, trust and to be able to listen to their concerns. Though the data did not directly discuss how to resolve the resistance to change, it did discuss EMS leaders as being open, trustworthy, and able to listen to concerns.

Similarly, Foster et al. (2011) discussed other characteristics of EMS leaders as having Integrity, Compassion, Accountability, Respect, and Empathy (I CARE). The data reported similar characteristics with a particularly strong emphasis on the importance of EMS leaders having integrity. There were discussions on having both compassion and empathy, even though in the data these are not well defined and were described together. The data described EMS leaders as needing to be able to accept responsibility for their own actions, and, lastly, to respect others in a fair and professional manner.

Both Miller (2013) and von Wyle et al. (2009) stressed the importance on how EMS leadership skills can be learned through simulation. Learning EMS leadership skills through simulation was strongly supported by the data as both a source of how some learned leadership skills and as a future need. However, it is important to note that these discussions found in the data were focused on field leadership. EMS education and training programs utilizing simulated education to develop leadership skills was supported by both Miller (2013) and von Wyle et al. (2009). Miller (2009) contended that EMS programs do not need to go through complete changes, but to take advantages of existing successful models. This too was supported in the data through discussions on learning from other professions and adopting models from both fire and governmental departments such as the military.

Williams (2002) discussed the need for effective future leaders mentoring programs in EMS as most mentoring is done informally. This discussion was well supported by the data in that not one participant discussed having a formal mentor as defined by Williams (2002). Instead and as discussed by Williams (2002), informal mentoring programs in EMS for these participants were done as on the job training and learning from a more senior partner in the field. Thus, contention of informal mentoring made by Williams (2002) as being the most common form of mentoring was strongly supported by the data in this study.

The data discussed mentoring as being an opportunity for current EMS leaders to develop future EMS leaders who will be better then they were because the current EMS leaders were able to reflect on mistakes, learn, and pass this

knowledge onto the future generation. Foster et al. (2011) described this as vision, which allows one to realize mistakes and missed opportunities as they mentor the next generation to do better. Thus, a strong connection is present between mentoring as being a potentially strong source of leadership education. However, as previously discussed Williams (2002) supported in his contention of informal mentoring as being the most common form of mentoring.

The data supported the importance of how leaders need to lead through their actions. Porter (2004) discussed how EMS professionals influence others through their day-to-day actions. Porter (2004) placed importance on a person's actions as being the single, most measurable conduct of his or her leadership. Within the data is a description of the amount of followers a leader has as being the measurement of leadership. Though there was disagreement on the measurement of leadership, there was strong agreement between the data and literature on the importance of a leader's action.

Participants discussed how potential EMS leaders have left the profession over the years because the lack of career opportunities. Alexander et al. (2008) described the necessity of EMS leaders being able to meet the changing healthcare system and continue growth within the profession. Alexander et al. (2008) connected having higher levels of education to greater career opportunities in EMS. The data supported Alexander et al. (2008) contention that a strong support for being able to work with other agencies, hospitals and having leadership development in both the initial and continued education of EMS professionals.

Morton and Vu (2011) discussed how international Emergency Systems development are another growing field within the specialty of International Emergency Medicine. The data were supportive of this statement made by Morton and Vu (2011) and described similar challenges across multiple nations and with some examples specific to a region. Bring et al. (2012) stated an importance for further research in pre-hospital care due to the increasing number of graduating ambulance personal and as the data and literature reveals, there remains a gap in understanding leadership skills in EMS. However, an international consensus on the importance of leadership courses and simulations emerged as well as the profile of an EMS leader.

Surprises

The surprises of this study were positive in nature. As a researcher and student, I was surprised, not only at the number of EMS professionals who scheduled time to be interviewed, but also the amount of information and rich examples each one shared. Their generosity and willingness to share their experiences was surprising. Perhaps it is the anxiety and fear surrounding a dissertation, but the willingness of fellow EMS professionals to participate in this study was a pleasant surprise.

The strong correlation between the literature reviewed and the data from this study was a surprise in that there were only minimal areas of disagreement and mostly strong alignment between my findings and the works of others. It is important to note that though the body of academic research and publications in EMS is limited, this study would support the reviewed research done in the field

of EMS as representative of the field findings reflected in this study. With this said, it was a pleasant surprise to see the level of work done thus far in the profession of EMS and the willingness of EMS professionals from around the world who participated in this study to sit, discuss, and explore leadership in EMS, particularly given that the data and literature described the EMS field as being resistant to change.

Conclusions

Implications for action.

The call for further research on the topic of EMS leadership at all levels should not go unheeded. The data in this study was primarily focused on leadership as a practicing EMS provider and was generally limited to how to be a good leader in the field, or the researcher described this as a lower level of leadership. Discussions on EMS leaders being able to engage in visionary organizational development, strategic planning, and creating change were not present in this study, and the researcher would describe these as higher levels of leadership. There was discussion in the data on EMS leaders as being change agents, but again, those discussions were focused mostly on managing change and overcoming resistance in EMS.

Recommendations for future research.

This study discovered several new areas of EMS leadership that need to be further researched and explored from both international and or domestic levels. The fact that EMS is challenged in developed nations, and is challenged

even more in developing nations needs to be explored in more depth.

Regardless, there are similar leadership challenges being faced by both developed and developing nations. In this study, a profile of an EMS leader was beginning to emerge and this profile needs to be explored in more depth in terms of what is effective, what is important, and how these skills or traits are learned or influenced.

Research on the differences between EMS Management and EMS

Leadership needs to be pursued. As EMS Leadership and Management are

often discussed together indicates a lack of clarity about the distinction between
the two roles. The differences and similarities between EMS Leadership and

Management will require further research. However, this same discussion needs
to occur at a professional level in the EMS field through conferences, seminars,
and meetings. In general, the question of what is an EMS Leader and what is an
EMS Manager needs to be discussed, documented, and answered.

Concluding remarks.

This study presented a comprehensive literature review, collected valid data and thoroughly analyzed all of the information collected on the topic of how leadership is learned in EMS from a multinational perspective. The population of this study provided insights to where the international community is in terms of leadership development in EMS, given that the Kingdom of Saudi Arabia is an international crossroads for EMS. This makes the recommendations from this study unique and broader in scope than a nationally homogenous sampling, and thus expanding how broadly the findings can be applied in a global context.

Therefore, the researcher was able to make evident conclusions on how leadership is learned in the EMS profession, and is able to make specific recommendations on how to develop and or support EMS leadership learning and evolution to each of the following global audiences: (a) EMS education and training, (b) EMS certificating, licensing and government bodies and (c) EMS organizations.

EMS Education and Training agencies and associated organizations or governmental bodies need to further explore and support research on developing EMS leadership courses. The data of this study is limited to what constitutes field leadership and the researcher contends these skills should be better developed in basic training programs. However, the researcher contends that further development of education and degree requirements in EMS to address leadership deficiencies is needed. As discussed in this chapter, job opportunities, and professional development are hindered by the lack of education in the profession. Likewise, leadership is a complex topic and requires a progression of course work. As the data indicates, EMS leadership is often learned from other professions and from undergraduate courses such as EMS Education, Management, and provider level courses. Therefore, EMS leadership can only be taught to the level of those courses.

It is in the best interests of the profession to develop at-least a required single undergraduate course that explores EMS leadership beyond just being a good leader in the ambulance. This course could explore different styles of leadership and apply these styles to different situations and scenarios that will

likely be faced by leaders in EMS through simulation. The importance of simulation cannot go unnoticed as the researcher strongly contends that all EMS leadership courses need to have a strong simulated component to the course.

The researcher does see benefit in offering multiple leadership courses in undergraduate EMS education that progress through the topic of leadership and delves further into specific styles or models of leadership. However, the reality of constraints in University or College requirements must be taken into account. Therefore, the researcher supports the development of graduate level degrees in EMS. In addition, Universities need to engage in conversations to develop the Emergency Medical Services discipline emphasis to already-established graduate degree standards that are currently offered in similar professions; for example: healthcare administration, nursing, public health and public administration. However, this researcher strongly contends that Universities engage in developing graduate degrees solely focused on EMS leadership, research, and development, as well developing EMS Colleges, not just programs.

Having actual EMS colleges would facilitate EMS professionals and educators to better acquire the level of education, support research, and educational development necessary to successfully respond to the ever changing and highly, complex incident and emergency response circumstances facing the world today. As noted in this chapter, there is no reason to reinvent what has already been done. Instead, having EMS colleges as part of a University would allow discussions to occur in an interdisciplinary manner through other University

colleges such as medicine, nursing, law, allied health, health sciences, and healthcare administration and ethics.

Similarly, licensing bodies such as governments and professional credentialing and/or certifying bodies and organizations need to support not only the development of EMS leadership at the education level, but need to advocate for leadership development throughout the professional career of EMS providers. The best way for these organizations to advocate for EMS professional leadership development is to require continuing education on the topic. Currently, these organizations are primarily, and in some instances, solely focused on level of medical knowledge and proficiency of certain technical skills. The researcher fully supports the importance of maintaining an evolving baseline level of EMS knowledge and technical skill, but does contend that a requirement for non-technical skills and professional development are needed and would not be a great burden on the individual provider. Any argument against these requirements based on the potential burden should be greatly outweighed by the probable professional development within EMS.

The discussions thus far all apply to EMS employers and organizations. This study clearly documented that leadership, as most things in EMS, are learned through experience and mentoring. At this time, it is not clear what higher levels of leadership are learned in EMS education in its current form. It is important to note that field leadership is being taught; however, there still remains the long-held belief in *learning it as you go* and of EMS as being a sink or swim profession. Therefore, EMS organizations and employers do need to engage in

formal training programs that can result in professional growth. Though many may have field training officers and programs in place, the researcher contends that these programs need to be re-evaluated, and that both current and new programs have plans in place for frequent evaluation on the effectiveness of internal mentoring programs.

The need for mentoring programs is also seen at higher levels of leadership as well. EMS organizations need to recognize that transition is inevitable and that future leaders need to be prepared for an uncertain and more complex future. Preparing future leaders needs to be done carefully as the profile of what an EMS leader is beginning to emerge. Therefore, selection criteria must be objective and focused on professional abilities and skills. This can be achieved through mentoring, evaluation, and supporting professional development of individual EMS providers who wish to pursue EMS leadership roles. It is important to note that this study points to a variety of potential leadership roles at all levels of EMS, and that leadership roles are not just limited to the ambulance or an office.

Therefore and in conclusion, this researcher is calling to action those associated with EMS Education, Licensure, and Employment to support the professional development of EMS leaders through research, education, and development. This dissertation set out to answer only a few research questions, but along the journey discovered both answers and new questions for future EMS researchers to explore. It has been an amazing journey and is ending with

a strong sense of professional pride, hopefulness for the EMS profession, and personal accomplishment.

Appendix A: Interview Process Details

Interview Protocol:1

A qualitative inquiry into how leadership is learned in EMS from a global

perspective.

Time of Interview:

Date:

Place:

Interviewer: Mr. William J. Leggio, Jr.

Interviewee:

Position of Interviewee:

Introduction:

Thank you for agreeing to be interviewed for this research project to add

understanding for how leadership is learned in EMS from your having been a

student and throughout your career. Your inputs will help to define and clarify

what future leaders need to be taught based on your international experience in

EMS. I want to remind you that our conversation is being recorded, and your

comments will remain confidential and anonymous. Let me know if you need to

take a break at any time. Do you have any questions for me before we begin?

¹ Adapted from: Creswell, J. (1998). Qualitative inquiry and research design: Choosing among five traditions. Sage, Thousand Oaks. pp 127-131.

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Questions:

- Starting with your first day of training, please share with me your education, years of service, experiences and where your career in EMS has taken you.
- 2. Please tell me about your own EMS training with regard to leadership.
 Were leadership skills specifically discussed or taught?
- 3. During your career as an EMS provider, what leadership skills have you learned?
- 4. How have you learned your leadership skills within the profession of EMS?
- 5. What would you describe as good examples of leadership in the field of EMS? What would you describe as bad examples of leadership in the field of EMS?
- 6. How about within your own organization, are there any good leaders?

 What roles do these individuals fill?
- 7. Can you describe what leadership qualities you expect from those you know in EMS?
- 8. How have your current views on leadership in EMS changed throughout your career?
- 9. What should EMS training and education programs be teaching about leadership in EMS currently and in the future?

10. From your perspective, what leadership skills do current and future EMS students need to develop in order to be successful as leaders within EMS?

Additional questions for depth and breadth to the above questions:

Can you expound on that?

Can you tell me more?

Can you describe that in a different way?

Can you clarify that for me?

What was the effect of that incident?

What were the consequences?

What was your reaction to that behavior?

Can you take me through your thought processes during that time?

Can you please clarify for me who that person is?

Written Consent Form

Leadership Education in Emergency Medical Services

Describe study briefly here.

This research study is a dissertation and is intended to add to the limited and growing body of Emergency Medical Services with a specific focus on how you learned leadership as an EMS student, throughout your career and for you to provide a better of understanding on the topic of leadership in EMS based on your international experiences within the profession.

Invitation

You are invited to take part in this research study. The information in this form is meant to help you decide whether or not to take part. If you have any questions, please ask.

Why are you being asked to be in this research study?

You are being asked to be in this study because you have international experiences in providing emergency medical services and currently work in Riyadh, Kingdom of Saudi Arabia.

What is the reason for doing this research study?

This research is designed to better understand how leadership is learned in EMS from a multinational perspective, and explore leadership topics or skills needed for future EMS leaders based on your experience(s).

What will be done during this research study?

You are asked to participate in a taped interview lasting approximately 30 minutes but no longer than one hour and confirm a transcript of your interview. You may be asked follow up questions if needed but no more than three times and for no more than 30 minutes each time.

What are the possible risks of being in this research study?

There are no known risks to you from being in this research study.

What are the possible benefits to you?

You are not expected to get any benefit from being in this research study.

What are the possible benefits to other people?

A possible benefit to emergency medical services included a better understanding of how leadership skills are taught and developed as students, providers, and to develop recommendations for how to better prepare future leaders in EMS.

What are the alternatives to being in this research study?

Instead of being in this research study you can choose not to participate.

What will being in this research study cost you?

There is no cost to you to be in this research study beyond the investment of our time and expertise.

Will you be paid for being in this research study?

You will not be paid or compensated for being in this research study.

What should you do if you have a problem during this research study?

Your welfare is the major concern. If you have a problem as a direct result of being in this study, you should immediately contact the person listed at the end of this consent form.

How will information about you be protected?

You will not be named and reasonable steps will be taken to protect your privacy and the confidentiality of your study data.

The only persons who will have access to your research records are the sole researcher, the Institutional Review Board (IRB), and any other person or

agency required by law. Upon date of approval by Creighton University

Institutional Review Board (IRB) I am required by IRB policy to maintain the data
of this study for at minimum three years three months.

The information from this study may be published in scientific journals or presented at scholarly meetings but your identity will be kept strictly confidential.

What are your rights as a research participant?

You have rights as a research participant. These rights have been explained in this consent form. If you have any questions concerning your rights, talk to the investigator or call the Institutional Review Board, +1 402 280 2700 – Main Directory at Creighton University, 2500 California Plaza, Omaha, Nebraska, 68102. www.creighton.edu

What will happen if you decide not to be in this research study or decide to stop participating once you start?

You can decide not to be in this research study, or you can stop being in this research study ("withdraw") at any time before, during, or after the research begins. Deciding not to be in this research study or deciding to withdraw will not affect your relationship with the investigator or with any emergency medical services organization.

You will not lose any benefits to which you are entitled.

If the researcher gets any new information during this research study that may affect whether you would want to continue being in the study, you will be informed promptly.

Documentation of informed consent

You are freely making a decision whether to be in this research study. Signing this form means that (1) you have read and understood this consent form, (2) you have had the consent form explained to you, (3) you have had your questions answered, and (4) you have decided to be in the research study. If you have any questions during the study, you should talk to one of the investigators listed below. You will be given a copy of this consent form to keep. If you are 19 years of age or older and agree with the above, please sign below. Time: Signature of Date: Participant: My signature certifies that all the elements of informed consent described on this consent form have been explained fully to the participant. In my judgment, the participant possesses the legal capacity to give informed consent to participate in this research and is voluntarily and knowingly giving informed consent to participate. Signature of Date: Investigator:

Protocol for Verbal Consent

Thank you for participating.

This will be a recorded interview and I will read the following consent to you.

You were identified following me contacting Saudi Red Crescent Authority or King Faisal Specialist Hospital and Research Center. I contacted these two organizations requesting contact information for EMS providers currently working in Riyadh, Kingdom of Saudi Arabia who has international experience in EMS from either their education or previous employment experiences.

ADD: Address how they were identified as meeting your study criteria.

ADD: Address either how or why they were selected (e.g., how they met your criteria or what the criteria is).

You are taking part in this research study to explore your experiences of learning leadership in Emergency Medical Services during your multinational career. If you have any questions during this interview, please ask. This study aims to add understanding for how leadership is learned in EMS from being a student throughout a career and will help to define and clarify what future leaders need to be taught based on your input and experiences.

This interview should last approximately 30 minutes, but no longer then 60 minutes. There may be a need for follow up questions, but no more than three times.

Let me assure you once again, that your identity will be protected and your answers will be anonymous. There are no risks to you from being part of this study.

You are not expected to get any benefit from this study.

You do have the right to make the alternative decision not to be part of this study.

You are not receiving compensation for being part of this study.

If at anytime and for any reason you feel the need to stop the interview, immediately notify the investigator.

Creighton University IRB policies require me to keep the data of this survey secure and for at minimum three years three months. Only those associated with the study, Institutional Review Board and other persons or agencies required by law will have access to confidential research data. The contact information for the Institutional Review Board and primary investigator have been provided in the consent sent to you electronically. Let me reiterate, you have the right to stop participating in this study at any time.

Do you wish to continue with this study after fully reading the consent sent to you electronically and hearing these words?

Thank you.

Appendix B: Demographic of Participants

Participant #	Responded or Not	Age	Gender	Nationality	EMS Licensure	Education Achieved	1st Location of EMS Education and or Trainng	2nd Location of EMS Education and or Trainng	3rd Location of EMS Education and or Trainng	1st Location of Working in EMS	2nd Location of Working in EMS
1	R	35 - 44	Male	German	Paramedic	Bachelor	Germany	NA	NA	Germany	KSA
2	N	25 - 34	Male	Saudi Arabian	Paramedic	Bachelor	KSA	USA	Australia	KSA	NA
3	R	25 - 34	Male	Saudi Arabian	Paramedic	Bachelor	KSA	USA	NA	KSA	NA
4	R	25 - 34	Male	Saudi Arabian	Paramedic	Bachelor	KSA	USA	NA	KSA	NA
5	N	25 - 34	Male	Saudi Arabian	Paramedic	Bachelor	KSA	USA	Canada	KSA	NA
6	R	25 - 34	Male	Saudi Arabian	Paramedic	Bachelor	KSA	USA	NA	KSA	NA
7	R	45 - 54	Male	American	Paramedic	Bachelor	USA	NA	NA	USA	KSA
8	R	35 - 44	Male	Saudi Arabian	Paramedic	Bachelor	KSA	USA	NA	KSA	NA
9	R	35 - 44	Male	American	Paramedic	Bachelor	KSA	Australia	NA	USA	KSA
10	R	25 - 34	Male	American	EMT	Bachelor	KSA	NA	NA	USA	KSA
11	R	25 - 34	Male	American	Paramedic	Master	KSA	NA	NA	USA	KSA
12	Ν	35 - 44	Male	Filipino	EMT	DNS	Philippines	NA	NA	Philippines	KSA
13	Ν	25 - 34	Male	Filipino	EMT	DNS	Philippines	NA	NA	Philippines	KSA
14	Ν	45 - 54	Male	American	Paramedic	Associate	USA	NA	NA	USA	KSA
15	Ν	45 - 54	Female	American	EMT Intermediate	e DNS	USA	NA	NA	USA	KSA
16	R	25 - 34	Female	American	Paramedic	DNS	USA	NA	NA	USA	KSA
17	R	25 - 34	Male	Filipino	EMT	DNS	Philippines	NA	NA	Philippines	KSA
18	Ν	35 - 44	Male	Jordanian	EMT	DNS	Qatar	NA	NA	Qatar	KSA
19	R	35 - 44	Male	Saudi Arabian	Paramedic	Master	KSA	USA	NA	KSA	NA

R indicates the interviewee did respond to the follow up e-mail and provided a response to an age group

N indicates the intervieweee did not respond to the follow up e-mail requesting a response to an agre group and therefore an age group was selected for the interviewee by the researcher

United States of America (USA)

Kingdom of Saudi Arabia (KSA)

Did Not Specify (DNS)

Not Applicable (NA)

Appendix C: Findings -- How Leadership was Learned

Node Summary

Node Details

Node Summary

Dissertation

8/6/2013 8:58 PM

Source Type		Number of Sources	Number of Coding References	Number of Word Coded	s Number of Paragraphs Duration Coded Coded
Node					
Nickname:	Nodes\\How	Leadship is I	Learned		
Classification:					
Aggregated:	Yes				
Document		19	205	6,610	221
Nickname:	Nodes\\How	Leadship is I	Learned\Courses		
Classification:					
Aggregated:	Yes				
Document		14	33	1,498	44
Nickname:	Nodes\\How	Leadship is I	Learned\Experie	nce	
Classification:					
Aggregated:	No				
Document		14	82	1,931	82
Nickname:	Nodes\\How	Leadship is I	Learned\Mentori	ing or learning	from others

36

14

1,520

39

Classification:

Aggregated:

Document

No

		References	Coded	Coded				
Nodes\\How Leadship is Learned\Other Profession(s)								
	•	•						
Yes								
	10	27	1,201	27				
Nodes\\How Le	eadship is Le	earned\Other Pr	ofession(s)\Bu	isness				
No								
	1	2	82	2				
Nodes\\How Le	eadship is Le	earned\Other Pr	ofession(s)\Fir	e				
No								
	6	8	521	8				
Nodes\\How Le	eadship is Le	earned\Other Pr	ofession(s)\Mi	litary and or Government				
No								
	4	14	415	14				
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Source Type		Number of Sources	Number of Coding References	Number of Word Coded	ds Number of Paragraphs Duration Coded Coded
Nickname:	Nodes\\How	Leadship is I	_earned\Was not		
Classification:	(())				
Aggregated:	No				
Document		11	27	460	29

Coding Summary By Node

Dissertation

8/6/2013 8:54 PM

		, ,				
Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
lode						
Nodes\\How	Leadship is Learned					
Document						
Internals	:\\Interviews\\Intervi	ew #01				
Yes		0.0443	5			
				1	WJL	7/23/2013 6:17 PM
incidence and the	·	are using in EMS	S was quite rela	•		n for mass incidence or for mass casualty s used for the German firefighters. They
				2	WJL	7/23/2013 6:17 PM
•	can tell you the German name mething 500 and so if you wo				•	e to translate the saying to English so it is ill find it.
				3	WJL	7/11/2013 10:52 AM
who assessed the little guys who are	situation, so I mean all the oth	her guys from t medical correct	he class we are but like yeah a	just like focus nd we did qui	sed on the lead te a lot so I as	ship, how the leader reacted and the one der it was not so important with the sume it was a good practice because I
				4	WJL	7/11/2013 10:52 AM
Interviewer: debriefing session	· · · · · · · · · · · · · · · · · · ·	be a good opp	ortunity for yo	u to or how yo	ou did learn yo	ur leadership skills with valuable
Interviewee:	Yes.					
				5	WJL	7/11/2013 10:54 AM
I mean after now bit	what is it now nearly 20 years,	, damn I am old	l, 18 years of se	ervice and of c	ourse every da	ay is teaching you leadership skills a little
Internals	\\Interviews\\Intervi	ew #02				
Yes		0.0469	6			
				1	WJL	7/11/2013 12:44 PM
	or like that you need to be lean on by that where leadership ski		ation. I studied	for that subje	ect, yeah, I am	not sure about that question about
Interviewer: specifically with d	So you answered the questi saster, mass casualty you lear				sed or taught a	and from your response it sounds as if
Interviewee:	Yeah					

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				2	WJL	7/11/2013 12:45 PM
lere and a little in	Australia there is subject	t about leadership.				
				3	WJL	7/11/2013 12:45 PM
	ence with some guys, his points in leadership.	name Abdullah (la:	st name unclea	r) head of dep	artment here	and he told me about something can
				4	WJL	7/11/2013 12:46 PM
learned it in the o	classes,					
				5	WJL	7/11/2013 12:46 PM
ome leadership I	learned from the field					
				6	WJL	7/11/2013 12:47 PM
you have like lea eah	idership person or leader	you learn somethi	ng from him, ho	ow he manage	d or how he h	andled the situation in front of him no
Internals	s\\Interviews\\Inte	erview #03				
Yes		0.0409	3			
Yes		0.0409	3	- 1	WII	7/11/2013 1·20 PM
ves, exactly in the	·	itucky, United State	es, we had man		WJL t leadership, E	7/11/2013 1:20 PM EMS leadership and EMS management
ves, exactly in the	University of Eastern Ken cused on how to be a goo	itucky, United State	es, we had man	y classes abou		
res, exactly in the which is mainly for exactly, and also dwith and they broaders.	cused on how to be a goo during my intensive care p	itucky, United State od leader and how to program that I studi	es, we had man to manage situa ted from the US	y classes abou ations. 2 I have been fa	t leadership, E WJL aced to be a le	MS leadership and EMS management
ves, exactly in the which is mainly for exactly, and also d	cused on how to be a goo during my intensive care p	itucky, United State od leader and how to program that I studi	es, we had man to manage situa ted from the US	y classes abou ations. 2 I have been fa	t leadership, E WJL aced to be a le	MS leadership and EMS management 7/11/2013 1:21 PM adership with the team that I worked
res, exactly in the which is mainly for exactly, and also do with and they browhat time.	cused on how to be a good luring my intensive care p ught you under stress in r t an EMS proficient, an EN ge them to take their subj	ntucky, United State and leader and how to program that I studi many, many like cri	es, we had man to manage situa led from the US tical care area t	y classes abou ations. 2 I have been fa o show your le 3 EMS research	WJL aced to be a le eadership and WJL methodologis	MS leadership and EMS management 7/11/2013 1:21 PM radership with the team that I worked they will evaluate your leadership at
res, exactly in the which is mainly for exactly, and also do with and they brown hat time. Yes, there was just be cople and managof the whole group	cused on how to be a good luring my intensive care p ught you under stress in r t an EMS proficient, an EN ge them to take their subj	orditucky, United State and leader and how to program that I studi many, many like cri MS management cla tect and write their	es, we had man to manage situa led from the US tical care area t	y classes abou ations. 2 I have been fa o show your le 3 EMS research	WJL aced to be a le eadership and WJL methodologis	MS leadership and EMS management 7/11/2013 1:21 PM radership with the team that I worked they will evaluate your leadership at 7/11/2013 1:21 PM returned to be a leader for a group of the state of the
res, exactly in the which is mainly for exactly, and also do with and they brown hat time. Yes, there was just be cople and managof the whole group	cused on how to be a good luring my intensive care p ught you under stress in r t an EMS proficient, an EN ge them to take their subj	orditucky, United State and leader and how to program that I studi many, many like cri MS management cla tect and write their	es, we had man to manage situa led from the US tical care area t	y classes abou ations. 2 I have been fa o show your le 3 EMS research	WJL aced to be a le eadership and WJL methodologis	MS leadership and EMS management 7/11/2013 1:21 PM radership with the team that I worked they will evaluate your leadership at 7/11/2013 1:21 PM returned to be a leader for a group of the state of the
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res, exactly in the which is mainly for exactly, and also do with and they brown hat time. res, there was just be proposed and manage of the whole group internals Yes There is in the universely in the univer	during my intensive care pught you under stress in rest an EMS proficient, an EMS et their subject.	ortucky, United State and leader and how to brogram that I studinany, many like critical many, many like critical many, mangement claim and write their erview #04 0.0258	es, we had man to manage situated from the US tical care area that ass and also an papers about s	y classes about ations. 2 I have been for a show your leads at the search omething specific at introduced.	WJL methodologis cifically and you	7/11/2013 1:21 PM radership with the team that I worked they will evaluate your leadership at 7/11/2013 1:21 PM rate, you have to be a leader for a group or are the leader, you are the evaluato 7/11/2013 1:36 PM dership of emergency
res, exactly in the which is mainly for exactly, and also do with and they brown hat time. res, there was just be proposed and manage of the whole group internals Yes There is in the universely in the univer	cused on how to be a good luring my intensive care pught you under stress in retained the an EMS proficient, an EMS proficient, an EMS them to take their subjection.	ortucky, United State and leader and how to brogram that I studinany, many like critical many, many like critical many, mangement claim and write their erview #04 0.0258	es, we had man to manage situated from the US tical care area that ass and also an papers about s	y classes about ations. 2 I have been for a show your leads at the search omething specific at introduced.	WJL methodologis cifically and you	7/11/2013 1:21 PM radership with the team that I worked they will evaluate your leadership at 7/11/2013 1:21 PM rate, you have to be a leader for a group or are the leader, you are the evaluato 7/11/2013 1:36 PM dership of emergency

	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
Yeah it is by the EN	MS management			4	WJL	7/11/2013 1:39 PM
Internals	s\\Interviews\\Inte	rview #05				
Yes		0.0292	3			
				1	WJL	7/11/2013 1:51 PM
A lot of this questi	on is difficult to answer be	cause I never lear	ned anything al	oout leadershi	p before	
				2	WJL	7/11/2013 1:51 PM
Interviewer:	So with your education,		•	•	rse or lecture?	?
Interviewee:	I never took any class ab	out the leadership	unfortunately.	3	WJL	7/11/2013 1:53 PM
Because you know	dealing with some people	e they have experi	ence and you tr			g and establish your own profession.
Yes	:\\Interviews\\Inte	0.0469	3			
Actually our educa	ation was like clinically and	theory, we don't	touch leadershi	p too much.	WJL	7/11/2013 3:12 PM
				2	WJL	7/11/2013 3:14 PM
For me I have lear	ned by observation, noboo	dy like focus on lea	dership that is	why I am aski	ng to add som	e part of books to focus on leadership.
				3	WJL	7/11/2013 3:15 PM
	ur manager or our supervi	sor do something	good and I belie	eve it is good t	hat is observa	tional I loarn it from him I can doal wit
people like what t something from th	his supervisor or this mana	om even if it is EM	d it is like accun T, you just good	I thing we can	learn it from	tional, riearn trion min, real deal wi ou like something from this guy, everybody and even the guys here
people like what t something from th collect the good th	his supervisor or this mana nis manager, something fro	om even if it is EM he people see son	d it is like accun T, you just good	I thing we can	learn it from	u like something from this guy,
people like what t something from th collect the good th	his supervisor or this mana nis manager, something fro ning and do it sometimes t	om even if it is EM he people see son	d it is like accun T, you just good	I thing we can	learn it from	u like something from this guy,
people like what to something from the collect the good the Internals Yes	his supervisor or this mana nis manager, something fro ning and do it sometimes t	om even if it is EM he people see son rview #07 0.0651	d it is like accun T, you just good nething good ar 13	I thing we can d they don't o	learn it from	u like something from this guy,
people like what to comething from the collect the good the internals Yes	his supervisor or this mana nis manager, something fro ning and do it sometimes t s\\Interviews\\Inte	rview #07 0.0651 s leadership skills,	d it is like accun T, you just good nething good ar 13	I thing we can id they don't o	learn it from do it.	u like something from this guy, everybody and even the guys here

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				4	WJL	7/11/2013 7:46 PM

as I mentioned the two guys that were our paramedic program instructors and lab coordinators, Rich and Sal, both of those guys, it was a different kind of mentorship, it was that actually, because when we were in the ambulance they were the supervisors in the field so they could show up at a call and say no, no, no you have to do it this way, and then you know they would take you, you could ride with them and see all kinds of different calls, and then you know QI and working through problems with crews, and being with them and observing how they handled things and issues

5 WJL 7/11/2013 7:47 PM

I think the first formal sense of training leadership in education was from Walt Stoy, he was the Program Director at the Center for Emergency Medicine and just I think working on his Master's at that point and he really took it to heart to try to develop really teach people how to teach, so I remember having some classes with him that we had to attend about like how people learn, what methods of teaching are there, what is Maslow's hierarchy and he was trying to take the teachers that were in the center and educate them to some educational philosophy and some systematic way of doing it, not just sort of like ok however you want to teach the class.

6 WJL 7/11/2013 7:49 PM

Because the business side of it I learned from our family business, I didn't really learn it from the guys that I was working with at the paid ambulance company, I mean I already knew how to do the accounting and all that kinds of stuff,

7 WJL 7/11/2013 7:49 PM

the skills in the field I think how to manage calls as like a crew chief from being with riding with Rich and Sal and watching them, but again it wasn't like they were trying to teach us how to do that.

8 WJL 7/11/2013 7:50 PM

I mean some of what I brought to EMS I learned in the fire service because the fire service it was very structured, I mean you had your classes, we had to go to fire academy, if you wanted to be an officer you had to take this class, this class, this class, you know and so there were some of that understanding of how to manage an emergency and setting a goal and managing like a house fire you could translate into EMS and go ok it is not a house on fire but there is 10 patients so there is zoning and sectoring and these things all are kind of like a crossover between the two but again nothing directly on the EMS side was there in place at that time.

9 WJL 7/11/2013 7:52 PM

Corporately when I was the Operations Director, again those kinds of skills, like I didn't know how to deal with the Board of Directors, I mean I had a, it was a public agency, I had a Board of Directors, I had a budget that I had to be accountable for, new equipment that needed to come, I mean ok how do I decide whether or not we should buy these new monitors, are pulse oxs really, we had no research education at all when we were going through our paramedic program, so I couldn't do a comparative study or go ok I didn't understand, all right let me take all these patients, see what the rate is of patients that actually need this piece of equipment against how much it was going to cost, and you know all those things that now are in a lot of the paramedic programs, it was just trial and error, ok do the budget this year, ok depreciation schedule says I need 20,000 in the bank, I put in the bank and hope for the best, so it was over time that I started to understand ok how can I quantify or qualify what I want equipment wise or staffing wise or all of those things and not simply looking at the ambulance service next door that just bought a \$350,000 rescue truck that is useless for anything but man it sure looks nice in the parade kind of situation

\$350.000 rescue truck that is useless for anything but man it sure looks nice in the parade kind of situation

10 WJL 7/11/2013 7:53 PM

Well in the beginning by observation

11 WJL 7/11/2013 7:53 PM

now by seminars attending classes, taking some leadership things, you know, skills classes,

and some of it from the business world because there is lots in the business world about leadership that can be applied to EMS but again it still

12

WJL

7/11/2013 7:53 PM

specifically on the EMS side a bit thin

13 WJL 7/11/2013 8:38 PM

So as for me you know developing as a leader it was just from like I said making those mistakes and then realizing that you know like well maybe they really think I am a fool, then trying to change something about that to become more and now on the far side, on this side where it is more I guess I know it sounds kind of crazy to say I see myself as a leader because I really don't see myself

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
Internals'	\\Interviews\\Inte	rview #08				
Yes		0.0439	3			
				1	WJL	7/23/2013 9:30 AM
Yeah when I studie	ed in the US we have like k	ind of one or two	chapter that tal			hat the future of the person who is going
	dership specifically future the scene, the people as				_	d training, he has good skill, and he will to make a good decision.
				2	WJL	7/12/2013 9:17 AM
For sure practice						
				3	WJL	7/12/2013 9:18 AM
made my skill in the	e right way and if there wer time I could do them ea	as a mistake he tel	ll me where is n	ny mistake, he	correct me, h	ho is like my supervisor he agreed that I ne told me what is the right way to do ight way, time after time, I am ok with
Internals	\\Interviews\\Inte	rview #09				
		0.0487	10			
Yes						
I was hired immedi	·					7/12/2013 10:28 AM Ilation of Detroit is approximately, at 0,000 calls a year, a fast moving system,
I was hired immedi that time was appr I worked on an ave	oximately 1 million peoplerage I did anywhere from w we worked, we worked	e and our call volu 12 to 14 calls a 12	me on the aver -hour shift. Of o	s of service th age was betw course a 911 s days on, thre	ere. The popu een 130 to 15 ystem 24 hou ee days off, ba	llation of Detroit is approximately, at 0,000 calls a year, a fast moving system, rs I am off spent in the State of Michigar sically like that. It was a great learning
I was hired immedi that time was appr I worked on an ave and so that was ho experience for me.	oximately 1 million peoplerage I did anywhere from w we worked, we worked	e and our call volu 12 to 14 calls a 12	me on the aver -hour shift. Of o	s of service th age was betw course a 911 s	ere. The popu een 130 to 15 ystem 24 hou	lation of Detroit is approximately, at 0,000 calls a year, a fast moving system, rs I am off spent in the State of Michigar
I was hired immedi that time was appr I worked on an ave and so that was ho	oximately 1 million peoplerage I did anywhere from w we worked, we worked	e and our call volu 12 to 14 calls a 12	me on the aver -hour shift. Of o	s of service th age was betw course a 911 s days on, thre	ere. The popu een 130 to 15 ystem 24 hou ee days off, ba	llation of Detroit is approximately, at 0,000 calls a year, a fast moving system, rs I am off spent in the State of Michigar sically like that. It was a great learning
I was hired immedi that time was appr I worked on an ave and so that was ho experience for me.	oximately 1 million peoplerage I did anywhere from w we worked, we worked	e and our call volu 12 to 14 calls a 12	me on the aver -hour shift. Of o	s of service th age was betw course a 911 s days on, thre	ere. The popu een 130 to 15 ystem 24 hou ee days off, ba	llation of Detroit is approximately, at 0,000 calls a year, a fast moving system, rs I am off spent in the State of Michigar sically like that. It was a great learning
I was hired immedi that time was appr I worked on an ave and so that was ho experience for me. I have really had so I have been blessed management ment	oximately 1 million peoplerage I did anywhere from www.weworked, we worked ome good mentors d with having some really tors. I have seen some gree	e and our call volui 12 to 14 calls a 12 I three days on, fou good mentors, sor eat ones and I have	me on the aver -hour shift. Of our days off, four me people who	s of service the age was between a 911 s or days on, three	ere. The popu een 130 to 15 ystem 24 hou ee days off, ba WJL WJL s unofficial fiel ful ones unfor	ollation of Detroit is approximately, at 0,000 calls a year, a fast moving system, rs I am off spent in the State of Michigar sically like that. It was a great learning 7/12/2013 10:05 AM 7/12/2013 10:07 AM
I was hired immedi that time was appr I worked on an ave and so that was ho experience for me. I have really had so I have been blessed management ment	oximately 1 million peoplerage I did anywhere from www.weworked, we worked ome good mentors d with having some really tors. I have seen some gree	e and our call volui 12 to 14 calls a 12 I three days on, fou good mentors, sor eat ones and I have	me on the aver -hour shift. Of our days off, four me people who	s of service the age was between a 911 s or days on, three	ere. The popu een 130 to 15 ystem 24 hou ee days off, ba WJL WJL s unofficial fiel ful ones unfor	ollation of Detroit is approximately, at 0,000 calls a year, a fast moving system, rs I am off spent in the State of Michigar sically like that. It was a great learning 7/12/2013 10:05 AM 7/12/2013 10:07 AM Id training officers and unofficial tunately but I don't blame the ones who
I was hired immedithat time was appr I worked on an ave and so that was ho experience for me. I have really had so I have been blessed management ment were bad because I think there should I mean just like goik knowledge first, the	oximately 1 million peoplerage I did anywhere from www.weworked, we worked ome good mentors d with having some really tors. I have seen some great it is up to the organization did be mentoring programs ng to school to become a	e and our call volui 12 to 14 calls a 12 I three days on, for good mentors, sor eat ones and I have h, I think it has a ce for people who are paramedic, you justou gain the practic	me on the aver -hour shift. Of our days off, four me people who e some experier ertain part to give e going to be me st don't jump in cal knowledge,	s of service the age was between a 911 story and and then you	ere. The popule een 130 to 15 ystem 24 house days off, based with the sunofficial field ful ones unfor gers the specification will be a specification of the second of the	Idation of Detroit is approximately, at 0,000 calls a year, a fast moving system, rs I am off spent in the State of Michigar sically like that. It was a great learning 7/12/2013 10:05 AM 7/12/2013 10:07 AM Id training officers and unofficial tunately but I don't blame the ones who fic tools needed to do the job. 7/12/2013 10:08 AM Imperimental times before they even become managers me a paramedic, you gain the field, you are supervised by someone
I was hired immedithat time was appr I worked on an ave and so that was ho experience for me. I have really had so I have been blessed management ment were bad because I think there should I mean just like goik nowledge first, the	oximately 1 million people rage I did anywhere from www.weworked, we worked ome good mentors d with having some really tors. I have seen some greaties in the organization of the mentoring programs and to school to become a e book knowledge, then y	e and our call volui 12 to 14 calls a 12 I three days on, for good mentors, sor eat ones and I have h, I think it has a ce for people who are paramedic, you justou gain the practic	me on the aver -hour shift. Of our days off, four me people who e some experier ertain part to give e going to be me st don't jump in cal knowledge,	s of service the age was between a 911 story and and then you	ere. The popule een 130 to 15 ystem 24 house days off, based with the sunofficial field ful ones unfor gers the specification will be a specification of the second of the	Idation of Detroit is approximately, at 0,000 calls a year, a fast moving system, rs I am off spent in the State of Michigar sically like that. It was a great learning 7/12/2013 10:05 AM 7/12/2013 10:07 AM Id training officers and unofficial tunately but I don't blame the ones who fic tools needed to do the job. 7/12/2013 10:08 AM Imperimental times before they even become managers me a paramedic, you gain the field, you are supervised by someone
I was hired immedi that time was appr I worked on an ave and so that was ho experience for me. I have really had so I have been blessed management ment were bad because I think there should I mean just like goik knowledge first, thand then you actual	eximately 1 million people rage I did anywhere from the worked, we worked the worked with having some really tors. I have seen some greatile is up to the organization of the mentoring programs and to school to become a see book knowledge, then yelly do the job, I think that	e and our call volui 12 to 14 calls a 12 I three days on, for good mentors, sor eat ones and I have n, I think it has a ce for people who are paramedic, you just you gain the practic eneeds to take place	me on the aver -hour shift. Of our days off, four me people who e some experier ertain part to give e going to be me st don't jump in cal knowledge, ce as well with	s of service the age was between the age was between the age was between the age was between the age was a service of the age was a serviced some away to their managers so the the field and and then you practitioners was a service was a serviced some away to the age was a serviced was a ser	ere. The popule een 130 to 15 ystem 24 house days off, based wyl. WJL WJL sunofficial fiel ful ones unfor gers the specification wyl. evy get some tilearn to become now byl.	Idation of Detroit is approximately, at 0,000 calls a year, a fast moving system, rs I am off spent in the State of Michigar sically like that. It was a great learning 7/12/2013 10:05 AM 7/12/2013 10:07 AM Id training officers and unofficial tunately but I don't blame the ones who fic tools needed to do the job. 7/12/2013 10:08 AM Ime before they even become managers me a paramedic, you gain the field, you are supervised by someone managers.
I was hired immedi that time was appr I worked on an ave and so that was ho experience for me. I have really had so I have been blessed management ment were bad because I think there should I mean just like gois knowledge first, thand then you actual working with some	eximately 1 million people rage I did anywhere from the worked, we worked the worked with having some really tors. I have seen some greatile is up to the organization of the mentoring programs and to school to become a see book knowledge, then yelly do the job, I think that	e and our call volui 12 to 14 calls a 12 I three days on, for good mentors, sor eat ones and I have n, I think it has a ce for people who are paramedic, you just you gain the practic eneeds to take place	me on the aver -hour shift. Of our days off, four me people who e some experier ertain part to give e going to be me st don't jump in cal knowledge, ce as well with	s of service the age was between the age was between the age was between the age was between the age was a service of the age was a serviced some away to their managers so the the field and and then you practitioners was a service was a serviced some away to the age was a serviced was a ser	ere. The populeen 130 to 15 ystem 24 house days off, based wyll. WJL WJL sunofficial fiel ful ones unfor gers the specific wyll. evy get some tillearn to become now to the synchological modern of the synchological modern.	Idation of Detroit is approximately, at 0,000 calls a year, a fast moving system, rs I am off spent in the State of Michigar sically like that. It was a great learning 7/12/2013 10:05 AM 7/12/2013 10:07 AM Id training officers and unofficial runately but I don't blame the ones who fic tools needed to do the job. 7/12/2013 10:08 AM The before they even become managers me a paramedic, you gain the field, you are supervised by someone managers. 7/12/2013 10:12 AM
I was hired immedithat time was appr I worked on an ave and so that was ho experience for me. I have really had so I have been blessed management ment were bad because I think there should I mean just like goinknowledge first, the and then you actual Working with some from them.	eximately 1 million people rage I did anywhere from the worked, we worked the worked with having some really tors. I have seen some greatile is up to the organization of the mentoring programs and to school to become a see book knowledge, then yelly do the job, I think that	e and our call volui 12 to 14 calls a 12 I three days on, for good mentors, sor eat ones and I have n, I think it has a ce for people who are paramedic, you just ou gain the practic needs to take place	me on the aver -hour shift. Of our days off, four me people who e some experier ertain part to give e going to be m est don't jump ir cal knowledge, ce as well with qualities as ma	s of service the age was between the age was between the age was between the age was between the age was a serviced as a serviced some aways their managers so the age was a serviced and then you constitutioners was a serviced and and then you constitutioners was a serviced as a serviced and and then age was a serviced and and then you constitutioners was a serviced as a service	ere. The popule een 130 to 15 ystem 24 hou ie days off, base will be sunofficial fiel ful ones unforgers the specification will be so out to the who become now the second will be sunofficial fiel eaders but it will be sunofficial fiel ful ones unforgers the specification will be supported by the second field of the second field	Idation of Detroit is approximately, at 0,000 calls a year, a fast moving system, rs I am off spent in the State of Michigar sically like that. It was a great learning 7/12/2013 10:05 AM 7/12/2013 10:07 AM Id training officers and unofficial tunately but I don't blame the ones who fic tools needed to do the job. 7/12/2013 10:08 AM The before they even become managers me a paramedic, you gain the field, you are supervised by someone managers. 7/12/2013 10:12 AM wasn't to say that I learned everything
I was hired immedithat time was appr I worked on an ave and so that was ho experience for me. I have really had so I have been blessed management ment were bad because I think there should I mean just like goinknowledge first, the and then you actual Working with some from them.	oximately 1 million people orage I did anywhere from the we worked, we worked ome good mentors d with having some really tors. I have seen some greatifies up to the organization d be mentoring programs ing to school to become a e book knowledge, then y ally do the job, I think that the of these mentors I saw s	e and our call volui 12 to 14 calls a 12 I three days on, for good mentors, sor eat ones and I have n, I think it has a ce for people who are paramedic, you just ou gain the practic needs to take place	me on the aver -hour shift. Of our days off, four me people who e some experier ertain part to give e going to be m est don't jump ir cal knowledge, ce as well with qualities as ma	s of service the age was between the age was between the age was between the age was between the age was a serviced as a serviced some aways their managers so the age was a serviced and then you constitutioners was a serviced and and then you constitutioners was a serviced as a serviced and and then age was a serviced and and then you constitutioners was a serviced as a service	ere. The popule een 130 to 15 ystem 24 hou ie days off, base will be sunofficial fiel ful ones unforgers the specification will be so out to the who become now the second will be sunofficial fiel eaders but it will be sunofficial fiel ful ones unforgers the specification will be supported by the second field of the second field	Idation of Detroit is approximately, at 0,000 calls a year, a fast moving system, rs I am off spent in the State of Michigar sically like that. It was a great learning 7/12/2013 10:05 AM 7/12/2013 10:07 AM Id training officers and unofficial tunately but I don't blame the ones who fic tools needed to do the job. 7/12/2013 10:08 AM The before they even become managers me a paramedic, you gain the field, you are supervised by someone managers. 7/12/2013 10:12 AM wasn't to say that I learned everything

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				8	WJL	7/12/2013 10:14 AM
just as much inforr read, but I do a lot lately I have been g positive a lot of tin	nation or even more than me of research, a lot of article re getting into more of articles a	e on research. Feading, pre-revi and issues that a to the area let'	Research is a big ew articles, to I are not really p s read about th	g deal, you kno make sure tha ut out there fo lose things tha	ow reading, yo t I am abreast or the general at are not posit	h, obviously you would know more or u know you can just read anything to of what is current, what is not, and public because a lot of what we read is tive that we can still draw benefit from, h than reading.
				9	WJL	7/12/2013 10:23 AM
I think a lot of my I we are in the field	MS leadership skills come ba	ack or come fro	m my actual fie	eld experience	you know eve	en though we don't think about it when
				10	WJL	7/12/2013 10:35 AM
Well a lot of it is O.	T, on the job training					
Internals	\\Interviews\\Interv	iew #10				
Yes		0.0639	13			
				1	WJL	7/12/2013 10:56 AM
In EMT school I thi	nk it was touched on.					
				2	WJL	7/12/2013 10:57 AM
We never really ne	cessarily sat down and said,	"Look this is the	e leadership qu	alities. This is v	what leadershi	ip is about."
				3	WJL	7/12/2013 10:57 AM
Before this I was in	ROTC in high school and I ha	ad actually got s	ent to leadersh	nip camps and	all that. I know	v the differences.
				4	WJL	7/12/2013 10:58 AM
Now the one cavia	nt to that is with the forester	rs there was a c	lass on leaders	nip and fire lin	e safety.	
				5	WJL	7/12/2013 10:58 AM
but in the actual EI	MT it wasn't really touched o	n.				
				6	WJL	7/12/2013 11:04 AM
	older guys that were there b v they act and do things.	efore me, my fi	eld training off	icers when I w	as brand new	Seeing my partners that have been on
				7	WJL	7/12/2013 11:04 AM
Seeing different	respond to calls with fire dep	partments and s	seeing how the	captain gets t	hings ordered	
				8	WJL	7/12/2013 11:05 AM
Also, too, the simu	lations I think are key, especi	ally when you'r	e new. I'd com	e in and there	was one time	when they brought shocking shells an

Also, too, the simulations I think are key, especially when you're new. I'd come in and there was one time when they brought shocking shells and they were on the ground.

They had another EMT laying in the corner. I had to go in there and figure out what was going on, but those actually problem solving skills that made me step out of the box and think about things and think things through. Then I had to help of the older, FTO with a n older crew member there. I shouldn't say older, but the more experienced crew member helping me through it. That right there was a key example, I think, of leadership.

	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				9	WJL	7/12/2013 11:05 AM
ne private Anglo s		e governmental. In	_		-	nd of. We had a chain of command in ers, we had our captains, and then we
				10	WJL	7/12/2013 11:13 AM
ou get to if X hap	•	n in your head and	•	•	•	ety, where is your exit point? Where c ng that's become more evolved in my
				11	WJL	7/12/2013 11:18 AM
	that. I think definitely my					ertified. I did a lot of stuff in there with s far as my career maybe differently
				12	WJL	7/12/2013 11:18 AM
had that military	training, the junior ROTC	training in high sch	ool. I had that	whole leaders	ship thing goin	g into it.
				42	NA/II	7/42/2042 44:40 ANA
	'm so hardcore about inte		"	13	WJL	7/12/2013 11:18 AM
s far as EMS and	leadership, I wouldn't say	that I've had speci	fic training just	1 in EMS leade	WJL rship.	7/13/2013 4:53 PM
				2	WJL	7/13/2013 4:53 PM
eeks. Then I wen		issioned Officer Ac		nip School wh	ich was just lea	7/13/2013 4:53 PM adership principals, that was about 6 school and that was around five week
eeks. Then I wen	t through the Non-Comm	issioned Officer Ac		nip School wh	ich was just lea	adership principals, that was about 6
reeks. Then I wen lost of my leader	t through the Non-Comm	issioned Officer Acted.		nip School whi hat was anoth	ich was just lea ner leadership	adership principals, that was about 6 school and that was around five week
reeks. Then I wen lost of my leader	t through the Non-Comm ship has been military bas	issioned Officer Acted.		nip School wh hat was anoth	ich was just lea ner leadership WJL	adership principals, that was about 6 school and that was around five week 7/13/2013 4:54 PM
veeks. Then I wen Most of my leader	t through the Non-Comm ship has been military bas ary side which leadership'	issioned Officer Acted.		nip School whi hat was anoth	ich was just lea ner leadership	adership principals, that was about 6 school and that was around five week
reeks. Then I wen flost of my leader was on the milita	t through the Non-Comm ship has been military bas ary side which leadership'	issioned Officer Acted.		nip School wh hat was anoth	ich was just lea ner leadership WJL	adership principals, that was about 6 school and that was around five week 7/13/2013 4:54 PM
veeks. Then I wen flost of my leader was on the milita 's learned on the	t through the Non-Comm ship has been military bas ary side which leadership'	issioned Officer Acted. sed. s leadership.	ademy which t	aip School whinat was anoth 3	ich was just lea ner leadership WJL WJL	adership principals, that was about 6 school and that was around five week 7/13/2013 4:54 PM 7/13/2013 4:57 PM 7/13/2013 4:59 PM
eeks. Then I wen lost of my leader was on the milita 's learned on the	t through the Non-Comm ship has been military bas ary side which leadership' job type thing.	issioned Officer Acted. sed. s leadership.	ademy which t	aip School whinat was anoth 3 4	ich was just lea ner leadership WJL WJL	adership principals, that was about 6 school and that was around five week 7/13/2013 4:54 PM 7/13/2013 4:57 PM 7/13/2013 4:59 PM
was on the military searn part of my leader	t through the Non-Comm ship has been military bas ary side which leadership' job type thing.	issioned Officer Acced. s leadership. like I said, there ha	as been no EMS	sip School when the was another as a second of the second	ich was just lea ner leadership WJL WJL WJL raining per say	7/13/2013 4:59 PM
was on the military searn part of my leader	t through the Non-Comm ship has been military bas ary side which leadership' job type thing. eadership skill within EMS	issioned Officer Acced. s leadership. like I said, there ha	as been no EMS	sip School when the was another as a second of the second	ich was just lea ner leadership WJL WJL WJL raining per say	adership principals, that was about 6 school and that was around five week 7/13/2013 4:54 PM 7/13/2013 4:57 PM 7/13/2013 4:59 PM

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
Internals	\\Interviews\\Interv	/iew #12		-		
Yes		0.0325	6			
				1	WJL	7/13/2013 5:44 PM
It's not taught actu	ually.					
				2	WJL	7/13/2013 5:52 PM
	vays saying that my teacheradership if no one does.	er before, the Iri	sh guy, kept tel	ling me that if	you're going	to start working in the ambulance you
				3	WJL	7/13/2013 5:53 PM
It's a lot of things o	especially inside the truck, in	side the ambula	ance			
				4	WJL	7/13/2013 5:53 PM
That's one of the b	est thing that I've learned, t	that they showe	d me and now I	'm showing it	to my partnei	even though he's a paramedic, but he
				5	WJL	7/13/2013 5:59 PM
	ore in school so I'm just apple e you've learned it from the		-		ou work with	your partner, and that's it. Most of
				6	WJL	7/13/2013 6:00 PM
It's like when you	do something					
Internals Yes	\\Interviews\\Interv	0.0196	2			
				1	WJL	7/13/2013 6:37 PM
	ta assess, right? In every situeds, what his feelings are.	uation you gotta	assess first. An	d then just do	the right thin	g and address to the patient what he
				2	WJL	7/13/2013 6:39 PM
Leadership skills, y	ou just work with your parti	ner				
Internals	\\Interviews\\Interv	view #14				
Yes		0.0430	47			
				1	WJL	7/14/2013 4:03 PM
who is my boss wh writes off "anythir a little bit.	no is an EMT basic. He's goin ng goes wrong, it's your fault	g to be my part t" but your boss	ner and it's real is the basic tha	ly intimidating t is sitting the	being the me e watching. It	artner. There's this gunnery sergeant dic who is the senior personnel that 's kind of like you have to play the fence the office and he says, "Congratulation
here's the keys." " wanted to see how		ement, the Vice rview, how his o	President and t decision-making	the station ma process panr	inager didn't v ied out. They	vant to let me know because they didn't tell me.
i was actually bein	g trained to take his post, to	rake nis positio	iii ior six month	s because ne v 2	was getting pr WJL	omotea. 7/14/2013 4:05 PM
never took a class	s in leadershin					

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				3	WJL	7/14/2013 4:05 PM
did take a class wl	nen I was college, just w	hen I got out of coll	ege for initial re	esponse to ma	iss casualty, ev	valuating resources and that stuff.
				4	WJL	7/14/2013 4:05 PM
	ent classes, how to deal ine. About different pers					you can actually yell at and the next of a class for.
				5	WJL	7/16/2013 7:15 PM
was in the EMS sy	stem when on-the-job t	raining was what th	ey call sink or s	wim.		
				6	WJL	7/14/2013 4:23 PM
ot hired was to br lon't have any exp	- '	ith us to help foster	the departmer	nt to be leade	rs and trainers	for the people that were here but th
				7	WJL	7/14/2013 4:24 PM
Ve had no idea wh	nat are we getting into e	xcept that they need	ded people to b	oe leaders on t	the trucks to s	how the locals how to be professiona
				8	WJL	7/14/2013 4:35 PM
Ouring my career, i	no. Nothing was specific	. I never took any fo	rmal training.			
				9	WJL	7/14/2013 4:35 PM
Vhat my leadershi	p skills were, basically h	anded down from p	eople that I wo	rked with, wa	tching how pe	eople interact.
				10	WJL	7/14/2013 4:35 PM
What my leadershi	p skills were, basically h	anded down from p	eople that I wo	rked with, wa	tching how pe	
				11	WJL	7/14/2013 4:37 PM
No. Not when I was	s coming up.					
				12	WJL	7/14/2013 5:13 PM
	ar as my leadership skills g like that, even when I l					, not having any of the management
				13	WJL	7/14/2013 5:14 PM
A lot of my experie	ence has been trial and e	error. Sometimes it v	works, sometim	nes it doesn't.		
				14	WJL	7/14/2013 5:15 PM
ust through the sc	hool of hard knocks.					
				15	WJL	7/14/2013 5:15 PM
Trial and error.						
				16	WJL	7/14/2013 5:16 PM
ervices that I work	xed for were fairly small	so you can get away	with a lot of to	rial and error.		
				17	WJL	7/14/2013 5:19 PM
He says if I'm gettir 'm okay with it.	ng a lot of resistance abo	out changing these f	ive things then	I'm okay with	being the ass	hole because these things got to chan

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
diplomacy				18	WJL	7/14/2013 5:19 PM
t's taught me a lev	el of being humble.			19	WJL	7/14/2013 5:20 PM
research				20	WJL	7/14/2013 5:20 PM
We wrote up a pro	posal, sent it to manager	ment, sent it to the	physician, etc.	21	WJL	7/14/2013 5:21 PM
frame of mind, you	u can't take things very p	ersonally.		22	WJL	7/14/2013 5:26 PM
A good manager w	ill find a way to convey tl	hat without being, t	oad side, aggres	23 sive, mean, d	WJL emeaning, rea	7/14/2013 5:26 PM active.
proactive				24	WJL	7/14/2013 5:26 PM
proactive				25	WJL	7/14/2013 5:26 PM
proactive				26	WJL	7/14/2013 5:27 PM
Basically we've gon them actually lister		people and they ac	cknowledge you	27 Ir existence b	WJL ut they don't g	7/14/2013 5:27 PM give you, you don't have that sense of
honest				28	WJL	7/14/2013 5:28 PM
moral code				29	WJL	7/14/2013 5:29 PM
	were hit by a car because			30 e road or that	WJL you are a mer	7/14/2013 5:30 PM mber of the royal family and you have a
Because of poor lea		turned a lot of goo	d people to be			7/14/2013 5:32 PM coming to work anymore, some of then theck.
		·		32	WJL	7/14/2013 5:33 PM es and treat them all as equals.

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				33	WJL	7/14/2013 5:34 PM
These are prime e	kamples of really undermi	ning, shitty manage	ement because	he's not trea	ting everybod	y the same.
Follow through				34	WJL	7/14/2013 5:36 PM
Гhat goes along w	th goal-driven, they have	a goal, let's get to i	t.	35	WJL	7/14/2013 5:38 PM
Always moving for	ward. I love managers tha	at always move forv	vard.	36	WJL	7/14/2013 5:38 PM
		,				
A level of commitr	nent would be a big thing	for me.		37	WJL	7/14/2013 5:39 PM
				38	WJL	7/14/2013 5:39 PM
committed to the	job.			30	****	7,14,2013 3.33 TM
				39	WJL	7/14/2013 5:41 PM
same. Some thing						earned in EMS is not every call is the our immediate situation then your
leadership ability t	an be questioned.			40	WJL	7/14/2013 5:41 PM
Critical thinking						
				41	WJL	7/14/2013 5:43 PM
patience						
				42	WJL	7/14/2013 5:44 PM
Unfortunately nev	er taking a leadership clas	s, I'm not really sur	e what they er	ntail.		
				43	WJL	7/14/2013 5:44 PM
Critical thinking						
Dationco				44	WJL	7/14/2013 5:45 PM
Patience						
Mutual respect				45	WJL	7/14/2013 5:45 PM
iviutuai respect						
widtual respect				46	WJL	7/14/2013 5:45 PM

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				47	WJL	7/14/2013 5:46 PM
It's kind of hard to	be taught to be a leader unless	s you have one	very importar	nt thing and th	at is very good	guidance. In order for you to be a very

ood leader you have to be guided by a	0	,	,		
Internals\\Interviews\\I	nterview #15				
Yes	0.0477	42			
			1	WJL	7/14/2013 5:59 PM
's kind of on-the-iob training is what it	is because you don't	eally ever kn			dle that situation until you're faced with
nd then at that point, it's up to you as a	·		, , , , , , , , , , , , , , , , , , , ,		,
			2	WJL	7/14/2013 6:01 PM
here we come from in Maine most of rofessionals. Our fire fighters usually husband, are fire fighters and EMS profe	old more than one of				they are police officers and EMS EMT's are also either; like myself or my
			3	WJL	7/14/2013 6:00 PM
here we come from in Maine most of rofessionals. Our fire fighters usually husband, are fire fighters and EMS profe	old more than one of				they are police officers and EMS EMT's are also either; like myself or my
			4	WJL	7/14/2013 6:18 PM
ow to communicate with dispatch, and	tile police, and the n		o mic chaci		
's a very basic leadership skills that the	y teach you.		5	WJL	7/14/2013 6:18 PM
's a very basic leadership skills that the	y teach you.		6	WJL	7/14/2013 6:18 PM 7/14/2013 6:18 PM
	u can take a lot of clas	sses, and go t	6	WJL	
ly personal opinion is that although yo	u can take a lot of clas	ises, and go t	6	WJL	7/14/2013 6:18 PM
ly personal opinion is that although yon an anything else, leadership skills com think that on a whole, the more experi	u can take a lot of classe from experience.	e you're put i	6 to conference 7 n a position o	WJL wJL WJL wf having to mal	7/14/2013 6:18 PM at build leadership skills, I think that mo
ly personal opinion is that although yon an anything else, leadership skills com think that on a whole, the more expericials everyday of your life. In all of us, w	u can take a lot of classe from experience.	e you're put i	6 to conference 7 n a position o	WJL wJL WJL wf having to mal	7/14/2013 6:18 PM at build leadership skills, I think that mo 7/14/2013 6:18 PM se a decision, strengthens your leadersh
Ty personal opinion is that although yon an anything else, leadership skills come think that on a whole, the more expericills everyday of your life. In all of us, wills.	u can take a lot of classe from experience. ences you have where thether it's in our profestions and not just what experience is probable.	e you're put i essional life o nat you can l ably the best	6 7 n a position of our person 8 earn from the educator in	WJL es, and things th WJL of having to mal al life raising ch WJL e book and wha	7/14/2013 6:18 PM at build leadership skills, I think that mo 7/14/2013 6:18 PM se a decision, strengthens your leadershildren and what have you, learn leaders
ly personal opinion is that although yo nan anything else, leadership skills com think that on a whole, the more expericills everyday of your life. In all of us, wills. Dometimes leadership comes from expenses, or a speaker. I feel very strongly the same asset of the same as the same asset of the same asset of the same as	u can take a lot of classe from experience. ences you have where thether it's in our profestions and not just what experience is probable.	e you're put i essional life o nat you can l ably the best	6 7 n a position of our person 8 earn from the educator in	WJL es, and things th WJL of having to mal al life raising ch WJL e book and wha	7/14/2013 6:18 PM at build leadership skills, I think that mo 7/14/2013 6:18 PM at a decision, strengthens your leadershildren and what have you, learn leaders 7/14/2013 6:19 PM at you can learn from a conference, or a
ly personal opinion is that although yo nan anything else, leadership skills com think that on a whole, the more expericills everyday of your life. In all of us, wills. Dometimes leadership comes from expenses, or a speaker. I feel very strongly the same asset of the same as the same asset of the same asset of the same as	u can take a lot of classe from experience. ences you have where thether it's in our profestions and not just what experience is probable.	e you're put i essional life o nat you can l ably the best	6 7 n a position or our person 8 earn from the educator in ce.	WJL WJL of having to mal al life raising ch WJL e book and wha most every aspe	7/14/2013 6:18 PM at build leadership skills, I think that mo 7/14/2013 6:18 PM se a decision, strengthens your leadershildren and what have you, learn leaders 7/14/2013 6:19 PM t you can learn from a conference, or a ect. So in regard to my training, or EMS
ly personal opinion is that although yo nan anything else, leadership skills com think that on a whole, the more experi- kills everyday of your life. In all of us, w kills. ometimes leadership comes from experiass, or a speaker. I feel very strongly the taining, in regard to leadership, I think in	u can take a lot of classe from experience. ences you have where thether it's in our profestions and not just what experience is probable.	e you're put i essional life o nat you can l ably the best	6 7 n a position or our person 8 earn from the educator in ce.	WJL WJL of having to mal al life raising ch WJL e book and wha most every aspe	7/14/2013 6:18 PM at build leadership skills, I think that mo 7/14/2013 6:18 PM se a decision, strengthens your leadershildren and what have you, learn leaders 7/14/2013 6:19 PM t you can learn from a conference, or a ect. So in regard to my training, or EMS
ly personal opinion is that although yo nan anything else, leadership skills com think that on a whole, the more experi- kills everyday of your life. In all of us, w kills. ometimes leadership comes from experiass, or a speaker. I feel very strongly the taining, in regard to leadership, I think in	u can take a lot of classe from experience. ences you have where thether it's in our profestience and not just what experience is problemost of it comes through	e you're put i essional life o nat you can l ably the best ugh experien	6 to conference 7 n a position of or our person 8 earn from the educator in ce. 9	WJL Ses, and things the WJL of having to mal all life raising che WJL e book and wha most every aspectively wJL WJL WJL	7/14/2013 6:18 PM at build leadership skills, I think that mo 7/14/2013 6:18 PM se a decision, strengthens your leadershildren and what have you, learn leaders 7/14/2013 6:19 PM t you can learn from a conference, or a ect. So in regard to my training, or EMS 7/14/2013 6:20 PM

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				12	WJL	7/14/2013 6:23 PM
es I had. Like I said	d, I did a lot of ride time	with the ambulance	department w	henever I was	s taking my EM	lS classes.
				13	WJL	7/14/2013 6:24 PM
ust like we do her would find out whi	e, we have a check shee	t; same thing in the	states. When I	was first doing	g my ride time	It the crews had checked their trucks. I would come in in the morning, I it down, and the first crew that goes
				14	WJL	7/14/2013 6:24 PM
						again, remember that I was only ne from watching and observing.
				15	WJL	7/14/2013 6:21 PM
Not of my leaders	hip skills came from wa	tching and observing	ļ.			
				16	WJL	7/14/2013 6:22 PM
-	•	of how the leadersh	ip moves up th	e chain. I wato	ched and I obs	erved, and again, for me experience v
he biggest trainer.						
				17	WJL	7/14/2013 6:23 PM
would go and I wo	ould learn from the pers	on who was teaching	g the class how	they were a l	eader to the c	lass.
				18	WJL	7/14/2013 6:23 PM
would go and I we	ould learn from the pers	on who was teaching	g the class how	they were a l	eader to the c	
				19	WJL	7/14/2013 6:25 PM
The more I observe	ed, the more I wanted to	o observe more				
				20	WJL	7/14/2013 6:26 PM
started helping out		teaching classes my	self, I wanted i	t to be the sar	ne because I s	way that Arlene taught me whenever aw the benefit of it in the beginning.
				21	WJL	7/14/2013 6:29 PM
areanal avaarian	·es					
bersonai experienc						
personal experienc						
<u> </u>				22	WJL	7/14/2013 6:37 PM
Mostly by example				22	WJL	7/14/2013 6:37 PM
<u> </u>				22	WJL	7/14/2013 6:37 PM 7/14/2013 6:37 PM
Mostly by example		g people who were ir	n charge and le	23	WJL	7/14/2013 6:37 PM
Mostly by example		g people who were ir	n charge and le	23	WJL	7/14/2013 6:37 PM out as a basic EMT.
Mostly by example Mostly by example didn't know anyth	. I think that in watching			23 arning from tl 24	WJL nem, I started	7/14/2013 6:37 PM
Mostly by example Mostly by example	. I think that in watching			23 arning from tl 24	WJL nem, I started	7/14/2013 6:37 PM out as a basic EMT. 7/14/2013 6:37 PM

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On	
ou kind of learn th	nat this is not what I wan	t to do.		26	WJL	7/14/2013 6:31 PM	
ou kind of learn th	nat this is not what I wan	t to do.		27	WJL	7/14/2013 6:32 PM	
ve learned from a	lot of people what to do	, but I've also learn	ed what not to	28 do.	WJL	7/14/2013 7:09 PM	
ve learned from o	ther people's mistakes.			29	WJL	7/14/2013 7:09 PM	
ny leadership skills	s, as far as my profession	goes; I think that th	ney have come	30 from paying a	WJL attention and I	7/14/2013 7:10 PM earning.	
o I think primarily	it has been experience b	ased.		31	WJL	7/14/2013 7:11 PM	
es and paying atte	ention, and recognizing w	hat works and wha	ıt doesn't.	32	WJL	7/14/2013 7:12 PM	
hey teach you the	basics, but really experi	ence is what teache	s you the realit	33 cy of it.	WJL	7/14/2013 7:14 PM	
ike, when we have	e our new medics come o	on board, our new r	nedics are gene	34 erally paired u	WJL p with season	7/14/2013 7:30 PM ed people.	
experience				35	WJL	7/14/2013 10:08 PM	
experience				36	WJL	7/14/2013 10:09 PM	
think that leaders ake a leadership ro	hip is something that is note or they don't.	nore as people prog	gress in EMS an	37 d they start to	WJL o move up, the	7/14/2013 10:12 PM ey tend to either natural	ly move on to
	oilling or the use of team	building skills has p	olayed a huge p	38 iece in my abi	WJL lity to adapt to	7/14/2013 10:12 PM o situations wherever I'r	n at.
eam building skills	do that			39	WJL	7/14/2013 10:12 PM	

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				40	WJL	7/14/2013 10:13 PM

Team building skills do that. Working through scenarios. Whenever you put two people together and you give them a scenario and you tell them, "Okay, how are you going to do this? What are you guys going to do?" Two people start talking about, "Well, we can try this." Some of the team building skills was giving them a scenario and they have to physically work through and build this project. One will be like, "Okay, well let's try this." The other will be like, "No, no, no. That's not going to work." You see them give and take a little bit. In the beginning people are kind of like, "No, no, no." Then, they start saying, "Okay, we'll try it and we'll see." They'll be like, "Oh okay, well wait a minute. That's good. It's not working yet, but maybe if we do this." You see them start to work together and their minds just start to pull together.

41 WJL 7/14/2013 10:22 PM

I kind of fall back to the leader piece is something, I think, something that comes down the road.

42 WJL 7/14/2013 10:23 PM

If you're talking about leadership and moving up and being in a supervisory or a captain role or a teaching role, I think that that just comes with experience and with desire from the person. I think that that's something that just kind of ... it falls in line in your career, as you process in your career. The leadership piece more is a chain of events and something that progresses.

Internals\\Interviews\\Interview #16

Yes	0.0483	10			
			1	WJL	7/13/2013 6:52 PM
believe in the paramedic progr ne in charge.	am, the best thing they did for	us with lea	dership skills	was they just th	rew us into a scenario where we were th
			2	WJL	7/13/2013 6:53 PM
s a paramedic on scene, usuall	y in the areas we worked in, yo	ou were the	only ALS pro	vider amongst s	even or eight people.
			3	WJL	7/13/2013 6:54 PM
					e the role. If you start to sink I will catch when yeah, they caught me if I started to
			4	WJL	7/13/2013 6:56 PM
Vhat I recall, not in depth. Not	outside of the aspect of you're	the param	edic.		
			5	WJL	7/13/2013 6:57 PM
√e didn't go to any sort of man	agement or leadership traininį	g courses. I			
Ve didn't go to any sort of man	agement or leadership traininį	g courses. I			
Ve didn't go to any sort of man Ve got scored on our leadership			think just wh	at we did was w	hat they consisted of it.
			think just wh	at we did was w	hat they consisted of it.
	o abilities and our ability to tak	e the team	think just wh 6 leader role ar	at we did was w WJL nd all that.	7/13/2013 6:57 PM
Ve got scored on our leadership	o abilities and our ability to tak	e the team	think just wh 6 leader role ar	at we did was w WJL nd all that.	7/13/2013 6:57 PM
Ve got scored on our leadership	o abilities and our ability to tak we actually had any leadership	e the team	think just wh 6 leader role ar 7	WJL WJL WJL	7/13/2013 6:57 PM 7/13/2013 6:56 PM 7/13/2013 7:00 PM
Ve got scored on our leadership o my knowledge, I don't think v	o abilities and our ability to tak we actually had any leadership	e the team	think just wh 6 leader role ar 7	WJL WJL WJL	7/13/2013 6:57 PM 7/13/2013 6:56 PM 7/13/2013 7:00 PM

	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				10	WJL	7/13/2013 7:08 PM
That actually has n that's what I expec	_	hat's what I was raiso	ed on in a milit	ary family. I c	ame into wha	nt looked like a paramilitary system and
Internals	\\Interviews\\Int	erview #17				
Yes		0.0469	4			
				1	WJL	7/13/2013 7:19 PM
He's been my part	ner almost every shift so	that's how I learned	d the leadership	skills.		
				2	WJL	7/13/2013 7:20 PM
Okay, back when, o	during my first year this	guy who actually tau	ght me a lot no	ot just being a	n EMT but be	ing a good leader and everything.
				3	WJL	7/13/2013 7:21 PM
about everything o		ne that you came in,	what time did	you went hor		ecause they are cops and they are stric s did you do to this patient, so everyth
				4	WJL	7/13/2013 7:24 PM
•						rent downhill. Just because of people n ou should obey first before you
Internals	\\Interviews\\Int	erview #18				
Internals Yes	\\Interviews\\Int	erview #18 0.0786	12			
	\\Interviews\\Int		12	1	WJL	7/13/2013 7:28 PM
Yes	\\Interviews\\Int	0.0786				7/13/2013 7:28 PM
Yes		0.0786				7/13/2013 7:28 PM 7/13/2013 7:29 PM
Yes As I start my exper		0.0786 n Doha, there's no co	ourses or no spo	ecial training h	now to lead.	
Yes As I start my exper	ience as EMS provider ii	0.0786 n Doha, there's no co	ourses or no spo	ecial training l 2 d in the field.	wJL	7/13/2013 7:29 PM
Yes As I start my exper It's just going throu	ience as EMS provider ii	0.0786 n Doha, there's no co practice us on the sk	ourses or no spo	ecial training b 2 d in the field.	now to lead.	
Yes As I start my exper It's just going throu	ience as EMS provider in	0.0786 n Doha, there's no co practice us on the sk	ourses or no spo	ecial training b 2 d in the field.	wJL	7/13/2013 7:29 PM
Yes As I start my exper It's just going throu	ience as EMS provider in	0.0786 n Doha, there's no co practice us on the sk practice us on the sk	ourses or no spo kills stations an	2 d in the field. 3 d in the field.	WJL WJL	7/13/2013 7:29 PM 7/13/2013 7:29 PM 7/13/2013 7:29 PM
Yes As I start my exper It's just going throu It's just going throu By this way we get	rience as EMS provider in ugh the skills itself. They ugh the skills itself. They	n Doha, there's no co practice us on the sk practice us on the sk o lead, but actually,	ourses or no spo kills stations an	2 d in the field. 3 d in the field.	WJL WJL	7/13/2013 7:29 PM 7/13/2013 7:29 PM 7/13/2013 7:29 PM
Yes As I start my exper It's just going throu It's just going throu By this way we get	rience as EMS provider in Lugh the skills itself. They Lugh the skills itself. They Les some experience how t	n Doha, there's no co practice us on the sk practice us on the sk o lead, but actually,	ourses or no spo kills stations an	2 d in the field. 3 d in the field. 4 ial courses or	WJL WJL training how	7/13/2013 7:29 PM 7/13/2013 7:29 PM 7/13/2013 7:29 PM to lead until that time.

Yes. Through the practice the evaluators sometimes they have comments sheet, they write it they talk about you, how do you behave, how do you lead, how do you ... this guy will be good as leadership, for example, EMT leader. That's it, and later they will give some advices for you how to ... but no special training about the leadership actually.

	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				7	WJL	7/13/2013 7:30 PM
out no special train	ning about the leadership	actually.				
				8	WJL	7/13/2013 7:34 PM
	this question before, beca orporation in Doha for EN	,	e is I didn't a	tend, I didn't	hear about sp	ecial training course even in training
				9	WJL	7/13/2013 7:35 PM
Our leadership is	. we gain it during skills p	ractice experience,	actually.			
				10	WJL	7/13/2013 7:35 PM
	ield, we build our experie especially in the field.	ence how to lead, in	the field. I thin	k ten years er	nough as EMS	provider should be enough for me to
				11	WJL	7/13/2013 7:35 PM
t's all experience, t.	yes. For me and my collec	agues actually, our	leadership expe	erience, we bu	uild it by our o	wn performance in the field, how to c
				12	WJL	7/23/2013 9:30 AM
bout behavioral,		ooks, we need it, it				e, they talk about ethicals, they talk vith the patient, how to lead the
Interviewer:	Do you have any examp	oles of those books,	or the books th	at you're talk	ring about?	
Interviewer:	Do you have any examp The first book we read w			at you're talk	king about?	
nterviewee:		was Mosby EMT bo		at you're talk	ring about?	
nterviewee:	The first book we read w	was Mosby EMT bo		at you're talk	ing about?	
Interviewee:	The first book we read w	was Mosby EMT bo	ok.	nat you're talk	king about?	7/13/2013 8:14 PM
Interviewee: Internals Yes	The first book we read w	was Mosby EMT bo	ok.			7/13/2013 8:14 PM
Internals Yes	The first book we read w	was Mosby EMT bo	ok.			7/13/2013 8:14 PM 7/13/2013 8:14 PM
Internals Yes start my career as	The first book we read w	was Mosby EMT boo	12	1	WJL	7/13/2013 8:14 PM
Internals Yes start my career as	The first book we read w	was Mosby EMT boo	12	1	WJL	7/13/2013 8:14 PM
Interviewee: Internals Yes I start my career as	The first book we read w	was Mosby EMT book Prview #19 0.0806 De apparently as an	12	1 2 call it. It's an	WJL WJL officer. It's a	7/13/2013 8:14 PM middle rank.
Interviewee: Internals Yes start my career as finished the train	The first book we read w	was Mosby EMT book Prview #19 0.0806 De apparently as an	12	1 2 call it. It's an	WJL WJL officer. It's a	7/13/2013 8:14 PM middle rank.
Internals Yes start my career as finished the train	The first book we read w	erview #19 0.0806 e apparently as an	12 EMT what they	1 2 call it. It's an 3	WJL officer. It's a WJL WJL	7/13/2013 8:14 PM middle rank. 7/13/2013 8:16 PM 7/13/2013 8:16 PM
Interviewee: Internals Yes start my career as finished the train	The first book we read was a military EMT	erview #19 0.0806 e apparently as an	12 EMT what they	1 2 call it. It's an 3	WJL officer. It's a WJL WJL	7/13/2013 8:14 PM middle rank. 7/13/2013 8:16 PM 7/13/2013 8:16 PM
Internals Yes start my career as finished the train There is nothing many and the college,	The first book we read was linearly linear than just the thought we get what they call EM leaderships that I got skill	erview #19 0.0806 e apparently as an	EMT what they	1 2 call it. It's an 3 4 centrating or	WJL wJL wJL wJL wJL wJL	7/13/2013 8:14 PM middle rank. 7/13/2013 8:16 PM 7/13/2013 8:16 PM p.
Interviewee: Internals Yes I start my career as I finished the train There is nothing m But in the college,	The first book we read was linearly linear the sa military EMT and ore than just the thought we get what they call EM	erview #19 0.0806 e apparently as an	EMT what they	1 2 call it. It's an 3 4 centrating or	WJL wJL wJL wJL wJL wJL	7/13/2013 8:14 PM middle rank. 7/13/2013 8:16 PM 7/13/2013 8:16 PM p.

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				7	WJL	7/13/2013 8:17 PM
	ole in the emergency mar es, with other health prov	•	•			proficient as in paramedic and how you dership.
				8	WJL	7/13/2013 8:17 PM
Also, there was a p	art in disaster which is th	ney call it emergency	y management	or incident pl	an.	
				9	WJL	7/13/2013 8:18 PM
The curriculum alu						
textbook. The defi		was, paramedic is th	ne highest level	in the pre-ho	spital medical	services or medical care. These things
textbook. The defi	nition of the paramedic v	was, paramedic is th	ne highest level	in the pre-ho	spital medical	services or medical care. These things
textbook. The defi think unconscioush	nition of the paramedic v	was, paramedic is th I that you have som	ne highest level	in the pre-ho ou have to ge	spital medical et the respons	services or medical care. These things ibility.
textbook. The defi think unconscioush	nition of the paramedic v y, it's brought in my mind	was, paramedic is th I that you have som	ne highest level	in the pre-ho ou have to ge	spital medical et the respons	services or medical care. These things ibility.
textbook. The defi think unconscious!	inition of the paramedic v y, it's brought in my mind at plus what's in the text	was, paramedic is th I that you have som	ne highest level	in the pre-ho You have to ge	spital medical et the respons WJL	7/23/2013 9:30 AM
textbook. The defi think unconsciousl Okay, I told you th	inition of the paramedic v y, it's brought in my mind at plus what's in the text	was, paramedic is th I that you have som	ne highest level	in the pre-ho You have to ge	spital medical et the respons WJL	services or medical care. These things ibility. 7/23/2013 9:30 AM

LRNG EMS LDRSHIP: Multinational Qualitative Study APPENDICES

Appendix D: Findings – Leadership Roles in EMS

Node Summary

Node Details

Node Summary

Dissertation

8/6/2013 8:59 PM

Source Type		Number of Sources	Number of Coding References	Number of Word Coded	s Number of Paragraphs Duration Coded Coded
Node					
Nickname:	Nodes\\Leade	ership Roles			
Classification:					
Aggregated:	Yes				
Document		17	40	490	40
Nickname:	Nodes\\Leade	ership Roles	\Dispatcher		
Classification:					
Aggregated:	No				
Document		1	1	32	1
Nickname:	Nodes\\Leade	ership Roles	\EMT		
Classification:	1100001120000				
Aggregated:	No				
Document		3	3	14	3
Nickname:	Nodes\\Leade	ership Roles	\Instructor		
Classification:					
Aggregated:	No				
Document		2	2	71	2

Source Type		Number of Sources	Number of Coding References	Number of Word Coded	ls Number of Paragraphs Duration Coded Coded
Nickname:	Nodes\\Leade	ership Roles	\Management ar	nd or Administ	ration
Classification:					
Aggregated:	No				
Document		10	14	155	14
Nickname:	Nodes\\Leade	ership Roles	\Medical Directo	r or Physcian	
Classification:					
Aggregated:	No				

72

4

4

Document

Coding Summary By Node

Dissertation

8/6/2013 8:54 PM

Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
ership Roles					
\\Interviews\\Inte	rview #01				
	0.0029	2			
			1	WJL	7/16/2013 11:25 AM
			2	WJL	7/16/2013 11:26 AM
nost of the paramedics th	nere they are good	l leaders for the	teams		
\\Interviews\\Inte	rview #02				
	0.0009	1			
			1	WJL	7/16/2013 11:27 AM
IS					
\\Interviews\\Inte	rview #04				
	0.0085	2			
upervisor, EMS manager,	the head of EMS		1	WJL	7/16/2013 11:28 AM
			2	WJL	7/16/2013 11:28 AM
and the supervision yes					
	most of the paramedics the highest line with the line with	most of the paramedics there they are good \Interviews\\Interview #02 0.0009 \Interviews\\Interview #04 0.0085	Coding References Pership Roles \Interviews\\Interview #01	Coding References Pership Roles Interviews Interview #01 2 1 2	Coding References Number Initials Pership Roles Number References Number Initials Pership Roles Number References Number Initials Number References 1 WJL Number References

Internals\\Interviews\\Interviews\\Interview#06 Yes	Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
1 WJL 7/23/2013 8:48 PM 2 WJL 7/16/2013 11:29 AM manager and supervisor 3 WJL 7/23/2013 8:48 PM servell as doctor. Internals\\Interviews\\Interview #07 Yes	Internals	\\Interviews\\Inte	erview #06				
amanger and supervisor Second Seco	Yes		0.0038	3			
ananager and supervisor 1					1	WJL	7/23/2013 8:48 PM
Internals\\Interviews\\Intervi	ome of them para	amedic					
Internals\\Interviews\\Interviews\\Interview #07 Yes					2	WJL	7/16/2013 11:29 AM
Internals\\Interviews\\Interviews\\Interview #07 Yes	nanager and supe	ervisor					
Internals\\Interviews\\Interviews\\Interview #07 Yes					3	WJL	7/23/2013 8:48 PM
The second secon	s well as doctor.						
The second secon							
1 WJL 7/16/2013 11:31 AM raining academy, Dr. Samir and Dr. Ahmin because they are really, they are well educated in EMS, very well educated, both of them humbled nemselves and actually took the EMT class so they could take the EMT national registry exam, these are two physicians that are board certific in Emergency Medicine in their countries, 2 WJL 7/16/2013 11:31 AM raining academy, Dr. Samir and Dr. Ahmin because they are really, they are well educated in EMS, very well educated, both of them humbled nemselves and actually took the EMT class so they could take the EMT national registry exam, these are two physicians that are board certific in Emergency Medicine in their countries, 3 WJL 7/16/2013 11:31 AM nere are some EMTs in the field that are good EMTs Internals\\Interviews\\Interview #08 Yes 0.0004 1 1 WJL 7/16/2013 11:32 AM MT basic Internals\\Interviews\\Interview #09 Yes 0.0026 3 1 WJL 7/23/2013 8:48 PM have experienced some good leaders within the organization but they are not necessarily in management	Internals	\\Interviews\\Inte	erview #07				
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2 WJL 7/16/2013 11:40 AM	raining academy, hemselves and ach Emergency Medical raining academy, hemselves and ach Emergency Medical Emergency Medi	trually took the EMT class dicine in their countries, Dr. Samir and Dr. Ahmin be trually took the EMT class dicine in their countries, ATS in the field that are go	because they are is so they could take because they are is so they could take bood EMTs erview #08 0.0004 erview #09 0.0026	e the EMT nation really, they are we the EMT nation	al registry exactly ex	WJL in EMS, very wam, these are WJL WJL	7/16/2013 11:31 AM vell educated, both of them humbled two physicians that are board certifie 7/16/2013 11:31 AM 7/16/2013 11:32 AM
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Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
nid-level managers	5			3	WJL	7/16/2013 11:41 AM
Internals\	\\Interviews\\Int	erview #10				
Yes		0.0074	3			
hift supervisors, th	ney make sure everythir	ng goes well, fine.		1	WJL	7/16/2013 11:44 AM
				2	WJL	7/16/2013 11:44 AM
hen they took awa	ay the set team leaders.	Now they just assi	gn random peop	ole to be a shif	t supervisor.	
				3	WJL	7/16/2013 11:45 AM
low our operation	s manager, which he do	es a great job, I me	ean everyone ha	s got room for	improvemen	it, what not, but he does a great job.
Internals\	\\Interviews\\Int	erview #11				
Yes		0.0014	2			
nanagers				1	WJL	7/16/2013 11:46 AM
hen it moves on to	o medical director and to	o Dr. Butt.		2	WJL	7/23/2013 9:31 PM
Internals\	\\Interviews\\Int	erview #12				
Yes		0.0088	2			
				1	WJL	7/16/2013 11:49 AM
eam leader each s	shift					
				2	WJL	7/16/2013 12:17 PM
or example, this gof the equipment t		andle the supplies	and everything;	and this group	o, they're goin	ng to handle equipment, because I'm o
Internals\	\\Interviews\\Int	erview #13				
Yes		0.0159	2			
heir role as our to	am leader			1	WJL	7/16/2013 11:50 AM
Their role as our te	am leader					

He gives it out, he d						
-				2	WJL	7/16/2013 12:18 PM
ans equally.	ispatch it to every one o	of us equally. If this	is his best frien	d doing work,	and he's the	one dispatching, he disseminate out th
Internals\	\Interviews\\Inte	erview #14				
Yes		0.0005	3			
				1	WJL	7/16/2013 11:51 AM
managers						
				2	WJL	7/16/2013 11:53 AM
Our team leaders ar	e really chaotic right no	w				
				3	WJL	7/16/2013 11:54 AM
eam leader						
Yes		0.0050	6	-	\ \ /II	7/16/2012 12·24 DM
Arlono was a vory d	ood leader. She was a st	rong loador, as far	as my oducator	1	WJL	7/16/2013 12:24 PM
was a very go	Jou leader. The was a st	iong leader, as far	as my educator	goes.		
				2	WJL	7/16/2013 12:20 PM
•	that he's called me on t				_	e head to head on a few things. One rative leave at one point, for something
				3	WJL	7/16/2013 12:21 PM
Dean has been a ma	anager. He is a captain o	f the fire departme	ent, full time.			
				4	WJL	7/16/2013 12:21 PM
shift leaders						
				5	WJL	7/16/2013 12:21 PM
we have assistant m	nanager and manager.					

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On	
Internals	\\Interviews\\Int	terview #16					
Yes		0.0008	1				
operations team le	eader			1	WJL	7/16/2013 12:25 PM	
Internals	\\Interviews\\Int	terview #17					
Yes		0.0022	4				
				1	WJL	7/16/2013 12:26 PM	
team leaders							
				2	WJL	7/16/2013 12:26 PM	
team leaders							
				3	WJL	7/16/2013 12:27 PM	
regular medics							
EMTs				4	WJL	7/16/2013 12:27 PM	
Internals	\\Interviews\\Int	terview #18					
Yes		0.0009	1				
our medical super	visors			1	WJL	7/16/2013 12:28 PM	
Internals	\\Interviews\\Int	terview #19					
Yes		0.0012	1				
			_	1	WJL	7/16/2013 12:29 PM	
one of them was n	ny director.						

LRNG EMS LDRSHIP: Multinational Qualitative Study APPENDICES

Appendix E: Findings – Leadership Skills, Qualities, and Characteristics

Node Summary

Node Details

Node Summary

Dissertation

8/6/2013 9:01 PM

Source Type		Number of Sources	Number of Coding References	Number of Word Coded	s Number of Paragraphs Duration Coded Coded
Node					
Nickname:	Nodes\\Leade	rship Skill(s)	, Characteristics	and or Qualiti	es
Classification:					
Aggregated:	Yes				
Document		19	425	10,905	447
Nickname:	Nodes\\Leade	rship Skill(s)	, Characteristics	and or Qualiti	es\Communication
Classification:					
Aggregated:	Yes				
Document		14	61	1,629	69
Nickname:	Nodos//Loado	rchin Ckill(c)	Characteristics	and or Qualiti	es\Communication\Communicate
	with other dep		, Characteristics	and or Quanti	es/communication/communicate
Classification:	-				
Aggregated:	No				
Document		2	2	35	2
Nickname:	Nodes\\Leade	rship Skill(s)	. Characteristics	and or Qualiti	es\Communication\Listen
Classification:			,, =:::::::::::::::::::::::::::::::::::	and or Quality	an Inclinition and I I property
Aggregated:	No				
Document		6	17	224	17

Source Type		Number of Sources	Number of Coding References	Number of Wor	rds Number of Paragraphs Duration Coded Coded
Nickname:	Nodes\\Lea	dership Skill(s). Characteristic	s and or Qualit	ties\Empower Encourage
Classification:	.100005 (1200		,, dia addiciona	or Quant	
Aggregated:	Yes				
Document		8	23	689	23
Nickname:	Nodes\\Lea	dership Skill(s), Characteristic	s and or Qualit	ties\Empower Encourage\Trust
Classification:					
Aggregated:	No				
Document		5	11	348	11
Classification: Aggregated: Document	No	4	6	142	6
Nickname: Classification: Aggregated:	Nodes\\Lea	dership Skill(s), Characteristic	s and or Qualit	ties\Interpersonal\Confident
Document		4	10	216	10
Nickname: Classification:	Nodes\\Lea	dership Skill(s), Characteristic	s and or Qualit	ties\Interpersonal\Empathetic
Aggregated:	No				
Document		1	1	28	3

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Nickname:	Nodes\\Lea	dership Skill(s	s). Characteristics	s and or Qualit	ies\Interpersonal\Honest
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Aggregated:	No				
Document		4	8	53	8
Nickname:	Nodes\\Lead	dership Skill(s	s), Characteristics	s and or Qualit	ies\Interpersonal\Humility
Classification:					
Aggregated:	No				
Document		4	11	178	11
Alfal and a	No de AVI e e	de esta el 111/a) Observatorists		. At a constant of the constan
Nickname:	Nodes\\Lead	dership Skill(s	s), Characteristics	s and or Qualit	ies\Interpersonal\Integrity and
Classification:					
Aggregated:	No				
Document		6	22	427	22
Nickname:	Nodes\\Lea	dership Skill(s	s), Characteristics	s and or Qualit	ies\Interpersonal\Open to feedac
Classification:					
Aggregated:	No				
Document		6	9	236	9
	Nodes\\Lead	dership Skill(s	s), Characteristics	s and or Qualit	ies\Interpersonal\Patience
Nickname:					
Nickname: Classification: Aggregated:	Yes				

Source Type		Number of Sources	Number of Coding References	Number of Word Coded	s Number of Paragraphs Duration Coded Coded
Nickname:	Nodes\\Leade	rship Skill(s)	, Characteristics	and or Qualiti	es\Interpersonal\Patience\Self-
Classification:	Control	(4)	,		, , , , , , , , , , , , , , , , , , , ,
Aggregated:	No				
Document		1	4	23	4
Nickname:	Nodes\\Leade	rship Skill(s)	, Characteristics	and or Qualiti	es\Intrapersonal
Classification:			•	•	
Aggregated:	No				
Document		7	22	963	23
Nickname:	Nodes\\Leade	rship Skill(s)	. Characteristics	and or Qualiti	es\Problem Solving
Classification:	((2000)		,		
Aggregated:	Yes				
Document		14	43	952	43
					\\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
Nickname:	Nodes\\Leade	rship Skill(s)	, Characteristics	and or Qualiti	es\Problem Solving\Collaborate
Classification:					
Aggregated:	No				
Document		1	1	6	1
Nickname:	Nodes\\Leade	rship Skill(s)	, Characteristics	and or Qualiti	es\Problem Solving\Compromise
Classification:					
Aggregated:	No				
Document		2	2	62	2

Source Type		Number of Sources	Number of Coding References	Number of Wo	ords Number of Paragraphs Duration Coded Coded
Nickname:	Nodes\\Lead	ership Skill(s)	, Characteristics	and or Qual	lities\Problem Solving\Conflict
Classification:	Resolution				
Aggregated:	No				
Document		5	7	115	7
Nickname:	Nodes\\Lead	ership Skill(s)	, Characteristics	and or Qual	lities\Problem Solving\Decision
Classification:	Making				
Aggregated:	No				
Document		6	8	79	8
Nickname:	Nodes\\Lead	ership Skill(s)	, Characteristics	and or Qual	lities\Problem Solving\Negotiate
Classification:					
Aggregated:	No				
Document		1	2	106	2
Nickname:	Nodes\\Lead	ership Skill(s)	, Characteristics	and or Qual	lities\Professional
Classification:					
Aggregated:	Yes				
Document		19	200	5,339	211
Nickname:	Nodes\\Lead	ership Skill(s)	, Characteristics	and or Qual	lities\Professional\Able to work
Classification:	under stress				-
Aggregated:	No				
Document					

Source Type		Number of Sources	Number of Coding References	Number of Word Coded	s Number of Paragraphs Duration Coded Coded
Nickname:	Nodes\\Leade	ership Skill(s)	, Characteristics	and or Qualiti	es\Professional\Able to work
Classification:	under stress\/	Able to adapt	i .		
Aggregated:	No				
Document		3	10	262	11
Nickname:	Nodes//Leade	archin Skill(c)	Characteristics	and or Qualiti	es\Professional\Able to work
Classification:	under stress\(and or Quanti	es (Frotessional (Abre to Work
Aggregated:	No				
Document		5	10	217	11
Nickname:	Nodes\\Leade	ership Skill(s)	, Characteristics	and or Qualiti	es\Professional\Administrative
Classification:					
Aggregated:	No				
Document		1	1	2	1
Nickname:	Nodes\\Leade	ership Skill(s)	, Characteristics	and or	
Classification:	Qualities\Prof	essional\Adı	ministrative\Buo	lget	
Aggregated:	No				
Document		1	1	36	1
Nickname:	* * * * * * * * * * * * * * * * * * * *		, Characteristics		
Classification:	Qualities\Prof	essional\Adı	ministrative\Disc	ciplinary	
Aggregated:	No				
Document		3	4	159	5

Source Type		Number of Sources	Number of Coding References	Number of Word Coded	ds Number of Paragraphs Duration Coded Coded
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Classification:		-	\dministrative\Ev		
Aggregated:	No				
Document	NO	3	5	510	6
Nickname:		-	(s), Characteristic		
Classification:	Qualities\P	rofessional\A	Administrative\M	anage People	
Aggregated:	No				
Document		5	8	115	8
		-	(s), Characteristic		Looks after staff
Nickname: Classification: Aggregated:		rofessional\A	Administrative\M	anage People\	
Classification:	Qualities\P	-			Looks after staff
Classification: Aggregated: Document	Qualities\P	rofessional\A	Administrative\M	anage People\ 378	
Classification: Aggregated: Document Nickname:	Qualities\P	7 rofessional\A	Administrative\Ma	anage People\ 378 s and or	
Classification:	Qualities\P	7 rofessional\A	Administrative\Ma	anage People\ 378 s and or	
Classification: Aggregated: Document Nickname: Classification:	Qualities\Pn No Nodes\\Lea Qualities\Pn	7 rofessional\A	Administrative\Ma	anage People\ 378 s and or	
Classification: Aggregated: Document Nickname: Classification: Aggregated:	Qualities\Pn No Nodes\\Lea Qualities\Pn	7 Idership Skill rofessional\A	Administrative\Ma	378 s and or	12
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Classification: Aggregated: Document Nickname: Classification: Aggregated:	No Nodes\\Lea Qualities\Pi No Nodes\\Lea	7 Idership Skill rofessional\A	11 (s), Characteristics Administrative\Or	anage People\ 378 s and or ganized 1	12

Source Type		Number of	Number of Coding		Vords Number of Paragraphs Duration Code
		Sources	References	Coded	Coded
Nickname:	Nodes\\Lead	dership Skill(s), Characteristics	and or	
Classification:	Qualities\Pro	ofessional\Ad	lministrative\Sch	edule	
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Document		1	1	70	1
Nickname:	Nodes\\Lead	dership Skill(s), Characteristics	and or Qu	alities\Professional\Apperance
Classification:					
Aggregated:	No				
Document		2	2	82	2
Nickname:	Nodes\\Lead	dership Skill(s	s), Characteristics	and or Qu	alities\Professional\Authoritative
	Nodes\\Lead	dership Skill(s), Characteristics	and or Qu	alities\Professional\Authoritative
Nickname: Classification: Aggregated:	Nodes\\Lead	dership Skill(s), Characteristics	and or Qu	alities\Professional\Authoritative
Classification:		dership Skill(s), Characteristics	and or Qu	alities\Professional\Authoritative
Classification:					
Classification: Aggregated: Document	No	4	8	191	9
Classification: Aggregated: Document	No Nodes\\Lead	4	8	191	
Classification: Aggregated: Document Nickname:	No	4	8	191	9
Classification:	No Nodes\\Lead	4	8	191	9
Classification: Aggregated: Document Nickname: Classification: Aggregated:	No Nodes\\Lead Vision	4	8	191	9
Classification: Aggregated: Document Nickname: Classification: Aggregated:	No Nodes\\Lead Vision	4 dership Skill(s	8), Characteristics	191 and or Qu	9 alities\Professional\Avoid Tunnel
Classification: Aggregated: Document Nickname: Classification: Aggregated: Document	Nodes\\Lead Vision	4 dership Skill(s	8 c), Characteristics	191 and or Qu	9 alities\Professional\Avoid Tunnel
Classification: Aggregated: Document Nickname: Classification: Aggregated: Document	Nodes\\Lead Vision	4 dership Skill(s	8 c), Characteristics	191 and or Qu	9 alities\Professional\Avoid Tunnel
Classification: Aggregated: Document Nickname: Classification:	Nodes\\Lead Vision	4 dership Skill(s	8 c), Characteristics	191 and or Qu	9 alities\Professional\Avoid Tunnel

Source Type		Number of Sources	Number of Coding References	Number of Word	s Number of Paragraphs Duration Coded
		Sources	References	Coueu	Coueu
Nickname:	Nodes\\Leade	ership Skill(s)	, Characteristics	and or Qualiti	es\Professional\Educated
Classification:					
Aggregated:	Yes				
Document		3	7	245	7
Nickname:			, Characteristics		
Classification:	Qualities\Prof	essional\Edu	ıcated\Research		
Aggregated:	No				
Document		2	4	18	4
Nickname: Classification: Aggregated: Document	Nodes\\Leade	ership Skill(s),	, Characteristics	and or Qualiti	es\Professional\Experienced
Nickname: Classification: Aggregated: Document	Nodes\\Leade	ership Skill(s),	, Characteristics	and or Qualiti	es\Professional\Fair or Diplomatio
Nickname: Classification: Aggregated:	Nodes\\Leade	ership Skill(s)	, Characteristics	and or Qualiti	es\Professional\Flexible

Source Type		Number of Sources	Number of Coding References	Number of Words Coded	Number of Paragraphs Duration Coded Coded
Nickname:	Nodes\\Leade	ership Skill(s)	, Characteristics	and or Qualition	es\Professional\Lead by example
Classification:		(-).	,		, , , , , , , , , , , , , , , , , , , ,
Aggregated:	No				
Document		12	31	976	31
Nickname:		ership Skill(s)	, Characteristics	and or Qualition	es\Professional\Personal vs.
Classification:	Professional				
Aggregated:	No				
Document		3	13	591	15
Nickname:	Nodes\\Leade	ership Skill(s)	. Characteristics	and or Qualitic	es\Professional\Proactive -
Classification:	Change Agent		,		, , , , , , , , , , , , , , , , , , , ,
Aggregated:	No				
Document		6	11	314	11
Nickname:	Nodes\\Leade	ership Skill(s)	, Characteristics	and or Qualition	es\Professional\Proactive -
Nickname: Classification:	Nodes\\Leade Change Agent		, Characteristics	and or Qualition	es\Professional\Proactive -
			, Characteristics	and or Qualition	es\Professional\Proactive -
Classification:	Change Agent		, Characteristics	and or Qualition	es\Professional\Proactive -
Classification: Aggregated:	Change Agent	s\Foresight			
Classification: Aggregated: Document	Change Agent No	s\Foresight 1	5	19	5
Classification: Aggregated: Document Nickname:	Change Agent No	s\Foresight 1	5	19	
Classification: Aggregated: Document	Change Agent No	s\Foresight 1	5	19	5

Source Type		Number of Sources	Number of Coding References	Number of Word Coded	s Number of Paragraphs Duration Coded Coded
Nickname:	Nodes\\Leade	ership Skill(s)	, Characteristics	and or Qualit	es\Professional\Respect
Classification:					
Aggregated:	No				
Document		2	11	192	11
Nickname:	Nodes\\Leade	ership Skill(s)	, Characteristics	and or Qualit	es\Professional\Strong EMS Skills,
Classification:	Focus on Patie	ent			
Aggregated:	No				
Document		13	32	1,113	38
Nickname:	Nodes\\Leade	ership Skill(s)	, Characteristics	and or Qualiti	es\Professional\Teamwork and
Classification:	Team Building	3			
Aggregated:	No				
Document		4	8	86	8
Nickname:		ership Skill(s)	, Characteristics	and or Qualit	es\Professional\Time
Classification:	Management				
Aggregated:	No				
Document		2	4	21	4
Nickname:	Nodes\\Leade	ership Skill(s)	, Characteristics	and or Qualiti	es\Professional\Touchable
Classification:					
Aggregated:	No				
Document		2	3	95	3

Number of Words Number of Paragraphs Duration Coded Coded Coded **Number of Coding** Source Type Number of Sources References Nickname: Nodes\\Leadership Skill(s), Characteristics and or Qualities\Professional\Transparency **Classification:** Aggregated: No Document 2 9 4 4 Nickname: Nodes\\Leadership Skill(s), Characteristics and or

Classification: Qualities\Professional\Transparency\Open

Aggregated:

No

Document 1 1 2 1

Coding Summary By Node Dissertation

8/6/2013 8:54 PM

Number Of Reference Coded By

Modified On

7/16/2013 4:45 PM

7/11/2013 11:22 AM

7/11/2013 11:22 AM

Coverage

Classification

			Coding References	Number	Initials	
ode						
Nodes\\Lea	dership Skill(s), C	Characteristics an	nd or Qualiti	es		
Documen	t					
Interna	nls\\Interviews\\I	Interview #01				
Yes		0.0573	13			
				1	WJL	7/11/2013 11:03 AM
	nd for the symptom call case or mass casualty in		ey would just tru	,		
			ey would just tru	,		
like in a critical o		cident or something		2	WJL	7/11/2013 11:06 AM
like in a critical o	case or mass casualty in	cident or something		2	WJL	
like in a critical (case or mass casualty in	cident or something		2 eeds to know	WJL w his stuff.	7/11/2013 11:06 AM
like in a critical o	case or mass casualty in	cident or something		2 eeds to know	WJL w his stuff.	7/11/2013 11:06 AM
like in a critical of the line	case or mass casualty in	cident or something	pe a leader, he n	2 eeds to know 3	WJL w his stuff. WJL	7/11/2013 11:06 AM 7/11/2013 11:06 AM 7/11/2013 11:06 AM
like in a critical of the line	t of all if somebody war	cident or something	pe a leader, he n	2 eeds to know 3	WJL w his stuff. WJL	7/11/2013 11:06 AM 7/11/2013 11:06 AM 7/11/2013 11:06 AM
I mean yeah firs He needs to be he at least shou	t of all if somebody war professional.	cident or something nts to make, wants to be so you don't doubt his	s professional sk	2 eeds to know 3 4 ills so that is 5 his decisions	WJL W his stuff. WJL WJL the first impo WJL s and you will	7/11/2013 11:06 AM 7/11/2013 11:06 AM 7/11/2013 11:06 AM ortant point I think.
I mean yeah firs He needs to be he at least shou	t of all if somebody war professional. Id be a good paramedic	cident or something nts to make, wants to be so you don't doubt his	s professional sk	2 eeds to know 3 4 ills so that is 5 his decisions	WJL W his stuff. WJL WJL the first impo WJL s and you will	7/11/2013 11:06 AM 7/11/2013 11:06 AM 7/11/2013 11:06 AM ortant point I think. 7/11/2013 11:07 AM
I mean yeah firs He needs to be he at least shou	t of all if somebody war professional. Id be a good paramedic ou somehow need to tri also very important tha	cident or something this to make, wants to be so you don't doubt his ust him otherwise you it you somehow gains a	s professional sk will not respect	2 eeds to know 3 4 ills so that is 5 his decision: every co-wo	WJL W his stuff. WJL the first impo WJL s and you will orker. WJL	7/11/2013 11:06 AM 7/11/2013 11:06 AM 7/11/2013 11:06 AM ortant point I think. 7/11/2013 11:07 AM just ask and doubt every of his decision

Yeah and also they yeah they need to know how the others work from inside to deal with them directly. This is I think if he doesn't have this he

I mean still coming back to the important needs you know you have to gain your trust for your co-workers before otherwise they will just out any

WJL

wouldn't obtain the trust and the time in between so I think it fits together with the second point.

and of course everything that you decide has to be like to professional skills

of your decisions

	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				10	WJL	7/11/2013 11:22 AM
mean you need t	o gain the trust of the guys	because otherwis	se they would j	ust do yeah th	ey would dou	ubt your decisions
				11	WJL	7/11/2013 11:23 AM
Of course the lead	er has to be the one that m	nost of the guys tr	ust otherwise i	t won't work		
				12	WJL	7/11/2013 11:24 AM
so you need to be	a good professional one					
				13	WJL	7/11/2013 11:25 AM
ou still need the	trust of your co-workers					
Internals	s\\Interviews\\Inter	view #02				
Yes		0.0403	5			
				1	WJL	7/11/2013 12:46 PM
nterviewer:	So as a provider you have					nich ones needed to be transported and
nterviewee:	Yes	the team to get th	ie patient nom	the scene to	ine nospital.	
nterviewee.	ies			2	WJL	7/11/2013 12:49 PM
you nave to be a g	good communicator					
you nave to be a g	ood communicator			3	WJL	7/11/2013 12:53 PM
	ills say they can say the im	portant things		3	WJL	7/11/2013 12:53 PM
Communication sk		_	nat kind of com			7/11/2013 12:53 PM
Communication skinterviewer:	kills say they can say the im Can you say a little bit mo	ore about that, wh		munication sk	ills?	7/11/2013 12:53 PM have problem, how you can manage it
Communication skinterviewer:	kills say they can say the im Can you say a little bit mo Like how can you manage	ore about that, wh		munication sk	ills?	
Communication sk nterviewer: nterviewee: your skills like psy	kills say they can say the im Can you say a little bit mo Like how can you manage	ore about that, when any problem wit	h your stuff, ha	munication sk	ills? on your team	have problem, how you can manage it
Communication sk nterviewer: nterviewee: your skills like psy	kills say they can say the im Can you say a little bit mo Like how can you manage chological things I think it w	ore about that, when any problem wit	h your stuff, ha	munication sk	ills? on your team	have problem, how you can manage it
Communication shaterviewer: Interviewee: I	kills say they can say the im Can you say a little bit mo Like how can you manage chological things I think it w	ore about that, when any problem with will be good.	h your stuff, ha	munication sk we someone o	ills? on your team WJL	have problem, how you can manage it 7/11/2013 12:55 PM
Communication skinterviewer: Interviewee: In	cills say they can say the im Can you say a little bit mo Like how can you manage chological things I think it w olve problems as they come	ore about that, when any problem with will be good. The up, not make problem, want to be him.	h your stuff, ha	munication sk we someone o	ills? on your team WJL	have problem, how you can manage it 7/11/2013 12:55 PM
Communication skinterviewer: Interviewee: In	kills say they can say the im Can you say a little bit mo Like how can you manage chological things I think it w olve problems as they come	ore about that, when any problem with will be good. The up, not make problem, want to be him.	h your stuff, ha	munication sk we someone o	ills? on your team WJL	have problem, how you can manage it 7/11/2013 12:55 PM
Communication skinterviewer: Interviewee: In	cills say they can say the im Can you say a little bit mo Like how can you manage chological things I think it w olve problems as they come	ore about that, when any problem with will be good. The up, not make problem, want to be him.	h your stuff, ha	munication sk we someone o	ills? on your team WJL	have problem, how you can manage it 7/11/2013 12:55 PM
Communication skinterviewer: Interviewee: In	Can you say a little bit mo Like how can you manage chological things I think it w blve problems as they come g about able to look up to b	ore about that, when any problem with will be good. The up, not make problem, want to be his problem, want to be his problem.	th your stuff, ha	munication sk we someone o	ills? on your team WJL	have problem, how you can manage it 7/11/2013 12:55 PM
Communication shall nterviewer: nterviewee: your skills like psycon so being able to so being able to so you said somethin	Can you say a little bit mo Like how can you manage chological things I think it w blve problems as they come g about able to look up to b	ore about that, when any problem with will be good. The up, not make problem, want to be his problem, want to be his problem.	th your stuff, ha	munication sk ive someone of 4	ills? on your team WJL WJL	have problem, how you can manage it 7/11/2013 12:55 PM 7/11/2013 12:56 PM
Communication skinterviewer: Interviewee: In	Can you say a little bit mo Like how can you manage chological things I think it w blve problems as they come g about able to look up to b	ore about that, when any problem with will be good. The up, not make problem, want to be his problem, want to be his problem.	th your stuff, ha	munication sk ive someone of 4	ills? on your team WJL WJL	have problem, how you can manage it 7/11/2013 12:55 PM 7/11/2013 12:56 PM

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
nedical commur	nication skills			3	WJL	7/11/2013 1:23 PM
now to be profes	ssional in your managemer	nt		4	WJL	7/11/2013 1:24 PM
				5	WJL	7/11/2013 1:24 PM
-	oblems by providing a good vising them to be in this sit			_		back about yourself and about their
				6	WJL	7/11/2013 1:25 PM
	tes, I learned from one pro lly admire them to be, I wa		-		ndy, I saw ther	n like the way they act in the class and
				7	WJL	7/11/2013 1:25 PM
really excellent le	eaders by their communica	ations, by their orde	rs, and their co	mmands.		
				8	WJL	7/11/2013 1:26 PM
nelp you with ev	eryone. He suggests many	0 , 0	,	•	,	ss that you have and then advise you to
situations. He re the good things a that you have do	eryone. He suggests many elieve you from the stress y and sometimes give you a one or not and feed you wi	ou are around by lil break to go home a th good advice.	ke listening to y nd sleep and th	ou and take the control of the contr	he whole stres nd come back WJL	,
help you with ev situations. He re the good things a that you have do I want to be like	eryone. He suggests many elieve you from the stress y and sometimes give you a one or not and feed you wi	rou are around by lik break to go home a th good advice. e an excellent leade	ke listening to y nd sleep and th	ou and take the count it and take the second things on and take the second things.	he whole stres nd come back WJL ast follow his st	ss that you have and then advise you to give you comment about the things 7/11/2013 1:29 PM teps and learn from his step by fixing
help you with ev situations. He re the good things a that you have do I want to be like problems you kn	eryone. He suggests many elieve you from the stress y and sometimes give you a one or not and feed you wi that person by showing m	rou are around by lib break to go home a th good advice. e an excellent leade n the right times an	ke listening to y nd sleep and th ership so in the d lead me to th	ou and take ti ink about it a 9 future I will ju e good things	he whole stres nd come back WJL ist follow his st	ss that you have and then advise you to give you comment about the things 7/11/2013 1:29 PM teps and learn from his step by fixing 7/11/2013 1:30 PM
help you with ev situations. He re the good things a that you have do I want to be like problems you kn	eryone. He suggests many elieve you from the stress y and sometimes give you a line or not and feed you withat person by showing mow take a good decisions i	rou are around by lib break to go home a th good advice. e an excellent leade n the right times an	ke listening to y nd sleep and th ership so in the d lead me to th	ou and take ti ink about it a 9 future I will ju e good things 10 e pain that I ha	he whole stres nd come back WJL ist follow his st WJL ave and fix the	ss that you have and then advise you to give you comment about the things 7/11/2013 1:29 PM teps and learn from his step by fixing 7/11/2013 1:30 PM problem.
help you with ever situations. He rethe good things at that you have do a law to be like problems you know the will generally a lexpect from hir the good things to set the situation.	eryone. He suggests many dieve you from the stress y and sometimes give you a line or not and feed you withat person by showing mow take a good decisions if the fix my problem without bland high quality of leadership.	rou are around by lib break to go home at th good advice. The an excellent leade in the right times an aming me in someth by showing me sor ly sitting in a chair, v	e listening to your distance and the ership so in the diead me to the hing, relieve the mething that I commething that I commented the commented the commented that I commented the commented that I commented the commented the commented the commented that I commented the commented the commented that I commented the	ou and take ti ink about it a 9 future I will ju e good things 10 e pain that I ha 11 lon't need to	he whole stres nd come back WJL st follow his st WJL ave and fix the WJL see so me and	ss that you have and then advise you to give you comment about the things 7/11/2013 1:29 PM teps and learn from his step by fixing 7/11/2013 1:30 PM
help you with ever situations. He rethe good things at that you have do a law to be like problems you know the will generally a lexpect from hir the good things to set the situation.	eryone. He suggests many dieve you from the stress yeard sometimes give you a line or not and feed you withat person by showing mow take a good decisions if the person by showing mow take a good decisions if the person by the problem without black and the person by showing mow take a good decisions if the problem without black my problem without black and the person by the problem without black and the problem without black and the person by the problem without black and the proble	rou are around by lib break to go home at th good advice. The an excellent leade in the right times an aming me in someth by showing me sor ly sitting in a chair, v	e listening to your distance and the ership so in the diead me to the hing, relieve the mething that I commething that I commented the commented the commented that I commented the commented that I commented the commented the commented the commented that I commented the commented the commented that I commented the	ou and take ti ink about it a 9 future I will ju e good things 10 e pain that I ha 11 lon't need to	he whole stres nd come back WJL st follow his st WJL ave and fix the WJL see so me and	ss that you have and then advise you to give you comment about the things 7/11/2013 1:29 PM teps and learn from his step by fixing 7/11/2013 1:30 PM problem. 7/11/2013 1:30 PM other colleagues should follow him by
help you with ever situations. He rethe good things at that you have do a law to be like problems you know the will generally a lexpect from hir the good things to set the situation.	eryone. He suggests many dieve you from the stress yeard sometimes give you a line or not and feed you withat person by showing mow take a good decisions if the person by showing mow take a good decisions if the person by the problem without black and the person by showing mow take a good decisions if the problem without black my problem without black and the person by the problem without black and the problem without black and the person by the problem without black and the proble	rou are around by lib break to go home a th good advice. e an excellent leade in the right times an aming me in someth by showing me sor by sitting in a chair, work.	ership so in the d lead me to the hing, relieve the mething that I can be need to see	ou and take ti ink about it a 9 future I will ju e good things 10 e pain that I ha 11 lon't need to skills and we	he whole stres nd come back WJL st follow his st WJL ave and fix the WJL see so me and need to see so WJL	ss that you have and then advise you to give you comment about the things 7/11/2013 1:29 PM teps and learn from his step by fixing 7/11/2013 1:30 PM problem. 7/11/2013 1:30 PM other colleagues should follow him by smething that really improving us by 7/11/2013 1:33 PM
help you with evituations. He rethe good things at that you have do I want to be like problems you know the will generally I expect from hire the good things to communications Interviewer: Interviewee: what your job, we paramedic, and show leader the paramedic th	eryone. He suggests many elieve you from the stress yeard sometimes give you a line or not and feed you with that person by showing mow take a good decisions if the fixed problem without blands and the fixed problem without blands an	rou are around by lik break to go home and th good advice. The an excellent leaders in the right times and aming me in someth to by showing me sortly sitting in a chair, we fork. It is not only with each less, physicians, nurse you had, and they do ree, so I think misure this people. We proseed the sepecially patients	re listening to your desirence of the sership so in the dead me to the diead me to the mething that I cowe need to see to other but physics because they lon't know what derstanding the ovide this thing	ou and take ti ink about it a 9 future I will ju e good things 10 e pain that I ha 11 lon't need to a skills and we 12 sicians, with p don't know you t is the differe e career that t, this thing, th	he whole stres nd come back WJL ast follow his stres. WJL ave and fix the WJL see so me and need to see so WJL vatients, with the ou are a nurse ence between you are working is thing becau	ss that you have and then advise you to give you comment about the things 7/11/2013 1:29 PM teps and learn from his step by fixing 7/11/2013 1:30 PM problem. 7/11/2013 1:30 PM other colleagues should follow him by mething that really improving us by 7/11/2013 1:33 PM he public or you a physician, they don't know EMT basic, EMT intermediate, EMT ing in as a disaster. They should indicate se mainly the misunderstanding
help you with evituations. He rethe good things at that you have do I want to be like problems you know the will generally at expect from hir the good things at communications. Interviewer: Interviewee: what your job, we paramedic, and sand chose leader between the parametrical interviewer.	eryone. He suggests many dieve you from the stress yeard sometimes give you a line or not and feed you with that person by showing mow take a good decisions if the fix my problem without blands and the paperwork, by hand we so communication skill exactly, public, hospitation in the knowledge that is the knowledge that specialist in Bachelor's degration and the physician amedics and the physician are stressed to the stressed to	rou are around by lik break to go home and th good advice. The an excellent leaders in the right times and aming me in someth to by showing me sortly sitting in a chair, we fork. It is not only with each less, physicians, nurse you had, and they do ree, so I think misure this people. We proseed the sepecially patients	re listening to your desirence of the sership so in the dead me to the diead me to the mething that I cowe need to see to other but physics because they lon't know what derstanding the ovide this thing	ou and take ti ink about it a 9 future I will ju e good things 10 e pain that I ha 11 lon't need to a skills and we 12 sicians, with p don't know you t is the differe e career that t, this thing, th	he whole stres nd come back WJL ast follow his stres. WJL ave and fix the WJL see so me and need to see so WJL vatients, with the ou are a nurse ence between you are working is thing becau	ss that you have and then advise you to give you comment about the things 7/11/2013 1:29 PM teps and learn from his step by fixing 7/11/2013 1:30 PM problem. 7/11/2013 1:30 PM other colleagues should follow him by mething that really improving us by 7/11/2013 1:33 PM he public or you a physician, they don't know EMT basic, EMT intermediate, EMT ing in as a disaster. They should indicate se mainly the misunderstanding
help you with evituations. He rethe good things at that you have do I want to be like problems you know the will generally I expect from hire the good things to communications Interviewer: Interviewee: what your job, we paramedic, and sand chose leaded between the pare	eryone. He suggests many dieve you from the stress yeard sometimes give you a line or not and feed you with that person by showing mow take a good decisions if the fix my problem without blands and the paperwork, by hand we so communication skill exactly, public, hospitation in the knowledge that is the knowledge that specialist in Bachelor's degration and the physician amedics and the physician are stressed to the stressed to	rou are around by libreak to go home as th good advice. e an excellent leaden the right times an aming me in somether and the somether around the	re listening to your desirence of the sership so in the dead me to the diead me to the mething that I cowe need to see an other but physics because they lon't know what derstanding the ovide this thing is lives so it is critical series.	ou and take ti ink about it a 9 future I will ju e good things 10 e pain that I ha 11 lon't need to a skills and we 12 sicians, with p don't know you t is the differe e career that t, this thing, th	he whole stres nd come back WJL ast follow his stres. WJL ave and fix the WJL see so me and need to see so WJL vatients, with the ou are a nurse ence between you are working is thing becau	ss that you have and then advise you to give you comment about the things 7/11/2013 1:29 PM teps and learn from his step by fixing 7/11/2013 1:30 PM problem. 7/11/2013 1:30 PM other colleagues should follow him by mething that really improving us by 7/11/2013 1:33 PM he public or you a physician, they don't know EMT basic, EMT intermediate, EMT ing in as a disaster. They should indicate se mainly the misunderstanding

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
How to be confider	nt in the field.			2	WJL	7/11/2013 1:38 PM
has to make decision	ons			3	WJL	7/11/2013 1:42 PM
We should teach th	nem how to be a leader	in the field		4	WJL	7/11/2013 1:42 PM
how to make decis	ions			5	WJL	7/11/2013 1:43 PM
how to be good ap	pearance to the people			6	WJL	7/16/2013 4:18 PM
how to communica	nte			7	WJL	7/11/2013 1:43 PM
He has to be a good	d paramedic at first			8	WJL	7/11/2013 1:43 PM
				9	WJL	7/11/2013 1:44 PM

He has to focus about to be a good paramedic and doesn't think about the leadership at first then he has to work with other or make interviews with some leaders like supervisors in EMS administrations or the chief manager so and then he has to develop to work with he has to develop his knowledge, has to read about the leadership, lead about that and how to deal with papers, how to deal with employees he is the lead on, I think that is it.

Internals\\Interviews\\Interview #05

Yes	0.0	0.0616	3			
				1	WJL	7/16/2013 4:19 PM
•	sometimes because if you are establish we are doing here we are trying to be					me it will be difficult to combine betwe
				2	WJL	7/16/2013 4:19 PM
	k it is good sometimes and bad sometir nice because all your employer will be o					lexible with your employer or being netimes being flexible would make you
eadership it is r		confider	nt will be lik			
eadership it is r	nice because all your employer will be o	confider g to be o	nt will be lik careless.	e you, will be	respect you, sor	netimes being flexible would make you
eadership it is r mployer don't	nice because all your employer will be on the section of the secti	confider g to be o	nt will be lik careless.	e you, will be	respect you, sor	netimes being flexible would make you

							6/0/2013 6.34 FI
Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On	
Internals	\\Interviews\\Intervie	ew #06					
Voc		0.1269	20				
Yes		0.1209		-			
				1	WJL	7/16/2013 4:19 PM	
I have learned tran	sparency.						
				2	WJL	7/11/2013 3:14 PM	
I have learned how	to help people in a profession	nal way.					
				3	WJL	7/16/2013 4:20 PM	
I have learned hum	nility and we are still learning,	we need more	to learn to be			7/10/2013 4.20 1 101	
				4	WJL	7/16/2013 4:20 PM	
How to be patient.							
				5	WJL	7/11/2013 3:17 PM	
man has to have go	ood things like honesty,						
man has to have or	ood things like honesty			6	WJL	7/16/2013 4:20 PM	
man nas to nave go	ood triings like nonesty						
				7	WJL	7/16/2013 4:21 PM	
transparency,							
				8	WJL	7/16/2013 4:21 PM	
humility,							
listaning for his sta	ff, listening from the weakest	hafara tha str	angast	9	WJL	7/11/2013 3:17 PM	
insterning for this sta	ii, listeriiig iroiii tile weakest	before the str	origest,				
				10	WJL	7/11/2013 3:17 PM	
sit together gather	ing the teams and know their	problems, solv	e it				
				11	WJL	7/11/2013 3:19 PM	
Honesty, if the lead	dership become honest man e	verybody will	admire and like				e need, answer
his command, don	t make him in trouble, if they	like this is I thi	nk a good exar				is honesty,
				12	WJL	7/11/2013 3:19 PM	
also good leadersh staff and with the	ip has good skills for commun other facility	ication and im	portant skills h	e nas to be, he	e nas to have g	ood skills with commun	ication with his
				13	WJL	7/11/2013 3:20 PM	
Interviewer: department, police	And then communication an department, government, ho	•	e communication	on skills is bein	g able to com	municate with as you sa	id fire
Interviewee:	And first of all with his staff g	good communi	ication with his	staff and with	other departi	ment	
				14	WJL	7/11/2013 3:21 PM	
Leadership good de	ecision						
	Reports\\Coding	r Summany By Me	nde Report				Page 5 of

		Coding References	Number	Initials	
solving problem			15	WJL	7/11/2013 3:22 PM
good communication			16	WJL	7/11/2013 3:22 PM
other department relation.			17	WJL	7/16/2013 4:22 PM
communication			18	WJL	7/11/2013 3:22 PM
			19	WJL	7/11/2013 3:22 PM
Communication is very important. In of problems coming from communic					e faced, I faced here in our facility a lot to ftrouble.
			20	WJL	7/11/2013 3:23 PM
else yeah we have you know as a par nurses have tough time right commu	amedic in the hospital the nication, we need to solve	re is a problem this problem,	with commu it is biggie, yo	nication with t u have this ex	he nurses, usually paramedic and perience? Between our paramedic and
else yeah we have you know as a par nurses have tough time right commu	amedic in the hospital the inication, we need to solve id lack of communication,	re is a problem this problem,	with commu it is biggie, yo	nication with t u have this ex	he nurses, usually paramedic and perience? Between our paramedic and
else yeah we have you know as a par nurses have tough time right commu nurses in the ER usually we have a ba	amedic in the hospital the inication, we need to solve id lack of communication,	re is a problem this problem,	with commu it is biggie, yo	nication with t u have this ex	he nurses, usually paramedic and perience? Between our paramedic and
nurses in the ER usually we have a ba	amedic in the hospital the nication, we need to solve ad lack of communication,	re is a problem e this problem, not bad, lack o	with commu it is biggie, yo	nication with t u have this ex	he nurses, usually paramedic and perience? Between our paramedic and
else yeah we have you know as a par nurses have tough time right communurses in the ER usually we have a balance of the transfer of the ER usually we have a balance of the ER	amedic in the hospital the inication, we need to solve id lack of communication, had lack of communication had	ere is a problem, this problem, not bad, lack o	with commu it is biggie, yo f communicat 1 te someone e	nication with t u have this ex tion. I persona WJL	the nurses, usually paramedic and perience? Between our paramedic and ally want to solve this problem. 7/11/2013 7:48 PM
else yeah we have you know as a par nurses have tough time right communurses in the ER usually we have a balance of the second o	amedic in the hospital the inication, we need to solve id lack of communication, had lack of communication had	ere is a problem, this problem, not bad, lack o	with commu it is biggie, yo f communicat 1 te someone e	nication with t u have this ex tion. I persona WJL	the nurses, usually paramedic and perience? Between our paramedic and ally want to solve this problem. 7/11/2013 7:48 PM
else yeah we have you know as a par nurses have tough time right communurses in the ER usually we have a bar Internals\\Interviews\ Yes Well I think first of all from Dr. Stewahe mentored us then we were mentor trying to just be a leader to the peop that was just I think personally in me understand, you are not out there or in a sense being there on that same I	amedic in the hospital the inication, we need to solve in lack of communication, and lack of	an and then tal us so that was lially like I said a eld, so I could lich from the boo working with b	t is biggie, you feet communicated to the comm	wJL WJL WJL WJL WJL WJL H man that is a uld come in to lity in the field ing a teacher was a man was a come and a come a come and a come a come and a come a come and a come a	the nurses, usually paramedic and perience? Between our paramedic and ally want to solve this problem. 7/11/2013 7:48 PM The nem to be a good clinician, I mean like as a solve the classroom and say you don't
else yeah we have you know as a par nurses have tough time right communurses in the ER usually we have a bar Internals\\Interviews\ Yes Well I think first of all from Dr. Stewahe mentored us then we were mentor trying to just be a leader to the peop that was just I think personally in me understand, you are not out there or in a sense being there on that same I	amedic in the hospital the inication, we need to solve in lack of communication, and lack of	an and then tal us so that was lially like I said a eld, so I could lich from the boo working with b	t is biggie, you feet communicated to the comm	wJL WJL WJL WJL WJL WJL H man that is a uld come in to lity in the field ing a teacher was a man was a come and a come a come and a come a come and a come a come and a come a	the nurses, usually paramedic and perience? Between our paramedic and ally want to solve this problem. 7/11/2013 7:48 PM Them to be a good clinician, I mean like as a solve the classroom and say you don't is different so by staying in the field and
else yeah we have you know as a par nurses have tough time right communurses in the ER usually we have a bar Internals\\Interviews\ Yes Well I think first of all from Dr. Stewahe mentored us then we were mentor trying to just be a leader to the peop that was just I think personally in me understand, you are not out there or	amedic in the hospital the inication, we need to solve ad lack of communication, and lack of communication, which is a solution of communication and lack of communication, which is a solution of communication of communication, and lack of communication, which is a solution of communication of communication, which is a solution of communication, and lack of communication and lack of communication and lack of communication a	are is a problem, this problem, not bad, lack of 38 an and then tal us so that was ially like I said a leld, so I could lith from the bod working with be said here is an	t is biggie, you fee communicated to the commu	wJL where the sexicion of the	the nurses, usually paramedic and perience? Between our paramedic and ally want to solve this problem. 7/11/2013 7:48 PM Them to be a good clinician, I mean like as a solve the classroom and say you don't is different so by staying in the field and was something that I you know I just did 7/11/2013 8:18 PM

honesty because I know some people that weren't very honest about what they were writing on their trip sheets and what really happened and

6

Number Of Reference

Coded By

WJL

WJL

7/16/2013 4:22 PM

7/16/2013 4:22 PM

Modified On

Aggregate

Classification

I mean so confidence, demonstrating confidence

honest

those situations it is hard to write down that you made a mistake

Coverage

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
compassion				7	WJL	7/16/2013 4:23 PM
integrity				8	WJL	7/16/2013 4:24 PM
honesty				9	WJL	7/16/2013 4:24 PM
				10	WJL	7/16/2013 4:24 PM
	rn or like not empathy, ke seeing them succeed			-		e concern a genuine concern for the them
				11	WJL	7/16/2013 4:25 PM
•	ated in EMS, very well ed try exam, these are two					he EMT class so they could take the neir countries
				12	WJL	7/16/2013 11:59 AM
their actions and th	neir motivation that the	are on the right tra	ck, they have t	he best intent	ions of the stu	dents
they don't cut corn	ers			13	WJL	7/16/2013 4:26 PM
				14	WJL	7/16/2013 4:26 PM
scheduled for train conferences that a	ing a day today, they sheren't related to EMS, ex	ow up, you see them piratory infections th	n at PHDLS, you ning, they are th	see them AC nere trying to	LS, you see the get some know	d to work last night and they had me em at like conferences, even wledge so these are line people they ar s within our organization in their own
				15	WJL	7/16/2013 4:26 PM
scheduled for train conferences that a	ing a day today, they sheren't related to EMS, ex	ow up, you see them piratory infections th	n at PHDLS, you ning, they are th	see them AC nere trying to	LS, you see the get some know	d to work last night and they had me em at like conferences, even wledge so these are line people they a s within our organization in their own
				16	WJL	7/11/2013 8:25 PM
Right and are good	providers, they are pro	viding good care in t	he field.			
				17	WJL	7/16/2013 4:26 PM
	uld be first of all that the nedically, I mean the wh		concern for pat	ient care. This	s has to be in fi	ront of every other decision that is
				18	WJL	7/16/2013 4:27 PM
						t of the patient so if it means going e to stand up for what is right
				19	WJL	7/16/2013 4:27 PM
						t of the patient so if it means going e to stand up for what is right
-	-			20	WJL	7/16/2013 4:27 PM
				the right deci	sion in suppor	t of the patient so if it means going e to stand up for what is right

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				21	WJL	7/16/2013 4:31 PM
I think that a leade	er has to be touchable, rea	chable, a reachable	e person.			
				22	WJL	7/16/2013 4:28 PM
the chain of comm		eral being willing to	ok show up at	a station one		f I have gone through all the steps and ey what is going on guys, you know I
				23	WJL	7/16/2013 4:29 PM
Obviously doing th	ne right thing for patient ca	are.				
				24	WJL	7/16/2013 4:28 PM
Obviously doing th	ne right thing for patient ca	are.				
				25	WJL	7/11/2013 8:31 PM
think they should	d be involved in teaching a	nd mentoring.				
				26	WJL	7/11/2013 8:31 PM
	t is an important thing bec ve made but hopefully I ca	-			-	ecause you already know all the
motakes that i na	ve made but hoperdily i ca		oc not make th	osc mistakes.		
guess compassion	ate, care I mean these are	the things that you	u know leaders	27 have to be st	WJL rong and they	7/16/2013 4:29 PM have to make decisions that are hard
guess compassion you know when I h nave to do it to th	ate, care I mean these are	the things that you do things you knov ime I have got a re	u know leaders v and it broke i sponsibility to	27 have to be st my heart in so the patient, to 28	WJL grong and they grome senses you go the system to WJL	have to make decisions that are hard u know what I mean I didn't want to o other people, 7/11/2013 8:33 PM
guess compassion you know when I h have to do it to th	ate, care I mean these are had to fire people I had to ese guys but at the same t	the things that you do things you knov ime I have got a re	u know leaders v and it broke i sponsibility to	have to be st my heart in so the patient, to 28 that is why yo	WJL rong and they one senses you o the system to WJL ou are the lead	have to make decisions that are hard u know what I mean I didn't want to o other people, 7/11/2013 8:33 PM er.
guess compassion you know when I I nave to do it to th you know what I n	ate, care I mean these are had to fire people I had to ese guys but at the same t	the things that you do things you know ime I have got a re- is that are the hard	u know leaders v and it broke sponsibility to decisions and	have to be st my heart in so the patient, to 28 that is why yo	WJL crong and they ome senses you o the system to WJL ou are the lead	have to make decisions that are hard u know what I mean I didn't want to o other people, 7/11/2013 8:33 PM
guess compassion you know when I I nave to do it to th you know what I n	ate, care I mean these are had to fire people I had to ese guys but at the same t mean to make the decision	the things that you do things you know ime I have got a re- is that are the hard	u know leaders v and it broke sponsibility to decisions and	have to be st my heart in so the patient, to 28 that is why yo	WJL crong and they ome senses you o the system to WJL ou are the lead	have to make decisions that are hard u know what I mean I didn't want to o other people, 7/11/2013 8:33 PM er.
guess compassion you know when I I nave to do it to the you know what I n Not reproducing y	ate, care I mean these are had to fire people I had to ese guys but at the same to make the decision our mistakes, we were tall kills part of leadership can	the things that you do things you know ime I have got a re- is that are the hard king about, or bein	u know leaders v and it broke i sponsibility to decisions and g aware of you	have to be st my heart in so the patient, to 28 that is why you 29 r weaknesses	WJL rong and they one senses you o the system to WJL ou are the lead WJL . WJL	have to make decisions that are hard u know what I mean I didn't want to o other people, 7/11/2013 8:33 PM er. 7/11/2013 8:34 PM
guess compassion you know when I I have to do it to the you know what I n Not reproducing y	ate, care I mean these are had to fire people I had to ese guys but at the same to make the decision our mistakes, we were tall kills part of leadership can	the things that you do things you know ime I have got a re- is that are the hard king about, or bein	u know leaders v and it broke i sponsibility to decisions and g aware of you	have to be st my heart in so the patient, to 28 that is why you 29 r weaknesses	WJL rong and they one senses you o the system to WJL ou are the lead WJL . WJL	have to make decisions that are hard u know what I mean I didn't want to o other people, 7/11/2013 8:33 PM er. 7/11/2013 8:34 PM
guess compassion you know when I I have to do it to the you know what I n Not reproducing y Again I think the sl and those kinds of Skills you can learn dealing with some people, you know cause more leade	ate, care I mean these are had to fire people I had to ese guys but at the same to mean to make the decision our mistakes, we were talk kills part of leadership can fithings.	the things that you do things you know ime I have got a resist that are the hard king about, or being be given to some bis not all what lead providers we might how we are dealing evolve from the sy	u know leaders v and it broke is sponsibility to decisions and g aware of you nody, this is how ers are about, come up with g with patients stem and that	have to be st my heart in so the patient, to 28 that is why yo 29 r weaknesses 30 w you negotia 31 leaders are ab some better le s or thinking a means being	WJL prong and they prone senses you per the system to WJL pu are the lead WJL WJL te with someb WJL pout person an eaders, you kn lot more abou	have to make decisions that are hard a know what I mean I didn't want to be other people, 7/11/2013 8:33 PM der. 7/11/2013 8:34 PM 7/16/2013 4:32 PM rody, this is how you handle somebodical
guess compassion you know when I I have to do it to the you know what I n Not reproducing y Again I think the sl and those kinds of Skills you can learn dealing with some people, you know cause more leade	ate, care I mean these are had to fire people I had to ese guys but at the same to mean to make the decision our mistakes, we were talk kills part of leadership can fithings. In but the other part, skills to fithe things that affect post-traumatic stress and rs to come or you know to	the things that you do things you know ime I have got a resist that are the hard king about, or being be given to some bis not all what lead providers we might how we are dealing evolve from the sy	u know leaders v and it broke is sponsibility to decisions and g aware of you nody, this is how ers are about, come up with g with patients stem and that	have to be st my heart in so the patient, to 28 that is why yo 29 r weaknesses 30 w you negotia 31 leaders are ab some better le s or thinking a means being	WJL prong and they prone senses you per the system to WJL pu are the lead WJL WJL te with someb WJL pout person an eaders, you kn lot more abou	have to make decisions that are hard a know what I mean I didn't want to be other people, 7/11/2013 8:33 PM der. 7/11/2013 8:34 PM 7/16/2013 4:32 PM rody, this is how you handle somebod 7/16/2013 4:33 PM ad skills so if we are focusing on I think ow there is pressures that are on at how we are doing EMS, like in itself
guess compassion you know when I I have to do it to the you know what I n Not reproducing y Again I think the sl and those kinds of Skills you can learn dealing with some people, you know cause more leadet the patient care si	ate, care I mean these are had to fire people I had to ese guys but at the same to mean to make the decision our mistakes, we were talk kills part of leadership can fithings. In but the other part, skills to fithe things that affect post-traumatic stress and rs to come or you know to	the things that you do things you know ime I have got a resist that are the hard king about, or being be given to some but is not all what lead providers we might how we are dealin evolve from the syms and management.	u know leaders v and it broke is sponsibility to decisions and g aware of you nody, this is howers are about, come up with g with patients stem and that and all of the	have to be st my heart in so the patient, to 28 that is why you 29 r weaknesses 30 w you negotia 31 leaders are ab some better le s or thinking a means being ose things 32	WJL rong and they ome senses you o the system to WJL ou are the lead WJL . WJL te with someb WJL soout person an eaders, you kn lot more abou willing to take	have to make decisions that are hard a know what I mean I didn't want to be other people, 7/11/2013 8:33 PM er. 7/11/2013 8:34 PM 7/16/2013 4:32 PM rody, this is how you handle somebody 7/16/2013 4:33 PM and skills so if we are focusing on I think ow there is pressures that are on ut how we are doing EMS, like in itself a risk I mean in certain things, not on 7/11/2013 8:45 PM
guess compassion you know when I I have to do it to the you know what I n Not reproducing y Again I think the sl and those kinds of Skills you can learn dealing with some people, you know cause more leadet the patient care si	ate, care I mean these are had to fire people I had to ese guys but at the same to mean to make the decision our mistakes, we were tall kills part of leadership can fithings. In but the other part, skills to of the things that affect post-traumatic stress and rs to come or you know to de but you know by syster	the things that you do things you know ime I have got a resist that are the hard king about, or being be given to some but is not all what lead providers we might how we are dealin evolve from the syms and management.	u know leaders v and it broke is sponsibility to decisions and g aware of you nody, this is howers are about, come up with g with patients stem and that and all of the	have to be st my heart in so the patient, to 28 that is why you 29 r weaknesses 30 w you negotia 31 leaders are ab some better le s or thinking a means being ose things 32	WJL rong and they ome senses you o the system to WJL ou are the lead WJL . WJL te with someb WJL soout person an eaders, you kn lot more abou willing to take	have to make decisions that are hard a know what I mean I didn't want to be other people, 7/11/2013 8:33 PM er. 7/11/2013 8:34 PM 7/16/2013 4:32 PM rody, this is how you handle somebody 7/16/2013 4:33 PM and skills so if we are focusing on I think ow there is pressures that are on ut how we are doing EMS, like in itself a risk I mean in certain things, not on 7/11/2013 8:45 PM
guess compassion you know when I I have to do it to the you know what I n Not reproducing y Again I think the sland those kinds of Skills you can lear dealing with some people, you know cause more leader the patient care si yeah and I think or	ate, care I mean these are had to fire people I had to ese guys but at the same to mean to make the decision our mistakes, we were tall kills part of leadership can fithings. In but the other part, skills to of the things that affect post-traumatic stress and rs to come or you know to de but you know by syster	the things that you do things you know ime I have got a resist that are the hard king about, or being be given to some but is not all what lead providers we might how we are dealin evolve from the syms and management.	u know leaders v and it broke is sponsibility to decisions and g aware of you nody, this is howers are about, come up with g with patients stem and that and all of the	have to be st my heart in so the patient, to 28 that is why you 29 r weaknesses 30 w you negotia 31 leaders are ab some better le s or thinking a means being ose things 32 e can I think le	WJL prong and they one senses you on the system to wJL purpose the lead WJL WJL WJL te with someb WJL bout person an eaders, you kn lot more about willing to take WJL eaders are com	have to make decisions that are hard a know what I mean I didn't want to be other people, 7/11/2013 8:33 PM der. 7/11/2013 8:34 PM 7/16/2013 4:32 PM rody, this is how you handle somebody 7/16/2013 4:33 PM and skills so if we are focusing on I think how there is pressures that are on but how we are doing EMS, like in itself a risk I mean in certain things, not on 7/11/2013 8:45 PM municators for sure.

how to negotiate in the situation, how do two people come out winners when they both want to be right, you know those kinds of things are the tools that can be given but whoever we perceive are the leaders in our organizations should be looking for those qualities in other people and then we should be investing in those people and helping them to develop their talents and see how they go from there.

	Classification	Coverses	Number Of	Doforosco	Coded By	Modified On
Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Initials	iviodified On
				35	WJL	7/11/2013 8:46 PM
ommunication ski	lls so whether it is admi	nistration or operat	ions both of th	em need comr	munication ski	lls.
				36	WJL	7/16/2013 4:34 PM
research						
				37	WJL	7/16/2013 4:34 PM
now to interpret re	esearch would be a good	d tool				
				38	WJL	7/16/2013 4:35 PM
the research skills						
Internals	\\Interviews\\Int	erview #08				
Yes		0.0507	4	_		
				1	WJL	7/12/2013 9:15 AM
	neone makes something ou don't deserve to be l		-	bout your min	d thinking.	
level of skill then y	ou don't deserve to be l	eadership and abou	t your as well a	bout your min 2	d thinking.	, what the wrong, if you are not in this 7/12/2013 9:16 AM are the maker decision in that.
level of skill then y	ou don't deserve to be l	eadership and abou	t your as well a	bout your min 2	d thinking.	7/12/2013 9:16 AM
level of skill then your can't like ma If you can't like ma If you have someon have the same old	nage some situation and me with good education way that the EMS was w	eadership and abou d for sure it is ok to or high level educat worked 20 or 30 yea	t your as well a share other abo ion they will de rs ago then it w	bout your min 2 out some idea 3 evelop the wor vill not develop	WJL or what you a WJL k to the best I	7/12/2013 9:16 AM are the maker decision in that.
evel of skill then y f you can't like ma f you have someon have the same old	ou don't deserve to be I nage some situation an	eadership and abou d for sure it is ok to or high level educat worked 20 or 30 yea	t your as well a share other abo ion they will de rs ago then it w	bout your min 2 out some idea 3 evelop the wor vill not develop	WJL or what you a WJL k to the best I	7/12/2013 9:16 AM are the maker decision in that. 7/16/2013 4:35 PM but if we still have some people they
f you have someon ave the same educat	nage some situation and the with good education way that the EMS was vion, same everything the with good education the with good education the with good education	eadership and about d for sure it is ok to or high level educate worked 20 or 30 years at will not going to worked 20 or 30 years or high level educate worked 20 or 30 years.	t your as well a share other about ion they will de rs ago then it w work, will not d ion they will de rs ago then it w	bout your min 2 out some idea 3 evelop the wor vill not develop evelop the EM 4 evelop the wor vill not develop	d thinking. WJL WJL k to the best I any more, it anyway. WJL k to the best I any more, it	7/12/2013 9:16 AM are the maker decision in that. 7/16/2013 4:35 PM but if we still have some people they can't stay in the same way, the same
If you can't like ma If you have someon have the same old skills, same educat If you have someon have the same old skills, same educat	nage some situation and the with good education way that the EMS was within, same everything the with good education way that the EMS was with good education way that the EMS was well as wel	eadership and about d for sure it is ok to or high level educate worked 20 or 30 yea at will not going to worked 20 or 30 yea at will not going to worked 20 or 30 yea at will not going to worked 20 or 30 yea at will not going to worked 20 or 30 years.	t your as well a share other about ion they will de rs ago then it w work, will not d ion they will de rs ago then it w	bout your min 2 out some idea 3 evelop the wor vill not develop evelop the EM 4 evelop the wor vill not develop	d thinking. WJL WJL k to the best I any more, it sanyway. WJL k to the best I any more, it	7/12/2013 9:16 AM are the maker decision in that. 7/16/2013 4:35 PM but if we still have some people they can't stay in the same way, the same 7/16/2013 4:35 PM but if we still have some people they
level of skill then y If you can't like ma If you have someon have the same old skills, same educat If you have someon have the same old skills, same educat	nage some situation and the with good education way that the EMS was within, same everything the with good education way that the EMS was within the EMS was within the EMS was within the EMS was within the everything the with good education way that the EMS was within the EMS was within the everything the	eadership and about d for sure it is ok to or high level educate worked 20 or 30 yea at will not going to worked 20 or 30 yea at will not going to worked 20 or 30 yea at will not going to worked 20 or 30 yea at will not going to worked 20 or 30 years.	t your as well a share other about ion they will de rs ago then it w work, will not d ion they will de rs ago then it w	bout your min 2 out some idea 3 evelop the wor vill not develop evelop the EM 4 evelop the wor vill not develop	d thinking. WJL WJL k to the best I any more, it sanyway. WJL k to the best I any more, it	7/12/2013 9:16 AM are the maker decision in that. 7/16/2013 4:35 PM but if we still have some people they can't stay in the same way, the same 7/16/2013 4:35 PM but if we still have some people they
If you can't like many of you have someon have the same old skills, same educated by you have someon have the same old skills, same educated by you have someon have the same old skills, same educated by you have someon have the same old skills, same educated by you have someon have the same old skills, same educated by you have someon have the same old skills, same educated by you have someon have the same old skills, same educated by your same same of the same old skills.	nage some situation and the with good education way that the EMS was within, same everything the with good education way that the EMS was within the EMS was within the EMS was within the EMS was within the everything the with good education way that the EMS was within the EMS was within the everything the	or high level educate worked 20 or 30 years at will not going to worked 20 or 30 years at which which worked 20 or 30 years at which which worked 20 or 30 years at	t your as well a share other abo ion they will de rs ago then it w work, will not d ion they will de rs ago then it w work, will not d	bout your min 2 out some idea 3 evelop the wor vill not develop evelop the EM 4 evelop the wor vill not develop	d thinking. WJL WJL k to the best I any more, it sanyway. WJL k to the best I any more, it	7/12/2013 9:16 AM are the maker decision in that. 7/16/2013 4:35 PM but if we still have some people they can't stay in the same way, the same 7/16/2013 4:35 PM but if we still have some people they
If you can't like many of you have someon have the same old skills, same educated by the same old skills, sa	nage some situation and the with good education way that the EMS was with good education was the education was the education was also with good education was the education was the education was also with good education was the educati	or high level educate worked 20 or 30 years at will not going to worked 20 or 30 years at which will not going to worked 20 or 30 years at which worked 20 or 30 yea	t your as well a share other about ion they will de rs ago then it w work, will not d ion they will de rs ago then it w work, will not d	bout your min 2 out some idea 3 evelop the wor vill not develop evelop the EM 4 evelop the wor vill not develop evelop the EM 1 attion, whether	wJL wJL wJL wk to the best I cany more, it sanyway. wJL k to the best I cany more, it sanyway. wJL which was any more, it sanyway.	7/12/2013 9:16 AM are the maker decision in that. 7/16/2013 4:35 PM but if we still have some people they can't stay in the same way, the same 7/16/2013 4:35 PM but if we still have some people they can't stay in the same way, the same
If you can't like many of you have someon have the same old skills, same educated by you have someon have the same old skills, same educated by you have someon have the same old skills, same educated by you have someon have the same old skills, same educated by you have someon have the same old skills, same educated by you have someon have the same old skills, same educated by you have someon have the same old skills, same educated by you have someon have been same of the same of t	nage some situation and the with good education way that the EMS was with good education was the education was the education was also with good education was the education was the education was also with good education was the educati	or high level educate worked 20 or 30 years at will not going to worked 20 or 30 years at which will not going to worked 20 or 30 years at which worked 20 or 30 yea	t your as well a share other about ion they will de rs ago then it w work, will not d ion they will de rs ago then it w work, will not d	bout your min 2 out some idea 3 evelop the wor vill not develop evelop the EM 4 evelop the wor vill not develop evelop the EM 1 attion, whether	wJL wJL wJL wk to the best I cany more, it sanyway. wJL k to the best I cany more, it sanyway. wJL which was any more, it sanyway.	7/12/2013 9:16 AM are the maker decision in that. 7/16/2013 4:35 PM but if we still have some people they can't stay in the same way, the same 7/16/2013 4:35 PM but if we still have some people they can't stay in the same way, the same 7/12/2013 10:21 AM attents, to the relatives of patients, or
f you can't like ma If you have someon have the same old skills, same educated by the same old skills, same	nage some situation and the with good education way that the EMS was with good education was the education was the education was also with good education was the education was the education was also with good education was the educati	or high level educate worked 20 or 30 years at will not going to worked 20 or 30 years at which will not going to worked 20 or 30 years at which worked 20 or 30 yea	t your as well a share other about ion they will de rs ago then it w work, will not d ion they will de rs ago then it w work, will not d	bout your min 2 out some idea 3 evelop the wor vill not develop evelop the EM 4 evelop the wor vill not develop evelop the EM 4 evelop the wor vill not develop evelop the EM	wJL wJL wk to the best I any more, it sanyway. wJL wk to the best I any more, it sanyway. wJL wk to the best I any more, it sanyway.	7/12/2013 9:16 AM are the maker decision in that. 7/16/2013 4:35 PM but if we still have some people they can't stay in the same way, the same 7/16/2013 4:35 PM but if we still have some people they can't stay in the same way, the same 7/12/2013 10:21 AM attents, to the relatives of patients, or contingency theory, you don't use the
If you can't like many of you have someon have the same old skills, same educated by the same old skills, sa	nage some situation and the with good education way that the EMS was within and the everything the with good education way that the EMS was within, same everything the with good education way that the EMS was within, same everything the within the everything the everything the everything the within the everything	or high level educate worked 20 or 30 years at will not going to worked 20 or 30 years at which will not going to worked 20 or 30 years at which worked 20 or 30 yea	t your as well a share other about ion they will de rs ago then it w work, will not d ion they will de rs ago then it w work, will not d	bout your min 2 out some idea 3 evelop the wor vill not develop evelop the EM 4 evelop the wor vill not develop evelop the EM 4 evelop the wor vill not develop evelop the EM	wJL wJL wk to the best I any more, it sanyway. wJL wk to the best I any more, it sanyway. wJL wk to the best I any more, it sanyway.	7/12/2013 9:16 AM are the maker decision in that. 7/16/2013 4:35 PM but if we still have some people they can't stay in the same way, the same 7/16/2013 4:35 PM but if we still have some people they can't stay in the same way, the same 7/12/2013 10:21 AM attents, to the relatives of patients, or contingency theory, you don't use the

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
I learned to compr	omise which is different	of course from colla	boration	4	WJL	7/16/2013 4:37 PM
disseminating info	rmation			5	WJL	7/16/2013 4:38 PM
teamwork				6	WJL	7/16/2013 4:38 PM
conflict,				7	WJL	7/16/2013 4:38 PM
teambuilding				8	WJL	7/16/2013 4:39 PM
not to build tunne	l vision			9	WJL	7/16/2013 4:39 PM
-	ou have to do a 360, you re miss, is the integral par			-	_	it is worth, because sometimes the r case. 7/12/2013 10:31 AM
conduct, I have reand say oh this is t still can't get it and and then when all you go oh I got it r miscommunication infliction, we are a	cordings that I do whethe he problem and the majo I what I do at that point t parties are together you low, I see. So most of the n, one way or the other, t	er the situation has herity of the time I wo hen I bring all partie hear additional info time many of the co whether it be a lange evel, we get up in th	nis own phone, buld say, 90% o es together and rmation or you onflicts that I h uage barrier, to e mornings, yo	but I can go b f the time I ge say hey what get additiona ave had to de ook something	pack and listen bet to the source t is going on, I al information al with have be g the wrong wa	nave verbal documentation interviews I to and I bring all of that information e of the problem, maybe 10% where I got this from you, I got this from you, that you didn't get previously and then een a misunderstanding, ay, or the individual used a certain tone the restroom, wash up, some people
				12	WJL	7/12/2013 10:31 AM
		•		-	_	several differences, you can still utilize draw better conclusions faster.
I think the more yo	ou empower your subord	inates, the more yo	u hand pick the	13 m, for instand	WJL ce I have proje	7/16/2013 4:41 PM cts that are going on right now
simultaneously tha	at I am responsible for ov	erseeing, and I have	been overseei	_		
•	ou empower your subord at I am responsible for ov	•	•	-		7/16/2013 4:41 PM cts that are going on right now entrusted with them
orantaneousiy tile	.c. am responsible for 0v	e. seemg, and mave	Seen oversee	15	WJL	7/16/2013 4:41 PM
team as the center		w especially I hate t	o say in this pa	see himself a	as the center o	f attention but the organization or the 't come to yet. In the states you see
				16	WJL	7/16/2013 4:42 PM
Change agents						

	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				17	WJL	7/16/2013 4:41 PM
Yeah I expect com	passion					
				18	WJL	7/16/2013 4:42 PM
honesty						, , , , ,
honor				19	WJL	7/16/2013 4:42 PM
101101						
				20	WJL	7/16/2013 4:43 PM
experiential knowl	ledge					
				21	WJL	7/12/2013 10:45 AM
						nd be able to develop ourselves to go
	e we feel comfortable e		eryone else an	d to ourselves	s that this is ou	r profession, this is what we have
				22	WJL	7/12/2013 10:45 AM
think until we rea	lize that until we are abl	e to listen to ourselve	es			
	AA					
Internals	s\\Interviews\\Int	erview #10				
Internals Yes	s\\Interviews\\Int	0.0863	38			
	:\\Interviews\\Int		38	1	WJL	7/12/2013 10:59 AM
Yes	arned to lead by example	0.0863	38	1	WJL	7/12/2013 10:59 AM
Yes	-	0.0863	38			
Yes Definitely I was lea	arned to lead by example	0.0863 e.	38	2	WJL	7/12/2013 10:59 AM 7/16/2013 4:44 PM
Yes Definitely I was lea	-	0.0863 e.	38			
Yes Definitely I was lea	arned to lead by example	0.0863 e.	38			
Yes Definitely I was lea There's stuff you o	arned to lead by example can always learn and dev	0.0863 e.	38	2	WJL	7/16/2013 4:44 PM
Yes Definitely I was lea	arned to lead by example can always learn and dev	0.0863 e.	38	2	WJL	7/16/2013 4:44 PM 7/12/2013 10:59 AM
Yes Definitely I was lead There's stuff you of the you of the stuff you of the you of	erned to lead by example can always learn and dev	0.0863 e.	38	2	WJL	7/16/2013 4:44 PM
Yes Definitely I was lea There's stuff you o	erned to lead by example can always learn and dev	0.0863 e.	38	2	WJL	7/16/2013 4:44 PM 7/12/2013 10:59 AM
Yes Definitely I was lea There's stuff you of Leading by examp	erned to lead by example can always learn and dev	0.0863 e.	38	2	WJL	7/16/2013 4:44 PM 7/12/2013 10:59 AM
Yes Definitely I was lead There's stuff you of the stuff you might have to	can always learn and develocities the key.	0.0863 e. velop.		2 3 4 5	WJL WJL	7/16/2013 4:44 PM 7/12/2013 10:59 AM 7/16/2013 4:46 PM 7/16/2013 4:46 PM
Yes Definitely I was lead There's stuff you of the stuff you might have to	can always learn and develocities the key.	0.0863 e. velop.		2 3 4 5	WJL WJL	7/16/2013 4:44 PM 7/12/2013 10:59 AM 7/16/2013 4:46 PM 7/16/2013 4:46 PM
Yes Definitely I was lead There's stuff you of Leading by examp Having integrity to You might have to and other services	erned to lead by example can always learn and develor is the key. The me is key. The me is key. The motion of the me is leaders is the leaders in the leaders is the leaders in the leaders is the leaders in the leaders in the leaders is the leaders in the lea	0.0863 e. velop.		2 3 4 5 ave to be a lea	WJL WJL udership to oth	7/16/2013 4:44 PM 7/12/2013 10:59 AM 7/16/2013 4:46 PM 7/16/2013 4:46 PM er crews that show up, the firefighter
Yes Definitely I was lead There's stuff you of Leading by examp	erned to lead by example can always learn and develor is the key. The me is key. The me is key. The motion of the me is leaders is the leaders in the leaders is the leaders in the leaders is the leaders in the leaders in the leaders is the leaders in the lea	0.0863 e. velop.		2 3 4 5 ave to be a lea	WJL WJL udership to oth	7/16/2013 4:44 PM 7/12/2013 10:59 AM 7/16/2013 4:46 PM 7/16/2013 4:46 PM er crews that show up, the firefighte

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				8	WJL	7/12/2013 11:07 AM
eadership is being	able to make decisions	in chaotic situations	and to stay cal	m.		
				9	WJL	7/16/2013 4:47 PM
another good exar	nple of good and bad le	adership would be ir	ntegrity, doing v	vhat's right ev	en when no o	nes looking.
				10	WJL	7/16/2013 4:47 PM
I'd say integrities a	nother key one					
				11	WJL	7/12/2013 11:08 AM
leading by example						
				12	WJL	7/16/2013 4:47 PM
who they make eve	, , ,	ht decisions and mal	ke people lister	to them and		ney don't empower the team leaders ning. Now the team leaders basically jus
				13	WJL	7/16/2013 4:48 PM
That's another thin guys are doing a gr	-	o encourage people	. Not only come	e to people wh	nen they're do	ing a bad job, but come to say hey you
				14	WJL	7/16/2013 4:48 PM
integrity						
				15	WJL	7/12/2013 11:10 AM
problem solving sk	ills					
				16	WJL	7/16/2013 4:49 PM
controlling things,	and that means controll	ing other crew mem	bers, patients,	patients famil	y, and bystand	ders on the scene.
				17	WJL	7/16/2013 4:48 PM
	at you can learn more a things. Thinking the kno					just wanting to do the same every day ork in EMS.
				18	WJL	7/16/2013 4:48 PM
What's right when	nobody is looking.					
				19	WJL	7/12/2013 11:11 AM
practicing what yo	u preach					
				20	WJL	7/12/2013 11:11 AM
using your problen	n solving skills.					
				21	WJL	7/16/2013 4:50 PM
A big thing with EN	1S, too, is being able to	speak up. Sometime	s people are afr	aid to speak u	up and say son	nething they see.
				22	WJL	7/16/2013 4:50 PM
A big thing with EN	1S, too, is being able to	speak up. Sometime	s people are afr	aid to speak ι	up and say son	nething they see.

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				23	WJL	7/16/2013 4:50 PM
	to be able to accept what treated me like I was a		_			at I've spoke up and said something say anything again.
				24	WJL	7/16/2013 4:50 PM
	to be able to accept what treated me like I was a		_		•	at I've spoke up and said something say anything again.
				25	WJL	7/16/2013 4:50 PM
	to be able to accept what treated me like I was a				•	at I've spoke up and said something say anything again.
				26	WJL	7/16/2013 4:50 PM
	o be able to accept what treated me like I was a		_			at I've spoke up and said something say anything again.
				27	WJL	7/16/2013 4:50 PM
	to be able to accept what treated me like I was a			•	•	at I've spoke up and said something say anything again.
				28	WJL	7/16/2013 4:59 PM
	to be able to accept what treated me like I was a			•	•	at I've spoke up and said something say anything again.
				29	WJL	7/16/2013 4:51 PM
nterviewee: aving a heart atta ipped over and y	ack. I'm just looking ove ou were ejected out. M	sed on something, for r at you. Maybe ther aybe there's a fire ro	ocused in, like I s e's someone th	ere that know	s what happe	ound. I run over to you. I think you'rr ned. Maybe over here there's a car ocus on you and only you and your
nterviewee: aving a heart atta ipped over and y roblems that I do They say y the lights and s isioned that you'ı	When you get so focu ack. I'm just looking ove ou were ejected out. M in't see what's going on it tell a lot with tunnel vi irens. That was somethi	sed on something, for r at you. Maybe then aybe there's a fire ro around us. sion, especially when ing that is said a lot, o	ocused in, like I se's someone the aring up the side a you're new or don't get tunnel	ere that know e and I'm so z when you're o vision becaus	vs what happe coned in and f driving an am se especially v	ned. Maybe over here there's a car ocus on you and only you and your oulance they say don't get mesmeriz when you're new you can get so tunr
nterviewee: aving a heart atta ipped over and y roblems that I do They say y the lights and s isioned that you'ı	When you get so focu ack. I'm just looking ove ou were ejected out. M in't see what's going on it tell a lot with tunnel vi irens. That was somethi	sed on something, for r at you. Maybe then aybe there's a fire ro around us. sion, especially when ing that is said a lot, o	ocused in, like I se's someone the aring up the side a you're new or don't get tunnel	ere that know e and I'm so z when you're o vision becaus	vs what happe coned in and f driving an am se especially v	ned. Maybe over here there's a car ocus on you and only you and your oulance they say don't get mesmeriz when you're new you can get so tunn
nterviewee: aving a heart atta ipped over and y roblems that I do They say y the lights and s isioned that you'n	When you get so focu ack. I'm just looking ove ou were ejected out. M in't see what's going on it tell a lot with tunnel vi irens. That was somethi	sed on something, for r at you. Maybe then aybe there's a fire ro around us. sion, especially when ing that is said a lot, o	ocused in, like I se's someone the aring up the side a you're new or don't get tunnel	ere that know e and I'm so z when you're o vision because e intersection	s what happe oned in and f driving an am se especially v s and differen	ened. Maybe over here there's a car ocus on you and only you and your bulance they say don't get mesmeriz when you're new you can get so tunn t cars coming and all that. Same typu
nterviewee: laving a heart atta lipped over and y rroblems that I do They say by the lights and s isioned that you'd	When you get so focu ack. I'm just looking ove ou were ejected out. M in't see what's going on it tell a lot with tunnel vi irens. That was somethi	sed on something, for r at you. Maybe then aybe there's a fire ro around us. sion, especially when ing that is said a lot, o	ocused in, like I se's someone the aring up the side a you're new or don't get tunnel	ere that know e and I'm so z when you're o vision because e intersection	s what happe oned in and f driving an am se especially v s and differen	ened. Maybe over here there's a car ocus on you and only you and your bulance they say don't get mesmeriz when you're new you can get so tunn t cars coming and all that. Same type
nterviewee: aving a heart atta ipped over and y roblems that I do They say y the lights and s isioned that you'n ining	When you get so focu ack. I'm just looking ove ou were ejected out. M in't see what's going on it tell a lot with tunnel vi irens. That was somethi	sed on something, for r at you. Maybe then aybe there's a fire ro around us. sion, especially when ing that is said a lot, o	ocused in, like I se's someone the aring up the side a you're new or don't get tunnel	ere that know e and I'm so z when you're o vision becaus e intersection	s what happe oned in and f driving an am se especially v s and differen WJL	ocus on you and only you and your bulance they say don't get mesmeriz when you're new you can get so tunn t cars coming and all that. Same type 7/12/2013 11:15 AM
nterviewee: aving a heart atta ipped over and y roblems that I do They say y the lights and s isioned that you'n ining	When you get so focu ack. I'm just looking ove ou were ejected out. M in't see what's going on it tell a lot with tunnel vi irens. That was somethi	sed on something, for r at you. Maybe then aybe there's a fire ro around us. sion, especially when ing that is said a lot, o	ocused in, like I se's someone the aring up the side a you're new or don't get tunnel	ere that know e and I'm so z when you're o vision because intersection 30	s what happe oned in and f driving an am se especially v s and differen WJL	ened. Maybe over here there's a car ocus on you and only you and your bulance they say don't get mesmerize when you're new you can get so tunn t cars coming and all that. Same type 7/12/2013 11:15 AM
nterviewee: naving a heart atta lipped over and y problems that I do They say ny the lights and s isioned that you'n hing htegrity	When you get so focu ack. I'm just looking ove ou were ejected out. M in't see what's going on it tell a lot with tunnel vi irens. That was somethi	sed on something, for r at you. Maybe then aybe there's a fire ro around us. sion, especially when ing that is said a lot, o	ocused in, like I se's someone the aring up the side a you're new or don't get tunnel	ere that know e and I'm so z when you're o vision becaus e intersection	s what happe oned in and f driving an am se especially v s and differen WJL	ened. Maybe over here there's a car ocus on you and only you and your bulance they say don't get mesmeriz when you're new you can get so tunn t cars coming and all that. Same type 7/12/2013 11:15 AM
nterviewee: aving a heart atta ipped over and y roblems that I do They say y the lights and s isioned that you' ning ntegrity	When you get so focu ack. I'm just looking ove ou were ejected out. M in't see what's going on it tell a lot with tunnel vi irens. That was somethi	sed on something, for r at you. Maybe then aybe there's a fire ro around us. sion, especially when ing that is said a lot, o	ocused in, like I se's someone the aring up the side a you're new or don't get tunnel	ere that know e and I'm so z when you're o vision because intersection 30	s what happe oned in and f driving an am se especially v s and differen WJL	ened. Maybe over here there's a car ocus on you and only you and your bulance they say don't get mesmerize when you're new you can get so tunn t cars coming and all that. Same type 7/12/2013 11:15 AM
nterviewee: aving a heart atta ipped over and y roblems that I do They say y the lights and s isioned that you'n integrity attegrity	When you get so focu ack. I'm just looking ove ou were ejected out. M in't see what's going on v tell a lot with tunnel vi irens. That was somethine just looking straight a	sed on something, for r at you. Maybe then aybe there's a fire ro around us. sion, especially when ing that is said a lot, o	ocused in, like I se's someone the aring up the side a you're new or don't get tunnel	ere that know e and I'm so z when you're o vision because intersection 30	s what happe oned in and f driving an am se especially v s and differen WJL	ened. Maybe over here there's a car ocus on you and only you and your bulance they say don't get mesmerize when you're new you can get so tunn t cars coming and all that. Same type 7/12/2013 11:15 AM
nterviewee: aving a heart atta ipped over and y roblems that I do They say y the lights and s isioned that you'n ining htegrity atterity	When you get so focu ack. I'm just looking ove ou were ejected out. M in't see what's going on v tell a lot with tunnel vi irens. That was somethine just looking straight a	sed on something, for r at you. Maybe then aybe there's a fire ro around us. sion, especially when ing that is said a lot, o	ocused in, like I se's someone the aring up the side a you're new or don't get tunnel	ere that know e and I'm so z when you're o vision because intersection 30 31	s what happe oned in and f driving an am se especially v s and differen WJL WJL	aned. Maybe over here there's a car ocus on you and only you and your bulance they say don't get mesmeriz when you're new you can get so tunn it cars coming and all that. Same type 7/12/2013 11:15 AM 7/16/2013 4:51 PM
nterviewee: aving a heart atta ipped over and y roblems that I do They say y the lights and s isioned that you'n integrity attegrity	When you get so focu ack. I'm just looking ove ou were ejected out. M in't see what's going on v tell a lot with tunnel vi irens. That was somethine just looking straight a	sed on something, for r at you. Maybe then aybe there's a fire ro around us. sion, especially when ing that is said a lot, o	ocused in, like I se's someone the aring up the side a you're new or don't get tunnel	ere that know e and I'm so z when you're o vision because intersection 30 31	s what happe oned in and f driving an am se especially v s and differen WJL WJL	aned. Maybe over here there's a car ocus on you and only you and your bulance they say don't get mesmeriz when you're new you can get so tunn t cars coming and all that. Same type 7/12/2013 11:15 AM 7/16/2013 4:51 PM
nterviewee: aving a heart atta ipped over and y roblems that I do They say y the lights and s isioned that you'n ining attegrity attent advocate roblem solving sk ot being afraid to	When you get so focu ack. I'm just looking ove ou were ejected out. M in't see what's going on tell a lot with tunnel vi irens. That was somethine just looking straight a	sed on something, for at you. Maybe then aybe there's a fire ro around us. sion, especially when ing that is said a lot, othead and you're not when the second and you're mot and you're mot when the second and you're m	ecused in, like I : e's someone the aring up the side in you're new or don't get tunnel looking at these set the side in you're new or don't get tunnel looking at the side in you've beet ther you've beet the side in the si	ere that know e and I'm so z when you're o vision because intersection 30 31 32 34 en on the job	s what happe oned in and f driving an am se especially v s and differen WJL WJL WJL	aned. Maybe over here there's a car ocus on you and only you and your bulance they say don't get mesmeriz when you're new you can get so tunn t cars coming and all that. Same type 7/12/2013 11:15 AM 7/16/2013 4:51 PM 7/16/2013 4:51 PM
lipped over and yor oblems that I do They say by the lights and so is is is is in the say of the lights and so is in the say of the lights and so is in the say of the lights and so is in the say of	When you get so focu ack. I'm just looking ove ou were ejected out. M in't see what's going on tell a lot with tunnel vi irens. That was somethine just looking straight a distribution of the control of	sed on something, for at you. Maybe then aybe there's a fire ro around us. sion, especially when ing that is said a lot, othead and you're not when the second and you're mot and you're mot when the second and you're m	ecused in, like I : e's someone the aring up the side in you're new or don't get tunnel looking at these set the side in you're new or don't get tunnel looking at the side in you've beet ther you've beet the side in the si	ere that know e and I'm so z when you're o vision because intersection 30 31 32 34 en on the job	s what happe oned in and f driving an am se especially v s and differen WJL WJL WJL	aned. Maybe over here there's a car ocus on you and only you and your bulance they say don't get mesmeriz when you're new you can get so turn t cars coming and all that. Same type 7/12/2013 11:15 AM 7/16/2013 4:51 PM 7/16/2013 11:15 AM

	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
Problem solving sk	xills are critical			36	WJL	7/12/2013 11:17 AM
				37	WJL	7/16/2013 4:52 PM
I think that's why I	'm so hardcore about i	ntegrity and all this st	uff because tho	se are core m	ilitary values	
Integrity first, yeah	ì.			38	WJL	7/16/2013 4:52 PM
Internals	\\Interviews\\In	terview #11				
Yes		0.0617	22			
I would say, Mento	orship,			1	WJL	7/13/2013 4:55 PM
				2	WJL	7/16/2013 4:52 PM
As a provider, rela believe.	tions to leadership skill	s on the job, you have	e to learn to tak	e control of a	situation and	that's a particular form of leadership
As a provider, rela believe.	tions to leadership skill	s on the job, you have	e to learn to tak	3 e control of a	WJL situation and	7/16/2013 4:53 PM that's a particular form of leadership
				4		
				4	WJL	7/16/2013 4:52 PM
	tions to leadership skill	s on the job, you have	e to learn to tak			
	tions to leadership skill	s on the job, you have	e to learn to tak			
believe. Mentor, if your wi	th a less experienced p	erson, like today for e	xample, I have	e control of a 5 a new employ	situation and WJL yee and so I'm	that's a particular form of leadership 7/13/2013 4:56 PM trying to mentor him; Show him the
believe. Mentor, if your wi		erson, like today for e	xample, I have	e control of a 5 a new employ	situation and WJL yee and so I'm	that's a particular form of leadership 7/13/2013 4:56 PM trying to mentor him; Show him the
believe. Mentor, if your wi right way to do thi	th a less experienced p	erson, like today for e	xample, I have	e control of a 5 a new employ ew habit than	wJL /ee and so I'm to change an	that's a particular form of leadership 7/13/2013 4:56 PM trying to mentor him; Show him the old one.
believe. Mentor, if your wi right way to do thi	th a less experienced p	erson, like today for e	xample, I have	e control of a 5 a new employ ew habit than	wJL /ee and so I'm to change an	that's a particular form of leadership 7/13/2013 4:56 PM trying to mentor him; Show him the old one.
believe. Mentor, if your wi right way to do thi I think flexibility	th a less experienced p	erson, like today for e ,, because it's a lot ea	xample, I have sier to start a n	e control of a 5 a new employ ew habit than	WJL yee and so I'm to change an WJL	that's a particular form of leadership 7/13/2013 4:56 PM trying to mentor him; Show him the old one. 7/16/2013 4:53 PM
believe. Mentor, if your wi right way to do thi I think flexibility	th a less experienced p ngs, not the wrong way	erson, like today for e ,, because it's a lot ea	xample, I have sier to start a n	e control of a 5 a new employ ew habit than	WJL yee and so I'm to change an WJL	that's a particular form of leadership 7/13/2013 4:56 PM trying to mentor him; Show him the old one. 7/16/2013 4:53 PM
believe. Mentor, if your with right way to do thing the standard of the stand	th a less experienced pongs, not the wrong way	erson, like today for e ,, because it's a lot ea should always welcom	xample, I have sier to start a n ne feedback.	e control of a 5 a new employ ew habit than 6	WJL yee and so I'm to change an WJL WJL	that's a particular form of leadership 7/13/2013 4:56 PM trying to mentor him; Show him the old one. 7/16/2013 4:53 PM 7/16/2013 4:54 PM
believe. Mentor, if your with right way to do thing the standard of the stand	th a less experienced pongs, not the wrong way	erson, like today for e ,, because it's a lot ea should always welcom	xample, I have sier to start a n ne feedback.	e control of a 5 a new employ ew habit than 6	WJL yee and so I'm to change an WJL WJL	that's a particular form of leadership 7/13/2013 4:56 PM trying to mentor him; Show him the old one. 7/16/2013 4:53 PM 7/16/2013 4:54 PM
believe. Mentor, if your wiright way to do thi I think flexibility Feedbacks importation You need to be ab	th a less experienced pongs, not the wrong way	erson, like today for e y, because it's a lot ea should always welcom	xample, I have sier to start a n ne feedback. dership style th	5 a new employ ew habit than 6 7 8 anat's appropria	WJL yee and so I'm to change an WJL WJL WJL wJL wJL wJL	that's a particular form of leadership 7/13/2013 4:56 PM trying to mentor him; Show him the old one. 7/16/2013 4:53 PM 7/16/2013 4:54 PM 7/16/2013 4:54 PM son that you're trying to lead.
believe. Mentor, if your wiright way to do thi I think flexibility Feedbacks importation You need to be ab	th a less experienced pongs, not the wrong way	erson, like today for e y, because it's a lot ea should always welcom	xample, I have sier to start a n ne feedback. dership style th	5 a new employ ew habit than 6 7 8 anat's appropria	WJL yee and so I'm to change an WJL WJL WJL wJL wJL wJL	that's a particular form of leadership 7/13/2013 4:56 PM trying to mentor him; Show him the old one. 7/16/2013 4:53 PM 7/16/2013 4:54 PM son that you're trying to lead. 7/16/2013 4:54 PM
believe. Mentor, if your wiright way to do this I think flexibility Feedbacks importation You need to be ab And act upon the flexibility in the flexibility is a second to be ab.	th a less experienced pongs, not the wrong way	erson, like today for e y, because it's a lot ea should always welcom k and change your lea sorb it and do nothing	xample, I have sier to start a n ne feedback. dership style th	e control of a 5 a new employ ew habit than 6 7 8 aat's appropria 9 eed to be able	WJL yee and so I'm to change an WJL WJL ate for the per WJL e to actually ta	that's a particular form of leadership 7/13/2013 4:56 PM trying to mentor him; Show him the old one. 7/16/2013 4:53 PM 7/16/2013 4:54 PM son that you're trying to lead. 7/16/2013 4:54 PM ske that feedback and do something

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				12	WJL	7/16/2013 4:55 PM
•	it or some sort of resoluthose criteria not met, th	•		nk that shows	at that time	that they're effectively leading and at
				13	WJL	7/16/2013 4:54 PM
	it or some sort of resoluthose criteria not met, th	· · · · · · · · · · · · · · · · · · ·	-	nk that shows	at that time	that they're effectively leading and at
flovibility				14	WJL	7/16/2013 4:55 PM
flexibility						
				15	WJL	7/16/2013 5:01 PM
the willingness to	listen to someone's prob	lem and the knowle	dge on how to	correct it.		
				16	WJL	7/16/2013 4:55 PM
:he willingness to	listen to someone's prob	lem and the knowle	dge on how to	correct it.		
				17	WJL	7/13/2013 5:05 PM
						omeone that can help you." or "I will go e between a good leader and a bad
_	know their limitations.					
eader is when to l t's a fluid process, course, but that ne	know their limitations. what works today may eeds to be ongoing leade	not work tomorrow ership like, "How hav	re you grown ar	nd where are	your weaknes	7/13/2013 5:18 PM s, you can start out with a national sses?" Per person at least with the
leader is when to leader is when to leader is when to lead to	what works today may eeds to be ongoing leade ow I have to do it with ev	not work tomorrow ership like, "How hav veryone, but at least	e you grown ar start somewhe	an start out w nd where are y re. For examp	ith pamphlets your weaknes ble with your i	s, you can start out with a national sses?" Per person at least with the initial line managers and so that they specific to here, you got different
eader is when to leader is when to leader is when to lead to lead the leader is when the leader is when the tools so we continue the tools so we can be continued to the tools so we can be continued to the tools so we can be continued the tools of the tools so we can be continued to the tools of the to	what works today may eeds to be ongoing leade ow I have to do it with ev	not work tomorrow ership like, "How hav veryone, but at least	e you grown ar start somewhe	an start out w nd where are y re. For examp s OK to do this	ith pamphlets your weaknes ple with your i s." Especially	s, you can start out with a national sses?" Per person at least with the initial line managers and so that they
leader is when to leader is when to leader is when to lead to lead the leader is when the leader is when the tools so we cultures.	what works today may eds to be ongoing leade by I have to do it with every where they'll actually know	not work tomorrow ership like, "How hav veryone, but at least	e you grown ar start somewhe	an start out w nd where are y re. For examp s OK to do this	ith pamphlets your weaknes ple with your i s." Especially	s, you can start out with a national sses?" Per person at least with the initial line managers and so that they specific to here, you got different
leader is when to leader is when to leader is when to lead the following the tools so woultures. Lead by example." n't micro-manage Number one- you	what works today may eds to be ongoing leade ow I have to do it with every the they'll actually known that's a good one.	not work tomorrow rrship like, "How hav reryone, but at least ow "OK, well if this d here you have to sta nanaging you need t	e you grown ar start somewhe oesn't work, it' y right in behin to give people t	an start out with an an start out where are well and so of the so	ith pamphlets your weaknes ble with your is s." Especially: WJL WJL make them d to complete to	s, you can start out with a national sess?" Per person at least with the initial line managers and so that they specific to here, you got different 7/13/2013 5:39 PM 7/16/2013 4:58 PM Io, because then that's a problem. the task. I strongly believe there is a
eader is when to leader is when to leader is when to lead to see a fluid process, course, but that no managers, you know the tools so woultures. Lead by example." In't micro-manage Number one- you	what works today may eds to be ongoing leade ow I have to do it with exwhere they'll actually known that's a good one. either, to the point to w don't have to be micro-r	not work tomorrow rrship like, "How hav reryone, but at least ow "OK, well if this d here you have to sta nanaging you need t	e you grown ar start somewhe oesn't work, it' y right in behin to give people t	an start out with an an start out where are well and so of the so	ith pamphlets your weaknes ble with your is s." Especially: WJL WJL make them d to complete to	s, you can start out with a national sess?" Per person at least with the initial line managers and so that they specific to here, you got different 7/13/2013 5:39 PM 7/16/2013 4:58 PM Io, because then that's a problem. the task. I strongly believe there is a
leader is when to leader is when to leader is when to lead the foots of the foots o	what works today may eds to be ongoing leade ow I have to do it with each where they'll actually known that's a good one.	not work tomorrow ership like, "How haveryone, but at least bw "OK, well if this d here you have to stananaging you need to be, sometimes you h	e you grown ar start somewhe oesn't work, it' y right in behin o give people t ave to curve are	an start out wind where are very re. For examples oK to do this 19 20 d people and the autonomy bund the object	ith pamphlets your weaknes ole with your is ." Especially WJL WJL make them d to complete is ct to get to th	s, you can start out with a national sess?" Per person at least with the initial line managers and so that they specific to here, you got different 7/13/2013 5:39 PM 7/16/2013 4:58 PM Io, because then that's a problem. the task. I strongly believe there is a ne same goal. 7/13/2013 5:40 PM
leader is when to leader is when to leader is when to lead the foots of the foots o	what works today may eds to be ongoing leade ow I have to do it with exwhere they'll actually known that's a good one. That's a good one. either, to the point to widon't have to be microrn moving in a straight line.	not work tomorrow ership like, "How haveryone, but at least bw "OK, well if this d here you have to stananaging you need to be, sometimes you h	e you grown ar start somewhe oesn't work, it' y right in behin o give people t ave to curve are	an start out wind where are very re. For examples oK to do this 19 20 d people and the autonomy bund the object	ith pamphlets your weaknes ole with your is ." Especially WJL WJL make them d to complete is ct to get to th	s, you can start out with a national sess?" Per person at least with the initial line managers and so that they specific to here, you got different 7/13/2013 5:39 PM 7/16/2013 4:58 PM Io, because then that's a problem. the task. I strongly believe there is a ne same goal. 7/13/2013 5:40 PM
eader is when to leader is when to leader is when to lead to see a fluid process, course, but that no managers, you know the tools so would be a fluid by example." "It micro-manage Number one- you difference between they are going to see a fluid by are going to see a fluid by a fluid	what works today may eds to be ongoing leade ow I have to do it with exwhere they'll actually known that's a good one. That's a good one. either, to the point to widon't have to be microrn moving in a straight line.	not work tomorrow ership like, "How haveryone, but at least bw "OK, well if this d here you have to stananaging you need to be, sometimes you h	e you grown ar start somewhe oesn't work, it' y right in behin o give people t ave to curve are	an start out wand where are were. For example, so OK to do this. 19 20 d people and the autonomy bund the object of the right to do the rig	ith pamphlets your weaknes ole with your is s." Especially: WJL WJL make them d to complete is ct to get to th WJL thing or they	s, you can start out with a national sess?" Per person at least with the initial line managers and so that they specific to here, you got different 7/13/2013 5:39 PM 7/16/2013 4:58 PM 10, because then that's a problem. the task. I strongly believe there is a ne same goal. 7/13/2013 5:40 PM do it this way.
leader is when to leader is when to leader is when to lead the rocess, course, but that no managers, you know the tools so woultures. Lead by example." In't micro-manage Number one- you difference between the tools so would be to see the course of the see the	what works today may eds to be ongoing leade ow I have to do it with exwhere they'll actually known that's a good one. That's a good one. either, to the point to widon't have to be microrn moving in a straight line.	not work tomorrow. Pership like, "How haveryone, but at least ow "OK, well if this described by the standard of the standard o	e you grown ar start somewhe oesn't work, it' y right in behin o give people t ave to curve are	an start out wand where are were. For example, so OK to do this. 19 20 d people and the autonomy bund the object of the right to do the rig	ith pamphlets your weaknes ole with your is s." Especially: WJL WJL make them d to complete is ct to get to th WJL thing or they	s, you can start out with a national sess?" Per person at least with the initial line managers and so that they specific to here, you got different 7/13/2013 5:39 PM 7/16/2013 4:58 PM 10, because then that's a problem. the task. I strongly believe there is a ne same goal. 7/13/2013 5:40 PM do it this way.
leader is when to leader is when to leader is when to lead the rocess, course, but that no managers, you know the tools so woultures. Lead by example." In't micro-manage Number one- you difference between the soing to see the se	what works today may eds to be ongoing leade by I have to do it with exwhere they'll actually known that's a good one. That's a good one. either, to the point to w don't have to be micro-r n moving in a straight lires ay 'Oh well, I don't have	not work tomorrow. Pership like, "How haveryone, but at least ow "OK, well if this described by the standard of the standard o	e you grown ar start somewhe oesn't work, it' y right in behin o give people t ave to curve are	an start out wand where are were. For example, so OK to do this. 19 20 d people and the autonomy bund the object of the right to do the rig	ith pamphlets your weaknes ole with your is s." Especially: WJL WJL make them d to complete is ct to get to th WJL thing or they	s, you can start out with a national sess?" Per person at least with the initial line managers and so that they specific to here, you got different 7/13/2013 5:39 PM 7/16/2013 4:58 PM 10, because then that's a problem. the task. I strongly believe there is a ne same goal. 7/13/2013 5:40 PM do it this way.
leader is when to leader is when to leader is when to lead the received by the lead by example." It's a fluid process, course, but that no managers, you know have the tools so woultures. Lead by example." In't micro-manage Number one- you difference between they are going to see the lead by example.	what works today may eds to be ongoing leade by I have to do it with exwhere they'll actually known that's a good one. That's a good one. either, to the point to w don't have to be micro-r n moving in a straight lires ay 'Oh well, I don't have	not work tomorrow, ership like, "How haveryone, but at least ow "OK, well if this down there you have to standarding you need the, sometimes you have to standard the work of the wore of the work of	e you grown ar start somewhe oesn't work, it' y right in behin o give people t ave to curve are	an start out wand where are were. For example, so OK to do this. 19 20 d people and the autonomy bund the object of the right to do the rig	ith pamphlets your weaknes ole with your is s." Especially: WJL WJL make them d to complete is ct to get to th WJL thing or they	s, you can start out with a national sess?" Per person at least with the initial line managers and so that they specific to here, you got different 7/13/2013 5:39 PM 7/16/2013 4:58 PM 10, because then that's a problem. the task. I strongly believe there is a ne same goal. 7/13/2013 5:40 PM do it this way.

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				2	WJL	7/13/2013 5:59 PM
ike the communic	cation between you and	your partner. That's	what I've learr	ned.		
				3	WJL	7/13/2013 6:01 PM
OK. In the field of I	EMS, the good example o	of a leadership is he	knows what he	e's doing. That	's the first step	0.
				4	WJL	7/13/2013 6:01 PM
Second one, he kn	ow how to communicate	e with the people, w	ith his branche	s, EMT or para	amedics, if he'	s in command and everything.
				5	WJL	7/16/2013 5:00 PM
patience to do his	job					
				6	WJL	7/16/2013 5:00 PM
hey should be fair	on everything					
				7	WJL	7/16/2013 5:01 PM
Be fair.						
				8	WJL	7/16/2013 5:00 PM
The next one is the	ey should know how to li	sten.				
				9	WJL	7/16/2013 5:01 PM
they should know	how to listen					
				10	WJL	7/16/2013 5:02 PM
They should not br	ring themselves above of	ther people, other E	MS provider.			, , , , , , , , , , , , , , , , , , , ,
				11	WJL	7/16/2013 5:02 PM
They should know	how to respect other EN	//S instead of trying	to compete wit		****	7,10,2013 3.02
Internals	\\Interviews\\Int	erview #13				
Yes		0.0559	4			
				1	WJL	7/16/2013 5:02 PM
	ch the patient, you introd not just do the way you					patient's need. You have to do the righ hat you've learned.
	·			2	WJL	7/13/2013 6:39 PM
members, they ba	•	they're not there to		_		he sometimes the other co-staff s one of those bad things that I recogni.
ζ ::: ::: γε	5 · · · · · · · · · ·	-		3	WJL	7/16/2013 5:03 PM

	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
They can set good	examples,			4	WJL	7/13/2013 6:42 PM
Internals	\\Interviews\\Int	erview #14				
Yes		0.0351	28			
				1	WJL	7/14/2013 4:21 PM
explained everythi		u started the line, yo	ou gave him so	ne meds, and	then while yo	n down so they're actually calm, you ou're talking to them, you get their legs sticking out sideways
calm				2	WJL	7/16/2013 5:04 PM
.diiii						
				3	WJL	7/16/2013 5:04 PM
The proactive ones	s, they see the potential	for the situation				
				4	WJL	7/14/2013 4:23 PM
	-	rith us to help foster	the departmen	t to be leader	s and trainers	for the people that were here but the
got hired was to br don't have any exp	-	rith us to help foster	the departmer		s and trainers WJL	for the people that were here but the 7/14/2013 4:24 PM
don't have any exp We had no idea wh How to present yo	perience behind it. nat are we getting into e urself that you know wh	xcept that they need	ded people to b	5 e leaders on t	WJL he trucks to sl	7/14/2013 4:24 PM how the locals how to be professional.
don't have any exp We had no idea wh	perience behind it. nat are we getting into e urself that you know wh	xcept that they need	ded people to b	5 e leaders on t	WJL he trucks to sl	
We had no idea when to present you hat yes this is the open or of my very good or of essionalism and the er, watches a raiso take this job not	nat are we getting into e urself that you know wh answer. od friends is my assistan d where we've been and ce, have a great time bu	xcept that they need at the hell you're do t manager for the se d we know how to a t when it's at work, i i're in a closed enviro	ded people to b bing, that when ervice and we h ct and work, we it's work. It's no onment. You fe	5 e leaders on t you say this is 6 ave had knock know how to t personal an el very respor	WJL the trucks to si the answer the WJL down drag or work and act d we both kno	7/14/2013 4:24 PM how the locals how to be professional. he person that you're talking to knows 7/16/2013 5:04 PM ut fights at work but because of our toutside of work, still comes over for ow it, and it is very hard for some peopatients that you take care of because
We had no idea when to present you hat yes this is the open or of my very good or of essionalism and the er, watches a raiso take this job not	nat are we getting into e urself that you know wh answer. od friends is my assistan d where we've been and ce, have a great time bu	xcept that they need at the hell you're do t manager for the se d we know how to a t when it's at work, i i're in a closed enviro	ded people to b bing, that when ervice and we h ct and work, we it's work. It's no onment. You fe	5 e leaders on t you say this is 6 ave had knock know how to t personal an el very respor	WJL the trucks to si the answer the WJL down drag or work and act d we both kno	7/14/2013 4:24 PM how the locals how to be professional. he person that you're talking to knows 7/16/2013 5:04 PM ut fights at work but because of our toutside of work, still comes over for ow it, and it is very hard for some peopatients that you take care of because
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We had no idea whow to present yo hat yes this is the One of my very goor of essionalism an oeer, watches a raio take this job not you are responsible	nat are we getting into e urself that you know wh answer. od friends is my assistan d where we've been and ce, have a great time bu personally because you e and you take that resp	xcept that they need at the hell you're do t manager for the se d we know how to a t when it's at work, i i're in a closed enviro	ded people to b bing, that when ervice and we h ct and work, we it's work. It's no onment. You fe	5 e leaders on t you say this is 6 eve had knock know how to t personal an el very respor v when somet	WJL the trucks to si the answer the WJL down drag of o work and act d we both kno sible for the p hing goes wro	7/14/2013 4:24 PM how the locals how to be professional. he person that you're talking to knows 7/16/2013 5:04 PM ut fights at work but because of our toutside of work, still comes over for ow it, and it is very hard for some peopatients that you take care of because ng.
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We had no idea when the word of my very good or of my very good or of my very good or of the watches a raiso take this job not you are responsible of ou can't take every the word of the word of the word of the word or of the word o	nat are we getting into e urself that you know wh answer. od friends is my assistan d where we've been and ce, have a great time bu personally because you e and you take that resp	xcept that they need at the hell you're do t manager for the se d we know how to a t when it's at work, i i're in a closed enviro	ded people to b bing, that when ervice and we h ct and work, we it's work. It's no onment. You fe	5 e leaders on t you say this is 6 ave had knock know how to t personal an el very respor v when somet	WJL the trucks to si the answer the WJL down drag or o work and act d we both kno asible for the phing goes wro WJL	7/14/2013 4:24 PM how the locals how to be professional, he person that you're talking to knows 7/16/2013 5:04 PM ut fights at work but because of our toutside of work, still comes over for ow it, and it is very hard for some peopatients that you take care of because ng. 7/16/2013 5:05 PM
We had no idea when the word of my very good or of my very good or of my very good or of the watches a raiso take this job not you are responsible of ou can't take every the word of the word of the word of the word or of the word o	nat are we getting into e urself that you know wh answer. od friends is my assistan d where we've been and ce, have a great time bu e personally because you e and you take that resp rything personal.	xcept that they need at the hell you're do t manager for the se d we know how to a t when it's at work, i i're in a closed enviro	ded people to b bing, that when ervice and we h ct and work, we it's work. It's no onment. You fe	5 e leaders on tyou say this is 6 eve had knocke know how to t personal an el very respor when somet 7	WJL he trucks to si the answer the WJL down drag or work and act d we both kno sible for the p hing goes wro WJL WJL	7/14/2013 4:24 PM how the locals how to be professional, he person that you're talking to knows 7/16/2013 5:04 PM ut fights at work but because of our toutside of work, still comes over for ow it, and it is very hard for some peopatients that you take care of because ng. 7/16/2013 5:05 PM 7/16/2013 5:05 PM
We had no idea when the word of my very good or of my very good or of my very good or of each watches a rail to take this job not you are responsible of our can't take ever the peing diplomatic	nat are we getting into e urself that you know wh answer. od friends is my assistan d where we've been and ce, have a great time bu e personally because you e and you take that resp rything personal.	xcept that they need at the hell you're do t manager for the se d we know how to a t when it's at work, i i're in a closed enviro	ded people to b bing, that when ervice and we h ct and work, we it's work. It's no onment. You fe	5 e leaders on tyou say this is 6 eve had knocke know how to t personal an el very respor when somet 7	WJL he trucks to si the answer the WJL down drag or work and act d we both kno sible for the p hing goes wro WJL WJL	7/14/2013 4:24 PM how the locals how to be professional, he person that you're talking to knows 7/16/2013 5:04 PM ut fights at work but because of our toutside of work, still comes over for ow it, and it is very hard for some peopatients that you take care of because ng. 7/16/2013 5:05 PM 7/16/2013 5:05 PM
We had no idea whow to present yo hat yes this is the One of my very goor of the control of the	nat are we getting into e urself that you know wh answer. od friends is my assistan d where we've been and ce, have a great time bu e personally because you e and you take that resp rything personal.	xcept that they need at the hell you're do t manager for the se d we know how to a t when it's at work, i o're in a closed environsibility sometimes	ded people to b bing, that when ervice and we h ct and work, we it's work. It's no onment. You fe s too personally	5 e leaders on tyou say this is 6 ave had knocke know how to t personal an el very respor when somet 7 8	WJL the trucks to si the answer the WJL down drag or the work and act down drag or the phing goes wro WJL WJL WJL	7/14/2013 4:24 PM how the locals how to be professional. he person that you're talking to knows 7/16/2013 5:04 PM ut fights at work but because of our toutside of work, still comes over for wit, and it is very hard for some peoporations that you take care of because ng. 7/16/2013 5:05 PM 7/16/2013 5:05 PM
We had no idea whow to present yo hat yes this is the One of my very goor of the control of the	nat are we getting into e urself that you know wh answer. In the second friends is my assistanted where we've been and ce, have a great time but a great time but and you take that responding personal.	xcept that they need at the hell you're do t manager for the se d we know how to a t when it's at work, i o're in a closed environsibility sometimes	ded people to b bing, that when ervice and we h ct and work, we it's work. It's no onment. You fe s too personally	5 e leaders on tyou say this is 6 ave had knocke know how to t personal an el very respor when somet 7 8	WJL the trucks to si the answer the WJL down drag or the work and act down drag or the phing goes wro WJL WJL WJL	7/14/2013 4:24 PM how the locals how to be professional, the person that you're talking to knows 7/16/2013 5:04 PM ut fights at work but because of our to outside of work, still comes over for by it, and it is very hard for some peopositients that you take care of because ng. 7/16/2013 5:05 PM 7/16/2013 5:05 PM

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				12	WJL	7/16/2013 5:06 PM
think that they are things and they thi	masking very, very well nk that they're just actin	but there are little the	nings that wher always have bu	n you work wi it when you p	th people eve in them down	reople go through their day and they ryday for 24 hours there are always little on it they actually explode. They're or anything to do with personal life.
conflict				13	WJL	7/16/2013 5:07 PM
crisis intervention,	mitigation fixed			14	WJL	7/14/2013 5:13 PM
CHOIS INTERVENTION,	, magadon, naca					
				15	WJL	7/14/2013 5:14 PM
having to work the	problem you learn wha	t you can and what y	ou shouldn't d	0		
				16	WJL	7/14/2013 5:18 PM
that if a manager g hospital with an ac	ets to that point of havi	ng to make a commit nd you do not have t	ment of if you wo IV establish	do not do this ned then you r	s, this is what'	earned from coming from the states s going to happen, if you go into a lain it, or B you are going to get
				17	WJL	7/16/2013 11:52 AM
He has an open line	e, he'll keep communica	tions open.				
his approachability	,			18	WJL	7/16/2013 5:07 PM
willingness to treat	everybody the same			19	WJL	7/16/2013 5:07 PM
				20	VAZII	7/14/2012 5:27 DM
If you come up wit	h a problem I would exc	ept management to f	follow through		WJL	7/14/2013 5:37 PM
				21	WJL	7/16/2013 5:07 PM
The willingness to	listen and accept differe	nt ideas just because	it's not your ic	lea doesn't m	ean it's a bad	idea.
The willingness to	listen and accept differe	nt ideas just because	it's not your ic	22 lea doesn't m	WJL ean it's a bad	7/16/2013 5:07 PM idea.
				23	WJL	7/16/2013 5:07 PM
Treating everybody	y the same is huge for m	e				
They recognize wh	en they're over their hea	ad, their willingness t	o ask for help.	24	WJL	7/14/2013 5:38 PM
				25	WJL	7/14/2013 5:38 PM
	en they get a job, they s t accomplishments do I					in two years where would I like the ished.

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
personality conflict	rs.			26	WJL	7/14/2013 5:41 PM
trust				27	WJL	7/14/2013 5:43 PM
				28	WJL	7/14/2013 5:46 PM

It's kind of hard to be taught to be a leader unless you have one very important thing and that is very good guidance. In order for you to be a very $good\ leader\ you\ have\ to\ be\ guided\ by\ a\ good\ leader\ that\ can\ show\ you\ or\ can\ teach\ you\ how\ to\ be\ a\ decent\ leader.$

Internals\\Interviews	((
Yes	0.0892	101			
			1	WJL	7/16/2013 5:08 PM
always listened to her class.					
			2	WJL	7/16/2013 5:08 PM
evel of compassion in what you're	doing				
			3	WJL	7/14/2013 5:59 PM
t's kind of on-the-job training is whand then at that point, it's up to yo	•	•	now how you	re going to han	dle that situation until you're faced with i
			4	WJL	7/14/2013 6:00 PM
You're always re-evaluati	ng yourself. So as far as lea	adership skill:	take more co s go, that's ar	ntrol because th nother key piece	aid that would have comforted more? Or nings were out of control? e. You have to have the ability to king at things, and re-check your own
			take more co	ntrol because th	nings were out of control?
You're always re-evaluati continuously re-evaluate your own choughts and your own dynamics o	ng yourself. So as far as lea being, what you're doing, n the situation.	adership skill how you're s	take more co s go, that's an seeing things,	ntrol because th nother key piece how you're loo WJL	nings were out of control? e. You have to have the ability to sking at things, and re-check your own 7/16/2013 5:09 PM
You're always re-evaluati continuously re-evaluate your own thoughts and your own dynamics of the solid people have to have the ability table to recognize what is my role?	ng yourself. So as far as lea being, what you're doing, n the situation. o come in and recognize th	adership skill how you're s heir role and	take more co s go, that's ar seeing things, 5 their place. A	ntrol because the nother key piece how you're loc WJL wgain, when it co	nings were out of control? E. You have to have the ability to king at things, and re-check your own
You're always re-evaluaticontinuously re-evaluate your own choughts and your own dynamics of the solid properties of the solid	ng yourself. So as far as lea being, what you're doing, n the situation. o come in and recognize th	adership skill how you're s heir role and	take more co s go, that's ar seeing things, 5 their place. A	ntrol because the nother key piece how you're loc WJL wgain, when it co	nings were out of control? e. You have to have the ability to sking at things, and re-check your own 7/16/2013 5:09 PM Demos to leadership skills you do have to b
You're always re-evaluation tinuously re-evaluate your own houghts and your own dynamics of so people have to have the ability the to recognize what is my role? So people have to have the ability the to recognize what is my role?	ng yourself. So as far as lead being, what you're doing, in the situation. o come in and recognize the What is my place? This isn'	adership skill: how you're s heir role and t a contest fo	take more co s go, that's al seeing things, 5 their place. A or leader and 6 their place. A	ntrol because the nother key piece how you're loo WJL again, when it co powership. This WJL again, when it co	nings were out of control? e. You have to have the ability to sking at things, and re-check your own 7/16/2013 5:09 PM omes to leadership skills you do have to b s is a we have to work together to the
You're always re-evaluation tinuously re-evaluate your own thoughts and your own dynamics of so people have to have the ability the penefit of the situation. So people have to have the ability the people have to have the ability the people have to have the ability the people to recognize what is my role?	ng yourself. So as far as lead being, what you're doing, in the situation. o come in and recognize the What is my place? This isn'	adership skill: how you're s heir role and t a contest fo	take more co s go, that's al seeing things, 5 their place. A or leader and 6 their place. A	ntrol because the nother key piece how you're loo WJL again, when it co powership. This WJL again, when it co	nings were out of control? e. You have to have the ability to sking at things, and re-check your own 7/16/2013 5:09 PM Omes to leadership skills you do have to be is a we have to work together to the 7/14/2013 6:02 PM Omes to leadership skills you do have to be
You're always re-evaluation tinuously re-evaluate your own choughts and your own dynamics of so people have to have the ability table to recognize what is my role? So people have to have the ability to be people have to have the ability table to recognize what is my role? So people have to have the ability table to recognize what is my role? So people have to have the ability table to recognize what is my role?	ng yourself. So as far as lead being, what you're doing, in the situation. o come in and recognize the What is my place? This isn'	adership skill: how you're s heir role and t a contest fo	take more co s go, that's ar seeing things, 5 their place. A or leader and 6 their place. A or leader and	ntrol because the nother key piece how you're loo WJL again, when it copowership. This wJL again, when it copowership. This powership. This	nings were out of control? e. You have to have the ability to sking at things, and re-check your own 7/16/2013 5:09 PM Domes to leadership skills you do have to be is a we have to work together to the 7/14/2013 6:02 PM Domes to leadership skills you do have to be is a we have to work together to the
You're always re-evaluation time. You're always re-evaluate your own thoughts and your own dynamics of so people have to have the ability the penefit of the situation. So people have to have the ability the people have to have the ability the penefit of the situation.	ng yourself. So as far as lead being, what you're doing, in the situation. o come in and recognize the What is my place? This isn'	adership skill: how you're s heir role and t a contest fo	take more co s go, that's ar seeing things, 5 their place. A or leader and 6 their place. A or leader and	ntrol because the nother key piece how you're loo WJL again, when it copowership. This wJL again, when it copowership. This powership. This	nings were out of control? e. You have to have the ability to sking at things, and re-check your own 7/16/2013 5:09 PM Domes to leadership skills you do have to be is a we have to work together to the 7/14/2013 6:02 PM Domes to leadership skills you do have to be is a we have to work together to the
continuously re-evaluate your own thoughts and your own dynamics of So people have to have the ability table to recognize what is my role? benefit of the situation.	ng yourself. So as far as lead being, what you're doing, in the situation. o come in and recognize the What is my place? This isn'	adership skill: how you're s heir role and t a contest fo	take more co s go, that's al seeing things, 5 their place. A or leader and 6 their place. A or leader and	ntrol because the nother key piece how you're loo WJL again, when it copowership. This wJL again, when it copowership. This wJL	nings were out of control? e. You have to have the ability to sking at things, and re-check your own 7/16/2013 5:09 PM Demos to leadership skills you do have to be is a we have to work together to the 7/14/2013 6:02 PM Demos to leadership skills you do have to be is a we have to work together to the 7/16/2013 5:09 PM

Not just experience, but asking questions to the primarily experienced. If you have a situation or you see a situation, even if you're not involved in it, just what you watch and you see take place, you kind of remember so if you ever find yourself in a position similar to the one that you've witnessed, you're going to retain a little bit of what you saw, and think, okay, well so and so did this, so I'll do the same thing because that worked in the situation.

	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
've learned how to	o take charge of a group	of people.		10	WJL	7/16/2013 5:10 PM
've learned how to	o take charge of a group	of people.		11	WJL	7/16/2013 5:10 PM
ability to be able to	o control and environme	ent, meet the needs,		12	WJL	7/16/2013 5:10 PM
						7/16/2013 5:11 PM got it done and yes I got it done the ference, so I've learned how to direc
	vithout pissing too many		i a timely mani	14	WJL	7/14/2013 6:29 PM
				ons based on	what I'm seei	ng and what I'm hearing; like I said led in a critical situation.
0 /		7	. 0	15	WJL	7/16/2013 5:12 PM
						ng and what I'm hearing; like I said led in a critical situation.
Vou have to learn	self-control in a lot of as	pects as well.		16	WJL	7/16/2013 5:12 PM
Tou Have to learn's						
				17	WJL	7/16/2013 5:12 PM
self-control	nions of other people.			17	WJL	7/16/2013 5:12 PM 7/16/2013 5:13 PM
self-control I like to get the opi						
self-control I like to get the opi	nions of other people.			18	WJL	7/16/2013 5:13 PM
self-control I like to get the opi	nions of other people. nions of other people. nions of other people.			18	WJL	7/16/2013 5:13 PM 7/16/2013 5:13 PM
self-control I like to get the opi I like to get the opi I like to get the opi	nions of other people. nions of other people. nions of other people.		t doesn't.	19 20	WJL WJL	7/16/2013 5:13 PM 7/16/2013 5:13 PM 7/16/2013 5:13 PM
self-control I like to get the opi I like to get the opi I like to get the opi Control yourself fir	nions of other people. nions of other people. nions of other people. rst.		t doesn't.	18 19 20 21	WJL WJL WJL	7/16/2013 5:13 PM 7/16/2013 5:13 PM 7/16/2013 5:13 PM 7/16/2013 5:13 PM

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				25	WJL	7/16/2013 5:14 PM
eadership skills ha	s got the ability to be ab	le to look at the scer	ne and in a mat	ter of minute	s say okay, I ne	eed this here, this here, and this here
				26	WJL	7/16/2013 5:14 PM
cene and onlooke	ave to be able to recogn rs, and other cars comin leader also has the abilit	g and going from the	e scene, the pa			ntally and physically; the safety of the
he way that you n	naintain a level of timelir	ness		27	WJL	7/16/2013 5:15 PM
quality				28	WJL	7/16/2013 5:15 PM
quanty						
Or the ones that go	et tunnel visioned			29	WJL	7/16/2013 5:15 PM
But the ones that g	get the tunnel vision that	would be a bad lead	der.	30	WJL	7/16/2013 5:15 PM
				31	WJL	7/16/2013 5:15 PM
o people need to	be able to talk to people	e. 				
hey need to have	good communication sk	ills. A leader would l	have good com	32 munication sk	WJL kills.	7/14/2013 7:17 PM
				33	WJL	7/16/2013 5:16 PM
						other employee, but still be able to s nal feelings involved in it.
				34	WJL	7/16/2013 5:16 PM
es, but also have	the ability to separate po	ersonal from profess	ional.			
				35	WJL	7/16/2013 6:04 PM
I need to remain r	neutral in that situation					
				36	WJL	7/16/2013 6:04 PM
still need to rema	in neutral and hear both	sides equally and b	e able to rule a	judgment fair	rly.	
				37	WJL	7/16/2013 6:04 PM
Be able to remain	neutral.					
'es. Remain neutra	al when making a decisic	on.		38	WJL	7/16/2013 6:04 PM
				39	WJL	7/16/2013 6:04 PM

	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				40	WJL	7/16/2013 6:04 PM
	•	,			•	ng in our lives, absolutely everything. , I would need to remain neutral, as I ca
				41	WJL	7/16/2013 6:05 PM
	•	,			•	ng in our lives, absolutely everything. , I would need to remain neutral, as I ca
				42	WJL	7/16/2013 6:05 PM
He's fine with it, be	ecause you have to have	the ability to separa	ate personal fro	m profession	al	
				43	WJL	7/16/2013 6:05 PM
ituation, I think th	nat would be an importan	t key factor, regard	less if they wer	e in a leaders	hip role. Espec	rtant for anybody, truthfully. In our cially, if you're going to be in a leadershi ry separate from your personal.
				44	WJL	7/16/2013 6:05 PM
situation, I think th	nat would be an importan	t key factor, regard	less if they wer	e in a leaders	hip role. Espec	rtant for anybody, truthfully. In our cially, if you're going to be in a leadershi ly separate from your personal.
				45	WJL	7/14/2013 7:28 PM
guess, you just ha	ave to recognize. I guess, t	the first step would	be, people wo	uld have to be	e willing to tak	e responsibility for their actions.
				46	WJL	7/14/2013 7:28 PM
t first, I think, has	to start with people have	to take responsibil	ity for their act		WJL	7/14/2013 7:28 PM
t first, I think, has	to start with people have	to take responsibil	ity for their act		WJL	7/14/2013 7:28 PM 7/14/2013 7:28 PM
f people were goi		to do that, they w		ions.	WJL	
f people were goi	ng to strive for that ability	to do that, they w		ions.	WJL	7/14/2013 7:28 PM
f people were goi Which is sometime	ng to strive for that ability	y to do that, they w people.	ould have to ha	47 ave the minds	WJL et that they w WJL	7/14/2013 7:28 PM eren't going to take things personally. 7/14/2013 7:28 PM
f people were goi Which is sometime	ng to strive for that ability es hard to do, I think, for I	y to do that, they w people.	ould have to ha	47 ave the minds	WJL et that they w WJL	7/14/2013 7:28 PM eren't going to take things personally. 7/14/2013 7:28 PM
f people were goi Which is sometime think it's very diff	ng to strive for that ability es hard to do, I think, for I	o to do that, they wo	ould have to ha	47 we the minds 48 rsonally. I've t	WJL et that they w WJL taken things po	7/14/2013 7:28 PM eren't going to take things personally. 7/14/2013 7:28 PM ersonal before. 7/14/2013 7:31 PM
f people were goi Which is sometime think it's very diff	ng to strive for that ability es hard to do, I think, for p ficult for people sometime	o to do that, they wo	ould have to ha	47 we the minds 48 rsonally. I've t	WJL et that they w WJL taken things po	7/14/2013 7:28 PM eren't going to take things personally. 7/14/2013 7:28 PM ersonal before. 7/14/2013 7:31 PM
f people were going Which is sometime think it's very differ think it's very differ the think it's ver	ng to strive for that ability es hard to do, I think, for p ficult for people sometime	o to do that, they we people. Ses to do that, to not on board, our new r	ould have to ha	47 Ive the minds 48 rsonally. I've the serally paired units the sera	WJL et that they w WJL taken things po WJL up with season	7/14/2013 7:28 PM eren't going to take things personally. 7/14/2013 7:28 PM ersonal before. 7/14/2013 7:31 PM ed people.
f people were going Which is sometime think it's very differ. Like, when we have	ng to strive for that ability es hard to do, I think, for p ficult for people sometime re our new medics come o	o to do that, they we people. Ses to do that, to not on board, our new r	ould have to ha	47 Ive the minds 48 rsonally. I've the serally paired units the sera	WJL et that they w WJL taken things po WJL up with season	7/14/2013 7:28 PM eren't going to take things personally. 7/14/2013 7:28 PM ersonal before. 7/14/2013 7:31 PM ed people.
f people were going which is sometimed think it's very differ. Like, when we have fyou were going to the control of the contro	ng to strive for that ability es hard to do, I think, for p ficult for people sometime re our new medics come o	o to do that, they woeople. Ses to do that, to not on board, our new resay, listen with an consequence.	ould have to ha	47 we the minds 48 rsonally. I've t 49 erally paired u	WJL et that they w WJL taken things po WJL up with season WJL	7/14/2013 7:28 PM eren't going to take things personally. 7/14/2013 7:28 PM ersonal before. 7/14/2013 7:31 PM ed people. 7/16/2013 6:06 PM
f people were going which is sometimed think it's very differ. Like, when we have fyou were going to the control of the contro	ng to strive for that ability es hard to do, I think, for p ficult for people sometime re our new medics come of to strive for that, I would	o to do that, they woeople. Ses to do that, to not on board, our new resay, listen with an consequence.	ould have to ha	47 we the minds 48 rsonally. I've t 49 erally paired u	WJL et that they w WJL taken things po WJL up with season WJL	7/14/2013 7:28 PM eren't going to take things personally. 7/14/2013 7:28 PM ersonal before. 7/14/2013 7:31 PM ed people. 7/16/2013 6:06 PM

Aggregate						
	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				53	WJL	7/16/2013 6:07 PM
do. When it comes		u you've got to folk	ow the books, I	out they'll go a		he way that they feel like they want to it a different way if they want to. If you
				54	WJL	7/14/2013 7:33 PM
ou need to set th	e example that you want	followed.				
				55	WJL	7/16/2013 6:07 PM
think that if there	e are rules applied in a sit	uation, then you ne	ed to stand by	those.		
				56	WJL	7/16/2013 6:07 PM
think that if there	e are rules applied in a sit	uation, then you ne	ed to stand by	those.		
				57	WJL	7/16/2013 6:07 PM
think that if there	e are rules applied in a sit	uation, then you ne	ed to stand by	those.		
				58	WJL	7/16/2013 6:08 PM
If you're going to : ip.	set a policy, you have to I	ive by it. In a leader	ship position, i	f you're going	to put a policy	in place, you need to be able to back i
				59	WJL	7/16/2013 6:08 PM
f you're going to : ip.	set a policy, you have to I	ive by it. In a leader	ship position, i	f you're going	to put a policy	n in place, you need to be able to back i
				60	WJL	7/16/2013 6:08 PM
give them more au		•		ıld be somebo	dy that would	put somebody in a higher position or
		•		ıld be somebo	dy that would	
give them more au call it here. You don't want to	ithority than what they a	ctually qualify for, ju	ust because the	old be somebooir friends, or 161	ody that would just because WJL ody that would	put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM put somebody in a higher position or
give them more au call it here. You don't want to give them more au	ithority than what they a	ctually qualify for, ju	ust because the	old be somebooir friends, or 161	ody that would just because WJL ody that would	put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM put somebody in a higher position or
give them more au call it here. You don't want to give them more au call it here.	ithority than what they a	ctually qualify for, ju er. A bad example o ctually qualify for, ju	ust because the	eir friends, or j 61 Ild be somebo	ody that would just because WJL ody that would just because	put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM put somebody in a higher position or take advantage of their waste, as they
ive them more au all it here. You don't want to give them more au all it here.	uthority than what they a move people up the ladd athority than what they a	ctually qualify for, ju er. A bad example o ctually qualify for, ju	ust because the	eir friends, or j 61 Ild be somebo	ody that would just because WJL ody that would just because	put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM put somebody in a higher position or take advantage of their waste, as they
rive them more au all it here. You don't want to give them more au all it here. He was able to sep	uthority than what they a move people up the ladd athority than what they a	ctually qualify for, ju er. A bad example o ctually qualify for, ju	ust because the	old be somebooir friends, or service of the service of the somebooir friends, or service of the servic	wy that would just because WJL ody that would just because	put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM
ive them more at all it here. You don't want to ive them more at all it here. He was able to sep	move people up the ladd athority than what they a strong the ladd athority than what they a sharate the personal from	ctually qualify for, ju er. A bad example o ctually qualify for, ju	ust because the	old be somebooir friends, or service of the service of the somebooir friends, or service of the servic	wy that would just because WJL ody that would just because	put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM
ive them more at all it here. You don't want to ive them more at all it here. He was able to separations are the was able to separations.	move people up the ladd athority than what they a strong the ladd athority than what they a sharate the personal from	ctually qualify for, ju er. A bad example o ctually qualify for, ju	ust because the	old be somebode in friends, or some bode in friends	ody that would just because WJL ody that would just because WJL	put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM 7/16/2013 6:09 PM
give them more au call it here. You don't want to give them more au call it here. He was able to sep	move people up the ladd athority than what they a strong the ladd athority than what they a sharate the personal from	ctually qualify for, ju er. A bad example o ctually qualify for, ju	ust because the	old be somebode in friends, or some bode in friends	ody that would just because WJL ody that would just because WJL	put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM 7/16/2013 6:09 PM
give them more audil it here. You don't want to give them more audil it here. He was able to septempowered to follow the powering	move people up the ladd athority than what they a strong the ladd athority than what they a sharate the personal from	ctually qualify for, ju er. A bad example o ctually qualify for, ju	ust because the	old be somebode in friends, or some bode in fr	ody that would just because WJL ody that would just because WJL WJL WJL	put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM 7/16/2013 6:09 PM
give them more au call it here. You don't want to give them more au call it here. He was able to sep	move people up the ladd athority than what they a strong the ladd athority than what they a sharate the personal from	ctually qualify for, ju er. A bad example o ctually qualify for, ju	ust because the	old be somebode in friends, or some bode in fr	ody that would just because WJL ody that would just because WJL WJL WJL	put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM put somebody in a higher position or take advantage of their waste, as they 7/16/2013 6:08 PM 7/16/2013 6:09 PM

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
orofessional,				67	WJL	7/14/2013 9:53 PM
				68	WJL	7/16/2013 6:09 PM
way that you spea	k to people, in the way t	hat you handle your	patients, in the	way that you	ı handle the pl	nat you're showered and clean, in the hone when you answer the phone. I to be in leadership position.
				69	WJL	7/14/2013 9:53 PM
way that you spea	k to people, in the way t	hat you handle your	patients, in the	way that you	ı handle the pl	nat you're showered and clean, in the hone when you answer the phone. I to be in leadership position.
				70	WJL	7/16/2013 6:09 PM
Fairness,						
				71	WJL	7/16/2013 6:09 PM
your ability to rem	ain calm					
				72	WJL	7/16/2013 6:14 PM
your ability to pay	attention,					
				73	WJL	7/16/2013 6:14 PM
to listen						
				74	WJL	7/16/2013 6:14 PM
to separate profes	sional from personal.					
				75	WJL	7/14/2013 9:54 PM
Be professional						
				76	WJL	7/14/2013 9:55 PM
professionalism						
				77	WJL	7/14/2013 9:55 PM
professionalism						
				78	WJL	7/14/2013 9:56 PM
Professionalism						
				79	WJL	7/16/2013 6:15 PM
	confidence in yourself. If dence in yourself is also v			ourself, peop	le are not goin	ng to have confidence in you either. I
				80	WJL	7/16/2013 6:18 PM
fair						
				81	WJL	7/14/2013 10:02 PM
professional						

			Coding References	Number	Initials	
isten				82	WJL	7/16/2013 6:20 PM
ability to and the p	patience			83	WJL	7/16/2013 6:20 PM
				84	WJL	7/16/2013 6:20 PM
think that team b		ng to teach in EMS	. EMS is a team			more. I think that team building is
				85	WJL	7/16/2013 6:20 PM
Feam building, on	the other hand, I think is	very important.				
				86	WJL	7/14/2013 10:14 PM
	it's okay to approach son					ecognize how to work through issues b. How do you do things? Let's get it off
ioni the beginning				07	14711	7/44/2042 40 47 55 5
Feach people to co us has ever met ar	ommunicate immediately nybody until today. Yet, w	e're going to go wo	ork on a truck to	ogether and ta	ake care of pat	ients. I'm going to jump on the truck a
Feach people to co us has ever met ar 'm going to be like This is the areas th myself. I always se	ommunicate immediately nybody until today. Yet, w e, "Bill, what do you need nat I feel like I'm weak in.'	ve're going to go wo to know from me? ' If it comes to read have a cardiac pati	ork on a truck to These are my s ing some of the ent, that's goin	t time we're g ogether and ta skills. These ar ese higher card g to be my we my skills done	oing to get thing to get the care of pates of the care of pates of the care of	rown on a truck together. Neither one clients. I'm going to jump on the truck a oints. This is what I feel like I'm strong I'm not very good at that. I question let you know, off the bat, that cardiac i
Teach people to cous has ever met ar I'm going to be like This is the areas th myself. I always se my eager area. Let	ommunicate immediately hybody until today. Yet, w e, "Bill, what do you need hat I feel like I'm weak in.' cond-guess myself. If we	ve're going to go wo to know from me? ' If it comes to read have a cardiac pati	ork on a truck to These are my s ing some of the ent, that's goin	t time we're g ogether and ta skills. These ar ese higher card g to be my we	oing to get thinke care of pathe e my strong policing the my strong policing contracts.	rown on a truck together. Neither one cients. I'm going to jump on the truck a oints. This is what I feel like I'm strong
Teach people to cous has ever met ar I'm going to be like This is the areas th myself. I always se my eager area. Let	ommunicate immediately hybody until today. Yet, w e, "Bill, what do you need hat I feel like I'm weak in.' cond-guess myself. If we me tell you, I can do this	ve're going to go wo to know from me? ' If it comes to read have a cardiac pati	ork on a truck to These are my s ing some of the ent, that's goin	t time we're g ogether and ta skills. These ar ese higher card g to be my we my skills done	oing to get thing to get the care of pates of the care of pates of the care of	rown on a truck together. Neither one clients. I'm going to jump on the truck a oints. This is what I feel like I'm strong I'm not very good at that. I question let you know, off the bat, that cardiac is
Teach people to cous has ever met ar I'm going to be like This is the areas th myself. I always se my eager area. Let	ommunicate immediately hybody until today. Yet, w e, "Bill, what do you need hat I feel like I'm weak in.' cond-guess myself. If we me tell you, I can do this	re're going to go wo to know from me? ' If it comes to read have a cardiac pati and I'm really good	ork on a truck to These are my s ing some of the ent, that's goin d at this. I'll get	t time we're g ogether and ta skills. These ar sese higher card g to be my we my skills done 88	oing to get thi ake care of pat e my strong p diac rhythms, aker area. I'll l e.	rown on a truck together. Neither one clients. I'm going to jump on the truck a oints. This is what I feel like I'm strong I'm not very good at that. I question let you know, off the bat, that cardiac is 7/14/2013 10:15 PM
Teach people to cous has ever met ar i'm going to be like This is the areas the myself. I always se my eager area. Let	ommunicate immediately nybody until today. Yet, w e, "Bill, what do you need hat I feel like I'm weak in.' cond-guess myself. If we me tell you, I can do this amunication in general.	re're going to go wo to know from me? ' If it comes to read have a cardiac pati and I'm really good	ork on a truck to These are my s ing some of the ent, that's goin d at this. I'll get	t time we're g ogether and ta skills. These ar sese higher card g to be my we my skills done 88	oing to get thi ake care of pat e my strong p diac rhythms, aker area. I'll l e.	rown on a truck together. Neither one clients. I'm going to jump on the truck a oints. This is what I feel like I'm strong I'm not very good at that. I question let you know, off the bat, that cardiac is 7/14/2013 10:15 PM
Feach people to cous has ever met ar 'm going to be like This is the areas th myself. I always se my eager area. Let think it's just com	ommunicate immediately nybody until today. Yet, w e, "Bill, what do you need hat I feel like I'm weak in.' cond-guess myself. If we me tell you, I can do this amunication in general.	re're going to go wo to know from me? ' If it comes to read have a cardiac pati and I'm really good	ork on a truck to These are my sing some of the ent, that's goin d at this. I'll get	t time we're g pgether and ta skills. These ar ese higher caro g to be my we my skills done 88 89 nunicate.	oing to get thing to get thing to get the general section of particular sections. It is a section of the general sections of t	rown on a truck together. Neither one cients. I'm going to jump on the truck a cients. I'm sis what I feel like I'm strong I'm not very good at that. I question let you know, off the bat, that cardiac is 7/14/2013 10:15 PM
Teach people to cous has ever met ar I'm going to be like This is the areas th myself. I always se my eager area. Let I think it's just com Teaching people co	ommunicate immediately hybody until today. Yet, we, "Bill, what do you need hat I feel like I'm weak in.' cond-guess myself. If we arme tell you, I can do this immunication in general.	re're going to go wo to know from me? ' If it comes to read have a cardiac pati and I'm really good	ork on a truck to These are my sing some of the ent, that's goin d at this. I'll get	t time we're g pgether and ta skills. These ar ese higher caro g to be my we my skills done 88 89 nunicate.	oing to get thing to get thing to get the general section of particular sections. It is a section of the general sections of t	rown on a truck together. Neither one cients. I'm going to jump on the truck a cients. I'm sis what I feel like I'm strong I'm not very good at that. I question let you know, off the bat, that cardiac is 7/14/2013 10:15 PM
Feach people to cous has ever met ar 'm going to be like This is the areas the myself. I always se my eager area. Let think it's just com Feaching people co	ommunicate immediately hybody until today. Yet, we, "Bill, what do you need hat I feel like I'm weak in." cond-guess myself. If we me tell you, I can do this amunication in general. Confidence goes hand in honfidence goes	re're going to go wo to know from me? ' If it comes to read have a cardiac pati and I'm really good	ork on a truck to These are my sing some of the ent, that's goin d at this. I'll get	t time we're g pgether and ta skills. These ar skills. These ar g to be my we my skills done 88 89 nunicate. 90 nunicate.	oing to get thi ake care of pat e my strong p diac rhythms, aker area. I'll l e. WJL	rown on a truck together. Neither one cients. I'm going to jump on the truck a cients. I'm going to jump on the truck a cients. This is what I feel like I'm strong I'm not very good at that. I question let you know, off the bat, that cardiac is 7/14/2013 10:15 PM 7/16/2013 6:21 PM
Teach people to cous has ever met ar 'm going to be like This is the areas the myself. I always se my eager area. Let I think it's just com Teaching people co	ommunicate immediately hybody until today. Yet, we, "Bill, what do you need hat I feel like I'm weak in." cond-guess myself. If we me tell you, I can do this amunication in general. Confidence goes hand in honfidence goes	re're going to go wo to know from me? ' If it comes to read have a cardiac pati and I'm really good	ork on a truck to These are my sing some of the ent, that's goin d at this. I'll get	t time we're g pgether and ta skills. These ar skills. These ar g to be my we my skills done 88 89 nunicate. 90 nunicate.	oing to get thi ake care of pat e my strong p diac rhythms, aker area. I'll l e. WJL	rown on a truck together. Neither one cients. I'm going to jump on the truck a cients. I'm going to jump on the truck a cients. This is what I feel like I'm strong I'm not very good at that. I question let you know, off the bat, that cardiac is 7/14/2013 10:15 PM 7/16/2013 6:21 PM
Teach people to cous has ever met an I'm going to be like This is the areas the myself. I always se my eager area. Let I think it's just com Teaching people could be a second to the country of the cou	ommunicate immediately hybody until today. Yet, we, "Bill, what do you need lat I feel like I'm weak in.' cond-guess myself. If we me tell you, I can do this amunication in general. Confidence goes hand in homiting the providence goes hand in his providence goes hand in homiting the providence goes hand i	re're going to go wo to know from me? ' If it comes to read have a cardiac pati and I'm really good and with teaching p	ork on a truck to These are my sing some of the ent, that's goin, d at this. I'll get Deople to comm	t time we're g pgether and ta skills. These ar ese higher card g to be my we my skills done 88 89 nunicate. 90 nunicate. 91	oing to get this ake care of pat see my strong p diac rhythms, laker area. I'll les. WJL WJL WJL WJL WJL	rown on a truck together. Neither one cients. I'm going to jump on the truck a cients. I'm going to jump on the truck a cients. This is what I feel like I'm strong I'm not very good at that. I question let you know, off the bat, that cardiac is 7/14/2013 10:15 PM 7/16/2013 6:21 PM 7/16/2013 6:21 PM
Teach people to cous has ever met an I'm going to be like This is the areas the myself. I always se my eager area. Let I think it's just com Teaching people could be a second to the country of the cou	ommunicate immediately hybody until today. Yet, we, "Bill, what do you need hat I feel like I'm weak in.' cond-guess myself. If we me tell you, I can do this amunication in general. Onfidence goes hand in hondidence goes	re're going to go wo to know from me? ' If it comes to read have a cardiac pati and I'm really good and with teaching p	ork on a truck to These are my sing some of the ent, that's goin, d at this. I'll get Deople to comm	t time we're g pgether and ta skills. These ar ese higher card g to be my we my skills done 88 89 nunicate. 90 nunicate. 91	oing to get this ake care of pat see my strong p diac rhythms, laker area. I'll les. WJL WJL WJL WJL WJL	rown on a truck together. Neither one cients. I'm going to jump on the truck a cients. I'm going to jump on the truck a cients. This is what I feel like I'm strong I'm not very good at that. I question et you know, off the bat, that cardiac is 7/14/2013 10:15 PM 7/16/2013 6:21 PM 7/16/2013 6:20 PM

						8/6/2013 8:54
Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				94	WJL	7/14/2013 10:16 PM
nd they're confide elationship in the t a basic level, wh ne further they're	ent, they're going to be a field. It has really nothin en you're teaching them	ble to communicate g to do with the wh their classes, then urther we're going t	e with their par ole leadership takes them into	rtners, which i piece, unless t o a leadership	n turn is going he confidence role. The more	nfident. As long as people are coming of to make them have a better working these people have, that you teach the econfidence people have in themselve ion and the team building skills.
				95	WJL	7/16/2013 6:21 PM
es, confidence. Do	efinitely confidence					
				96	WJL	7/16/2013 6:21 PM
onfident.						
				97	WJL	7/14/2013 10:16 PM
hey need to be pr	ofessional.					
				98	WJL	7/14/2013 10:16 PM
	on skills. Good, positive ills with children. Comm					ommunication skills with their superior cation skills with
				99	WJL	7/14/2013 10:17 PM
ommunication ski	ills,					
				100	WJL	7/16/2013 6:21 PM
kind of fall back to	o the leader piece is som	ething, I think, som	ething that con	nes down the	road.	
				101	WJL	7/16/2013 6:21 PM
xperience and wi	•	n. I think that that's	something tha	t just kind of .	_	grole, I think that that just comes with in your career, as you process in your
Internals	\\Interviews\\Int	erview #16				
Yes		0.0833	38			
				1	WJL	7/16/2013 6:22 PM
nowledge and ap	ply it without experience	. If I have the know	rledge but I dor	ne who did a t n't have the ex	hree- or six-m perience, I car	nonth program, you still can't take n pull the experience from the people p you get what needs to be done done
				2	WJL	7/16/2013 6:22 PM
nowledge and ap	ply it without experience	. If I have the know	rledge but I dor	n't have the ex	perience, I car	onth program, you still can't take n pull the experience from the people p you get what needs to be done done
				3	WJL	7/16/2013 6:22 PM
nowledge and ap	ply it without experience	. If I have the know	ledge but I dor	n't have the ex	perience, I car	onth program, you still can't take n pull the experience from the people p you get what needs to be done done

							8/6/2013 8:5
Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On	
				4	WJL	7/16/2013 6:23 PM	
Delegation maybe	. I guess the best way is	delegation. Utilize y	our resources			be the best way to put it	
				5	WJL	7/13/2013 6:59 PM	
think I've gotten	a little better at the way	I talk to and handle	just children an	d elderly.			
				6	WJL	7/16/2013 6:23 PM	
As a leader I can de	eescalate the situation						
No a loador Lean d	accalate the cituation			7	WJL	7/16/2013 6:23 PM	
us a leader i can de	eescalate the situation						
istening to those v	who are looking to you fo	or leadershin if they	have questions	8 comments of	WJL	7/13/2013 7:03 PM	
sterning to those v	who are looking to you re	or reduction pireticy	nave questions				
istening to those v	who are looking to you fo	or leadership if they	have questions	9 , comments o	WJL or concerns.	7/16/2013 6:23 PM	
			<u>.</u>	10	WJL	7/16/2013 6:23 PM	
ou need everybo	dy to work together to g	et the ultimate goal	completed.	10	VVJL	7/16/2013 6:23 PIVI	
				11	WJL	7/16/2013 6:24 PM	
they pull from the	resources they have arc	ound them					
				12	WJL	7/16/2013 6:24 PM	
they pull from the	resources they have arc	ound them					
				13	WJL	7/16/2013 6:24 PM	
they pull from the	resources they have arc	ound them					
				14	WJL	7/16/2013 6:25 PM	
	s up on top and in charg of the major bad rules o					down to the people they ng with.	re working
				15	WJL	7/16/2013 6:38 PM	
	s up on top and in charg of the major bad rules o		-	_		down to the people they ng with.	re working
Sa diaman (1997)				16	WJL	7/16/2013 6:37 PM	
o aisrespect is the	e worst thing I think of al	I.					
So dispessent is the	e worst thing I think of al	1		17	WJL	7/16/2013 6:25 PM	
o disrespect is the	e worst triing i triirik of al	1.					
istening and pulli-	ng from your resources.			18	WJL	7/16/2013 6:26 PM	
	your resources.						

	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				19	WJL	7/16/2013 6:26 PM
Listening and pulli	ng from your resources.					
				20	WJL	7/16/2013 6:26 PM
Listening and pulli	ng from your resources.					
				21	WJL	7/16/2013 6:26 PM
He works well wit	h us and treats us with re	spect and in that as	pect.			
				22	WJL	7/16/2013 6:37 PM
He works well wit	h us and treats us with re	spect and in that as	pect.			
				23	WJL	7/16/2013 6:27 PM
	alities I expect are pretty I		•	•	ld give. I expe	ct the same from anybody else that I
would give them.	to since the golden rule.	rede others the wa	y you want to .	24	WJL	7/16/2013 6:27 PM
	alities I expect are pretty i				ld give. I expe	ct the same from anybody else that I
Trouid Bive them.	to the Bolden raie.	Treat outlets the wa	, you mane to	25	WJL	7/16/2013 6:37 PM
respect						
				26	WJL	7/16/2013 6:27 PM
Of course leadersh	nip is someone who can ta	ake control of a situ	ation and dees	calate a situa	tion.	
				27	WJL	7/16/2013 6:28 PM
Of course leadersh	nip is someone who can ta	ake control of a situ	ation and dees			7/16/2013 6:28 PM
Of course leadersh	nip is someone who can ta	ake control of a situ	ation and dees			7/16/2013 6:28 PM 7/16/2013 6:28 PM
	nip is someone who can ta	ake control of a situ	ation and dees	calate a situa	tion.	
Of course leadersh	nip is someone who can ta	ake control of a situ	ation and dees	calate a situa	tion.	
mediator I expect a leader to	o be someone who, and h	ave always expecte	ed a leader to b	28 29 e someone w	WJL who draws from	7/16/2013 6:28 PM
mediator I expect a leader to		ave always expecte	ed a leader to b	28 29 e someone w	WJL WJL who draws from eded.	7/16/2013 6:28 PM 7/16/2013 6:37 PM In their resources and treats their
mediator I expect a leader to subordinates with	o be someone who, and h respect and does what th	ave always expecte	ed a leader to b	28 29 e someone w	WJL who draws from	7/16/2013 6:28 PM 7/16/2013 6:37 PM
mediator I expect a leader to subordinates with	o be someone who, and h respect and does what th	ave always expecte	ed a leader to b	28 29 e someone wand when need	WJL WJL who draws from eded. WJL	7/16/2013 6:28 PM 7/16/2013 6:37 PM 1 their resources and treats their 7/13/2013 7:08 PM
mediator I expect a leader to subordinates with You know what's e	o be someone who, and h respect and does what th	lave always expecte ney can to improve I	ed a leader to b morale where a	28 29 e someone w	WJL WJL who draws from eded.	7/16/2013 6:28 PM 7/16/2013 6:37 PM In their resources and treats their
mediator I expect a leader to subordinates with You know what's e	o be someone who, and h respect and does what th expected of you.	lave always expecte ney can to improve I	ed a leader to b morale where a	28 29 e someone wand when need 30 31	WJL who draws from eded. WJL WJL	7/16/2013 6:28 PM 7/16/2013 6:37 PM 1 their resources and treats their 7/13/2013 7:08 PM 7/16/2013 6:28 PM
mediator I expect a leader to subordinates with You know what's e	o be someone who, and h respect and does what th expected of you.	lave always expecte ney can to improve I	ed a leader to b morale where a	28 29 e someone wand when need	WJL WJL who draws from eded. WJL	7/16/2013 6:28 PM 7/16/2013 6:37 PM In their resources and treats their 7/13/2013 7:08 PM
mediator I expect a leader to subordinates with You know what's e	o be someone who, and h respect and does what th expected of you.	lave always expecte ney can to improve I	ed a leader to b morale where a	28 29 e someone wand when need 30 31	WJL who draws from eded. WJL WJL	7/16/2013 6:28 PM 7/16/2013 6:37 PM 1 their resources and treats their 7/13/2013 7:08 PM 7/16/2013 6:28 PM

Aggregate Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
Remain open minded. Don't be so close min	ded		34	WJL	7/16/2013 6:29 PM
Humility			35	WJL	7/16/2013 6:29 PM
respecting the people around you			36	WJL	7/16/2013 6:37 PM
pulling from the resources you have around y	ou.		37	WJL	7/13/2013 7:11 PM
treating your subordinates appropriately			38	WJL	7/16/2013 6:30 PM
Internals\\Interviews\\Inter	view #17				
Yes	0.0322	12			
I think the skill to think two steps ahead, two	or three steps ahe	ead of everythi	1 ng because in	WJL this hospital e	7/16/2013 6:31 PM everything is about, I would say politics.
			2	WJL	7/16/2013 6:31 PM
I think the skill to think two steps ahead, two	or three steps ahe	ead of everythi	ng because in	this hospital e	everything is about, I would say politics.
			3	WJL	7/16/2013 6:31 PM
Second is the, I would say prioritizing everyth	ing. You have to b	e able to learn	how to priori	tize every call	and every decision that you make.
proactive instead of being reactive to everyth	ing.		4	WJL	7/16/2013 6:31 PM
you also have to listen carefully			5	WJL	7/16/2013 6:32 PM
			6	WJL	7/16/2013 6:32 PM
They know what to change, when to change	and how to chang	e so being a go	od leader you	need to be a	good listener from your lower people.
They know what to change, when to change	and how to chang	e so being a go	7 od leader you	WJL I need to be a	7/16/2013 6:32 PM good listener from your lower people.
Being proactive			8	WJL	7/16/2013 6:33 PM
good listener			9	WJL	7/16/2013 6:33 PM

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
listen to other peo	ople's suggestions or com	ments		10	WJL	7/16/2013 6:33 PM
proactive				11	WJL	7/16/2013 6:33 PM
a good listener				12	WJL	7/16/2013 6:37 PM
Internals	\\Interviews\\Inte	erview #18				
Yes	_	0.1064	17			
				1	WJL	7/16/2013 6:33 PM
Jordan, Saudi, and favor to Qatar. During t keep it out of the	Qatar. That is the nature	of relationship betwo	ween the team v they didn't	facts on the go be firm with	round, during	our countries, here in our region, deal with us as friends, they make a the work okay, friendship good, but or the guys that follow, sometimes the
	•	•				
			e, in the streets	, in traffic acc	idents. No time	e to talk to your partner and explain
	s. You know we work undo o do this, or why you com		e, in the streets	, in traffic acc	idents. No time	e to talk to your partner and explain 7/16/2013 6:33 PM
why you ask him t	o do this, or why you com	ne firm with him.		2	WJL	
why you ask him t	o do this, or why you com	ne firm with him.		2	WJL	7/16/2013 6:33 PM
why you ask him to they still keep the	o do this, or why you com	ne firm with him.		2	WJL	7/16/2013 6:33 PM
why you ask him t They still keep the We are friends out	o do this, or why you com	ne firm with him.	work interfere v	2 with their rela	WJL tion during the	7/16/2013 6:33 PM work. We are colleagues in the work.
why you ask him t They still keep the We are friends out	o do this, or why you com ir friendship, or their relat tside, okay?	ne firm with him.	work interfere v	2 with their rela	WJL tion during the	7/16/2013 6:33 PM e work. We are colleagues in the work. 7/16/2013 6:34 PM
why you ask him to They still keep the We are friends out To be fair, to be ho	o do this, or why you com ir friendship, or their relat tside, okay?	ne firm with him. tion outside of the v he most skills I think	work interfere v	2 with their rela 3 ng ten years n	WJL tion during the WJL ow.	7/16/2013 6:33 PM work. We are colleagues in the work.
why you ask him to They still keep the We are friends out To be fair, to be ho	o do this, or why you com ir friendship, or their relat tside, okay? onest all the time, this is t	ne firm with him. tion outside of the v he most skills I think	work interfere v	with their rela 3 ng ten years n	WJL tion during the WJL ow. WJL	7/16/2013 6:33 PM e work. We are colleagues in the work. 7/16/2013 6:34 PM 7/16/2013 6:34 PM
why you ask him to They still keep the We are friends out To be fair, to be ho respect time, resp	o do this, or why you com ir friendship, or their relat tside, okay? onest all the time, this is t	ne firm with him. tion outside of the v he most skills I think	work interfere v	2 with their rela 3 ng ten years n	WJL tion during the WJL ow.	7/16/2013 6:33 PM e work. We are colleagues in the work. 7/16/2013 6:34 PM
why you ask him to They still keep the We are friends out To be fair, to be ho	o do this, or why you com ir friendship, or their relat tside, okay? onest all the time, this is t	ne firm with him. tion outside of the v he most skills I think	work interfere v	with their rela 3 ng ten years n 4	WJL tion during the WJL ow. WJL WJL	7/16/2013 6:33 PM e work. We are colleagues in the work. 7/16/2013 6:34 PM 7/16/2013 6:34 PM 7/16/2013 6:34 PM
why you ask him to They still keep the We are friends out To be fair, to be ho respect time, resp	o do this, or why you com ir friendship, or their relat tside, okay? onest all the time, this is t	ne firm with him. tion outside of the v he most skills I think	work interfere v	with their rela 3 ng ten years n	WJL tion during the WJL ow. WJL	7/16/2013 6:33 PM e work. We are colleagues in the work. 7/16/2013 6:34 PM 7/16/2013 6:34 PM
why you ask him to They still keep the We are friends out To be fair, to be ho respect time, resp	o do this, or why you com ir friendship, or their relat tside, okay? onest all the time, this is t	ne firm with him. tion outside of the v he most skills I think	work interfere v	with their rela 3 ng ten years n 4	WJL tion during the WJL ow. WJL WJL	7/16/2013 6:33 PM e work. We are colleagues in the work. 7/16/2013 6:34 PM 7/16/2013 6:34 PM 7/16/2013 6:34 PM
why you ask him to They still keep the We are friends out To be fair, to be ho respect time, resp Respect time	o do this, or why you com ir friendship, or their relat tside, okay? onest all the time, this is t	ne firm with him. tion outside of the vice of the vic	work interfere v	with their rela 3 ng ten years n 4 5	WJL tion during the WJL ow. WJL WJL	7/16/2013 6:33 PM e work. We are colleagues in the work. 7/16/2013 6:34 PM 7/16/2013 6:34 PM 7/16/2013 6:34 PM
why you ask him to They still keep the We are friends out To be fair, to be ho respect time, resp Respect time	o do this, or why you coming friendship, or their related to the side, okay? The side of the time, this is the time, and respect time, and respect time.	ne firm with him. tion outside of the vice of the vic	work interfere v	with their rela 3 ng ten years n 4 5	WJL tion during the WJL ow. WJL WJL	7/16/2013 6:33 PM e work. We are colleagues in the work. 7/16/2013 6:34 PM 7/16/2013 6:34 PM 7/16/2013 6:34 PM
why you ask him to They still keep the We are friends out To be fair, to be ho respect time, respect Respect time So I can say respect Given the organiz believe me good le	o do this, or why you coming friendship, or their relationship, or t	ne firm with him. tion outside of the v the most skills I think te. gs and bad things in following the organ gut there is a good le	vork interfere v	with their rela 3 ng ten years n 4 5 6 7 8 It the things go ywhere there	WJL tion during the WJL OW. WJL WJL WJL WJL ing on during to is good leader	7/16/2013 6:33 PM e work. We are colleagues in the work. 7/16/2013 6:34 PM 7/16/2013 6:34 PM 7/16/2013 6:36 PM 7/16/2013 6:36 PM 7/16/2013 6:35 PM the organization in personal way,
why you ask him to They still keep the We are friends out To be fair, to be ho respect time, respect Respect time So I can say respect Given the organiz believe me good le good way, some p	o do this, or why you coming friendship, or their relationship, or t	tion outside of the vector outside outsi	vork interfere v	with their rela 3 ng ten years n 4 5 6 7 8 It the things go ywhere there	WJL tion during the WJL OW. WJL WJL WJL WJL ing on during to is good leader	7/16/2013 6:33 PM e work. We are colleagues in the work. 7/16/2013 6:34 PM 7/16/2013 6:34 PM 7/16/2013 6:36 PM 7/16/2013 6:36 PM 7/16/2013 6:35 PM the organization in personal way, rship. Sometimes, you know, to lead in

						8/0/2013 8
Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
				10	WJL	7/16/2013 6:35 PM
respect the time						
				11	WJL	7/16/2013 6:36 PM
It's respect to your	job, respect to your wor	k, it means you will	do most of you	ur effort to giv	e anything, ev	erything you can.
				12	WJL	7/13/2013 7:40 PM
The most importar	nt thing that the leader sl	nould know, we are	health care pro	ovider, not tra	nsporter.	
				13	WJL	7/16/2013 6:36 PM
Respect your friend important keys for		ot friends, respect t	he people, resp	oect the huma	nity of the pat	ients and his relatives, respect is ver
				14	WJL	7/13/2013 7:40 PM
Communication. H	low to communicate wit	n your colleagues, a	also with the pa	tient, with the	e relatives, wit	h the hospitals.
				15	WJL	7/13/2013 7:41 PM
Communication sk	ills. Believe me, it's very	very important.				
				16	WJL	7/13/2013 7:41 PM
If you have good co	ommunication skills, you	can lead well.				
				17	WJL	7/13/2013 7:41 PM
So communication	skills is very very very im	portant to know. F	rom those who	would be as a	a leader, how t	co communicate.
Internals	\\Interviews\\Inte	erview #19				
Yes		0.0323	28			
				1	WJL	7/13/2013 8:17 PM
The emphasis of th	at as a paramedic, you h	ave to accept your	own action fee	dbacks.		
				2	WJL	7/16/2013 6:38 PM
I learned how to le	ead people					
				3	WJL	7/16/2013 6:39 PM
how to motivate p	eople,					
				4	WJL	7/16/2013 6:39 PM
Transparency is go	ood.					
				5	WJL	7/16/2013 6:39 PM
Don't lie.						
				6	WJL	7/16/2013 6:39 PM
Care about people						

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
Be yourself				7	WJL	7/16/2013 6:39 PM
Do the right thing a	at the right time.			8	WJL	7/16/2013 6:40 PM
Do the right thing a	at the right time.			9	WJL	7/16/2013 6:40 PM
when you take the	responsibility to be with th	iis patient to have	his rights.	10	WJL	7/16/2013 6:40 PM
If I see any neglect	Lwill not be cilent about it	so I find it easy r	profossional an	11	WJL not to be nice	7/16/2013 6:40 PM e if there's something like that.
ii i see any negiect	, i will not be slient about it	, so i illiu it easy p	n oressional an	12	WJL	7/16/2013 6:40 PM
If I see any neglect	, I will not be silent about it	, so I find it easy p	professional an	d for example	, not to be nice	e if there's something like that.
If I see any neglect	, I will not be silent about it	, so I find it easy p	orofessional an	13 d for example	WJL , not to be nice	7/16/2013 6:41 PM e if there's something like that.
honesty				14	WJL	7/16/2013 6:41 PM
accepting criticism	,			15	WJL	7/16/2013 6:42 PM
be responsible				16	WJL	7/13/2013 8:31 PM
caring about the po	eople who lead or his patie	nts		17	WJL	7/16/2013 6:41 PM
educating for his p	eople			18	WJL	7/16/2013 6:41 PM
educating for his p	eople			19	WJL	7/16/2013 6:41 PM
always caring abou	it others			20	WJL	7/16/2013 6:42 PM
trust				21	WJL	7/13/2013 8:31 PM

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
and honesty				22	WJL	7/16/2013 6:42 PM
transparency				23	WJL	7/16/2013 6:42 PM
Decision-making				24	WJL	7/13/2013 8:35 PM
critical thinking				25	WJL	7/13/2013 8:35 PM
decision-making				26	WJL	7/13/2013 8:35 PM
ßresearch skills tha	t will add			27	WJL	7/16/2013 6:42 PM
customer care				28	WJL	7/16/2013 6:43 PM

Appendix F: Findings – Future Needs: Development of Leadership

Education

Node Summary

Node Details

Node Summary

Dissertation

8/6/2013 8:56 PM

		,	, , , , , , , , , ,		
Source Type		Number of Sources	Number of Coding References	Number of Coded	Words Number of Paragraphs Duration Coded Coded
Node					
Nickname:	Nodes\\Futur	e Needs			
Classification:	140ac3\\i atai	Civicus			
Aggregated:	Yes				
Document		16	61	3,304	64
Nickname:	Nodes\\Futur	e Needs\Co	n Ed		
Classification:					
Aggregated:	No				
Document		1	2	111	3
Nickname:	Nodes\\Futur	e Needs\Co	urse and or Book	C	
Classification:					
Aggregated:	Yes				
Document Document	163	16	59	3,193	61
Document				5,195	01
Nickname:	Nodes\\Eutur	re Needs\Co	urse and or Book	\Simulati	on and or Internship
	140065//Futur	e Meeus (CO	uise allu Ui DUUI	(Silliulatio	on and or internship
Classification:					
Aggregated:	No				
Document		6	11	425	11

Coding Summary By Node Dissertation

8/6/2013 8:53 PM

Aggregate	Classification	Coverage	Number Of Coding References	Number	Coded By Initials	Modified On
ode						
Nodes\\Futu	re Needs					
Document						
Internals	s\\Interviews\\Int	erview #01				
Yes		0.0081	1			
				1	WJL	7/11/2013 11:24 AM
•	d I think it wouldn't be to			-		g to the EMS system but don't take one
to one because it i	is a totally different organ	nzation, the stracte	are is uniferent	30 We need to	adopt it to our	system or course.
Internals	s\\Interviews\\Int	erview #03				
Yes		0.0300	4			
				1	WJL	7/11/2013 1:31 PM
They should increa	ase the leadership classe	s or management c	lasses			
				2	WJL	7/11/2013 1:31 PM
they should focus	in that part of leadership	and communication	ons			
				3	WJL	7/11/2013 1:32 PM
also they have to I	let the students of the un	iversity work the st	udent under s	tress in some s	ituations durin	g their internship
				4	WJL	7/11/2013 1:32 PM
specific courses to		ing excellent of goo				em after being evaluated so give some three month training for leadership, so
Internals	s\\Interviews\\Int	erview #05				
Yes		0.0039	1			
				1	WJL	7/11/2013 1:57 PM

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
Internals	\\Interviews\\Inte	rview #06				
Yes		0.0274	3			
			_	1	WJL	7/11/2013 3:13 PM
I think we need a	specific books for leadersh	ip included in the	sequence like e	mergency 1, e	emergency 2 a	nd leadership 1 and leadership 2.
				2	WJL	7/11/2013 3:21 PM
I think we need to	focus more for leadership	and with it apart	from our educa	tion like leade	ership and EMS	S this is topic, small book for leadership
				3	WJL	7/11/2013 3:21 PM
we need to praction leadership.	ce it, not just learn it, pract	tice it, train it for l	eadership, if we	have like for	example class	lab for leadership, lab class for
Internals	s\\Interviews\\Inte	rview #07				
Yes		0.0201	6			
	_			1	WJL	7/11/2013 8:40 PM
trying to as we are		lums we keep putt	ing in these affe	ective things a	nd I think som	e of those if we really can track them
trying to as we are and find out does stress.	e developing these curricul somebody really have emp	lums we keep putt pathy, I mean how	ing in these afford do you really d	ective things a o that becaus 2	nd I think som e sometimes p	=
trying to as we are and find out does stress.	e developing these curricul somebody really have emp	lums we keep putt pathy, I mean how	ing in these afford do you really d	ective things a o that becaus 2 op people and	nd I think som e sometimes p WJL that is differe	ne of those if we really can track them beople have a different response to 7/11/2013 8:42 PM Int than developing a provider
trying to as we are and find out does stress.	e developing these curricul somebody really have emp ant that you know leaders	lums we keep putt pathy, I mean how	ing in these afford do you really d	ective things a o that becaus 2	nd I think som e sometimes p	ne of those if we really can track them beople have a different response to 7/11/2013 8:42 PM
trying to as we are and find out does stress.	e developing these curricul somebody really have emp ant that you know leaders	lums we keep putt pathy, I mean how	ing in these afford do you really d	ective things a o that becaus 2 op people and	nd I think som e sometimes p WJL that is differe	ne of those if we really can track them beople have a different response to 7/11/2013 8:42 PM Int than developing a provider
trying to as we are and find out does stress. I think it is importated by the conference of the confe	e developing these curricul somebody really have emp ant that you know leaders adership management classes like j	lums we keep putt pathy, I mean how are people and we just what is manag are trying to do a n	e have to develo gement, how to nulti-million dol	ective things a o that because 2 pp people and 3 4 manage these lar budget you	MJL WJL ethings becau	ne of those if we really can track them beeple have a different response to 7/11/2013 8:42 PM Int than developing a provider 7/11/2013 8:43 PM 7/11/2013 8:47 PM se whether you are trying to keep the management skills to be able to have
trying to as we are and find out does stress. I think it is importated by the conference of the confe	e developing these curricul somebody really have employed and that you know leaders adership management classes like jin the ambulance or you a	lums we keep putt pathy, I mean how are people and we just what is manag are trying to do a n	e have to develo gement, how to nulti-million dol	ective things a o that because 2 pp people and 3 4 manage these lar budget you	MJL WJL ethings becau	ne of those if we really can track them beeple have a different response to 7/11/2013 8:42 PM Int than developing a provider 7/11/2013 8:43 PM 7/11/2013 8:47 PM se whether you are trying to keep the management skills to be able to have
trying to as we are and find out does stress. I think it is importated by the conference of the confe	e developing these curricul somebody really have employed and that you know leaders adership management classes like jin the ambulance or you a	lums we keep putt pathy, I mean how are people and we just what is manag are trying to do a n	e have to develo gement, how to nulti-million dol	ective things a o that because 2 pp people and 3 4 manage these lar budget you elop policies a	wJL WJL WJL wJL e things becau u need those n nd procedures	ne of those if we really can track them beeple have a different response to 7/11/2013 8:42 PM Int than developing a provider 7/11/2013 8:43 PM 7/11/2013 8:47 PM see whether you are trying to keep the management skills to be able to have so, and to be thinkers
trying to as we are and find out does stress. I think it is importated by the conference of the confe	e developing these curricul somebody really have employed and that you know leaders adership management classes like jin the ambulance or you a	lums we keep putt pathy, I mean how are people and we just what is manag are trying to do a n	e have to develo gement, how to nulti-million dol	ective things a o that because 2 pp people and 3 4 manage these lar budget you elop policies a	wJL WJL WJL wJL e things becau u need those n nd procedures	ne of those if we really can track them beeple have a different response to 7/11/2013 8:42 PM Int than developing a provider 7/11/2013 8:43 PM 7/11/2013 8:47 PM see whether you are trying to keep the management skills to be able to have so, and to be thinkers
trying to as we are and find out does stress. I think it is importated the stress is importated to support the stress is inventory straight people to support research is supportated to support inventory straight people to support inventory straight	e developing these curricul somebody really have emplant that you know leaders adership management classes like jin the ambulance or you are you and do things and you	lums we keep putt pathy, I mean how are people and we just what is manag are trying to do a n u know recognize	e have to develo	ective things a o that because 2 app people and 3 4 manage these lar budget you elop policies a 5 6 minking ability,	nd I think some sometimes p WJL that is differed WJL WJL ethings becaute a need those r nd procedures WJL WJL WJL WJL thinking outs	ne of those if we really can track them beeple have a different response to 7/11/2013 8:42 PM Int than developing a provider 7/11/2013 8:43 PM 7/11/2013 8:47 PM It we whether you are trying to keep the nanagement skills to be able to have so, and to be thinkers 7/11/2013 8:49 PM
trying to as we are and find out does stress. I think it is importated the stress of	e developing these curricul somebody really have employed and that you know leaders adership management classes like jin the ambulance or you are you and do things and you to this problem and again	lums we keep putl pathy, I mean how are people and we liust what is managare trying to do a nu know recognize that comes back the important and	e have to develo	ective things a o that because 2 app people and 3 4 manage these lar budget you elop policies a 5 6 minking ability,	nd I think some sometimes p WJL that is differed WJL WJL ethings becaute a need those r nd procedures WJL WJL WJL WJL thinking outs	ne of those if we really can track them beeple have a different response to 7/11/2013 8:42 PM Int than developing a provider 7/11/2013 8:43 PM 7/11/2013 8:47 PM see whether you are trying to keep the management skills to be able to have so, and to be thinkers 7/11/2013 8:49 PM
trying to as we are and find out does stress. I think it is importated the stress of	e developing these curricul somebody really have employed and that you know leaders adership management classes like jin the ambulance or you and do things and you are to this problem and again at skills I think are going to	lums we keep putl pathy, I mean how are people and we liust what is managare trying to do a nu know recognize that comes back the important and	e have to develo	ective things a o that because 2 app people and 3 4 manage these lar budget you elop policies a 5 6 minking ability,	nd I think some sometimes p WJL that is differed WJL WJL ethings becaute a need those r nd procedures WJL WJL WJL WJL thinking outs	ne of those if we really can track them beeple have a different response to 7/11/2013 8:42 PM Int than developing a provider 7/11/2013 8:43 PM 7/11/2013 8:47 PM see whether you are trying to keep the management skills to be able to have so, and to be thinkers 7/11/2013 8:49 PM
trying to as we are and find out does stress. I think it is importated the stress of	e developing these curricul somebody really have employed and that you know leaders adership management classes like jin the ambulance or you and do things and you are to this problem and again at skills I think are going to	lums we keep putt pathy, I mean how are people and we just what is manage are trying to do a now u know recognize that comes back to be important and	e have to develor gement, how to nulti-million dol things, and deve	ective things a o that because 2 app people and 3 4 manage these lar budget you elop policies a 5 6 minking ability,	nd I think some sometimes p WJL that is differed WJL WJL ethings becaute a need those r nd procedures WJL WJL WJL WJL thinking outs	ne of those if we really can track them beeple have a different response to 7/11/2013 8:42 PM Int than developing a provider 7/11/2013 8:43 PM 7/11/2013 8:47 PM see whether you are trying to keep the management skills to be able to have so, and to be thinkers 7/11/2013 8:49 PM

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
Internals	\\Interviews\\Intervie	ew #09				
Yes		0.0124	2			
				1	WJL	7/12/2013 10:42 AM
I think that every u	ndergrad degree, every progra	am should hav	e a minimum o			hree minimum. Of course tying up
everything, bringin small structure and future for them or	g everything together because I you keep on building it is ver	e as I said your y important so o other manage	foundation bu if we start off ers and maybe	ilds upon, is go with somethir sharing with t	oing to build b ng strong infor hem because	igger building, you know if you have a ming our paramedics what is in the some of these guys one thing that I
				2	WJL	7/12/2013 10:44 AM
yeah management	itself, doing practicals in man	agement, an a	ctual practical i	in managemer	nt.	
Internals	\\Interviews\\Intervie	ew #10				
Yes		0.0114	1			
				1	WJL	7/12/2013 11:16 AM
show them they're	going to imitate and emulate There's good parents and the	. Those first fe	w, I think , year	s are the mos	t important be	you teach them and the things you cause that's the model for how they're e the same correlation. I think the first
Internals	\\Interviews\\Intervie	ew #11				
Yes		0.1047	16			
				1	WJL	7/13/2013 4:57 PM
-	not a lot of leadership that is ms that in encompassed focus	-			•	ure that'll be changing, but I haven't thing.
				2	WJL	7/13/2013 5:12 PM
•	eed to incorporate a leadershi em right now is, they have som					Even if it's not a degree program, d new.
				3	WJL	7/13/2013 5:13 PM
Yeah, I would like t	o see some actual modules pu	it together of o	didactics for lea	dership, beca	use it just lack	s most of the time.
				4	WJL	7/13/2013 5:13 PM
put together of did	lactics for leadership, because	it just lacks mo	ost of the time.			, ,
				5	WJL	7/13/2013 5:13 PM
Even when they do	o include it that's usually not e	nough. It's only	y like a block of	fleadership		
				6	WJL	7/13/2013 5:14 PM
said I went through		ship, so I've go	ot firmer grasp	and someone	that hasn't we	like for example in the Air Force, like I ent through all of that leadership
				7	WJL	7/13/2013 5:14 PM
I don't think that o	ne course or one semester ma	y be enough,				

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On	
				8	WJL	7/13/2013 5:15 PM	
license, often time There needs to be	's leadership is not ever increased in leadership	in there. They focu awareness and not o	s on the medica only in-house, y	al, but they do ou have your	on't say anythi own local trair	r stay of what it takes to renew y ng about leadership. ning program, but there also neec s to be tailored for what region th	s to b
				9	WJL	7/13/2013 5:15 PM	
	•					ning program, but there also need s to be tailored for what region th	
				10	WJL	7/13/2013 5:15 PM	
	-			-		ning program, but there also need s to be tailored for what region th	
				11	WJL	7/13/2013 5:17 PM	
				_		where; Ok, well, we have it onling u can go to. It needs to be in a	2. IT
	•				•	ryone's responsible to death by 7/13/2013 5:17 PM	
multitude of differ PowerPoint. Start out with differ incorporated here leadership styles to leadership styles not saffuid process, course, but that not managers, you know the tools so were power to the tools	erent kind of leadership with the magnet training the folks. Here they're ot just one. Sometimes what works today may geds to be ongoing lead ow I have to do it with e	principals, you know g for people. The big focus is just one lea you need to go from not work tomorrow ership like, "How hav veryone, but at least	, what is Transf g buzz is Transf dership style an Transformatic At least you cover you grown an start somewhe	12 ormational Learnal to Authoran start out where are tree. For example, and to Example	WJL eadership? That adership, but the with that. Yitative with for ith pamphlets, your weakness ole with your it	7/13/2013 5:17 PM t's the big principal here, they hey don't say anything about the ou need to be able to focus on di	fferen
multitude of differ PowerPoint. Start out with differ incorporated here leadership styles to leadership styles not saffuid process, course, but that no managers, you know that the managers where the provided in the process of the provided in	erent kind of leadership with the magnet training the folks. Here they're ot just one. Sometimes what works today may geds to be ongoing lead ow I have to do it with e	principals, you know g for people. The big focus is just one lea you need to go from not work tomorrow ership like, "How hav veryone, but at least	, what is Transf g buzz is Transf dership style an Transformatic At least you cover you grown an start somewhe	12 ormational Learnal to Authoran start out where are tree. For example, and to Example	WJL eadership? That adership, but the with that. Yitative with for ith pamphlets, your weakness ole with your it	7/13/2013 5:17 PM t's the big principal here, they hey don't say anything about the ou need to be able to focus on di ks. you can start out with a national ses?" Per person at least with the nitial line managers and so that the	fferen
multitude of differ PowerPoint. Start out with differ incorporated here leadership styles to leadership styles in lt's a fluid process, course, but that ne managers, you know the tools so woultures. As far as leadership	erent kind of leadership with the magnet trainir o the folks. Here they're ot just one. Sometimes what works today may eeds to be ongoing leade ow I have to do it with event they'll actually known	principals, you know g for people. The big focus is just one lea you need to go from not work tomorrow. ership like, "How haveryone, but at least ow "OK, well if this d	, what is Transformatic dership style an Transformatic At least you care you grown an start somewhe oesn't work, it'	12 ormational Leormational Leormational Leormational Leormational Leormational to Author an start out who where are so K to do thi	wJL eadership? The adership, but the eadership, but the eadership? The eadership but t	ryone's responsible to death by 7/13/2013 5:17 PM t's the big principal here, they hey don't say anything about the ou need to be able to focus on di ks. you can start out with a national ses?" Per person at least with the nitial line managers and so that the pecific to here, you got different 7/13/2013 5:19 PM r example, if you have leadership	fferen
multitude of differ PowerPoint. Start out with differ incorporated here leadership styles to leadership styles in lt's a fluid process, course, but that ne managers, you know the tools so woultures. As far as leadership	erent kind of leadership with the magnet training of the folks. Here they're of just one. Sometimes what works today may seeds to be ongoing leade ow I have to do it with event of the with eve	principals, you know g for people. The big focus is just one lea you need to go from not work tomorrow. ership like, "How haveryone, but at least ow "OK, well if this d	, what is Transformatic dership style an Transformatic At least you care you grown an start somewhe oesn't work, it'	12 ormational Leormational Leormational Leormational Leormational Leormational to Author an start out who where are so K to do thi	wJL eadership? The adership, but to eadership, but to eadership? The eadership but to eadership but to eadership. ead	ryone's responsible to death by 7/13/2013 5:17 PM t's the big principal here, they hey don't say anything about the ou need to be able to focus on di ks. you can start out with a national ses?" Per person at least with the nitial line managers and so that the pecific to here, you got different 7/13/2013 5:19 PM r example, if you have leadership	fferen
multitude of differ PowerPoint. Start out with differ incorporated here leadership styles to leadership styles in It's a fluid process, course, but that ne managers, you know have the tools so woultures. As far as leadership Need to have a leadership styles in the stools so woultures.	erent kind of leadership with the magnet training the folks. Here they're ot just one. Sometimes what works today may ends to be ongoing leading the have to do it with end they'll actually know I have to do it with end they'll actually know I have to do it with end they'll actually know I have to do it with end they'll actually know I have to do it with the current of dership 201 or 301. Main it as an extra course or the nature of the word datory requirement that it going to be. It's like, ye	principals, you know g for people. The big focus is just one lea you need to go from not work tomorrow. ership like, "How haveryone, but at least ow "OK, well if this down to the complete it as a progressive a filler course and I lit elective' it indicate t people learn, at least to people learn, at lea	what is Transformation Transformatio	ormational Learnal to Author an start out where are so K to do this at the purchase of the pur	wJL eadership? That adership, but the with that. Your weakness your weakness with your ires." Especially swJL to have like for get one leader wJL not just an elet to have it. e leadership p	7/13/2013 5:17 PM t's the big principal here, they hey don't say anything about the ou need to be able to focus on di ks. you can start out with a national ses?" Per person at least with the nitial line managers and so that the pecific to here, you got different 7/13/2013 5:19 PM r example, if you have leadership ership course.	ey 101. into a good
multitude of differ PowerPoint. Start out with differ incorporated here leadership styles to leadership styles in It's a fluid process, course, but that ne managers, you know have the tools so woultures. As far as leadership Need to have a leadership styles in the stools so woultures.	erent kind of leadership with the magnet training the folks. Here they're ot just one. Sometimes what works today may ends to be ongoing leading the have to do it with end they'll actually know I have to do it with end they'll actually know I have to do it with end they'll actually know I have to do it with end they'll actually know I have to do it with the current of dership 201 or 301. Main it as an extra course or the nature of the word datory requirement that it going to be. It's like, ye	principals, you know g for people. The big focus is just one lea you need to go from not work tomorrow. ership like, "How haveryone, but at least ow "OK, well if this down to the complete it as a progressive a filler course and I lit elective' it indicate t people learn, at least to people learn, at lea	what is Transformation Transformatio	ormational Learnal to Author an start out where are so K to do this at the purchase of the pur	wJL eadership? That adership, but the with that. Your weakness your weakness with your ires." Especially swJL to have like for get one leader wJL not just an elet to have it. e leadership p	ryone's responsible to death by 7/13/2013 5:17 PM t's the big principal here, they hey don't say anything about the ou need to be able to focus on di ks. you can start out with a national ses?" Per person at least with the nitial line managers and so that the pecific to here, you got different 7/13/2013 5:19 PM r example, if you have leadership ership course. 7/13/2013 5:20 PM ctive, because often times it's fel rinciples, if they don't want to be	ey 101. into a good
multitude of differ PowerPoint. Start out with differ incorporated here leadership styles to leadership styles to leadership styles in It's a fluid process, course, but that no managers, you know have the tools so woultures. As far as leadership Need to have a leadership styles in It's a fluid process, you know that have the tools so woultures. As far as leadership Need to have a leader, they are no going to be a great If you turn a blind of the Need to have a leader, they are no going to be a great If you turn a blind of the Need to have a leader, they are no going to be a great If you turn a blind of the Need to have a leader, they are no going to be a great If you turn a blind of the Need to have a leader they are no going to be a great If you turn a blind of the Need to have a leader they are no going to be a great If you turn a blind of the Need to have a leader they are no going to be a great If you turn a blind of the Need to have a leader they are no going to be a great If you turn a blind of the Need to have a leader they are no going to be a great If you turn a blind of the Need to have a leader they are no going to be a great If you turn a blind of the Need to have a leader they are no going to have a leader they are not they are no	erent kind of leadership with the magnet trainir of the folks. Here they're of just one. Sometimes what works today may edds to be ongoing leade ow I have to do it with evere they'll actually known to skill with the current of dership 201 or 301. Mai it as an extra course or to the nature of the word datory requirement that to going to be. It's like, you leader at all.	principals, you know g for people. The big focus is just one lea you need to go from not work tomorrow. ership like, "How haveryone, but at least ow "OK, well if this dow "OK, well if this dow "It to be a progressive a filler course and I lit of leactive" it indicate to people learn, at lead ou have to want to be a going to be able to see a going to see a going to be able to see a going to	e to like an interpretation, what is Transf g buzz is Transformatic that is a transformatic to the you grown are start somewher oesn't work, it' there stude study, so that is to see it as a s to me that, yo st even though e a good leader solve the issue.	12 ormational Leormational Leormational Leormational Leormational Leormational Leormational Leormational to Authorian Start out ward where are start out out when the start out to be so the start out to be so the start out to be so the start out on the start out of the start out on the start out on the start out on the start out of the start out out of the start out of the start out out of the start out out out out out out out out out ou	wylL eadership? The adership, but the with that. You with that. You with foo with pamphlets, your weakness ole with your in st." Especially st. WylL to have like foot get one leader wylL not just an ele to have it. e leadership pron't want to b WylL	ryone's responsible to death by 7/13/2013 5:17 PM t's the big principal here, they hey don't say anything about the ou need to be able to focus on di ks. you can start out with a national ses?" Per person at least with the nitial line managers and so that the pecific to here, you got different 7/13/2013 5:19 PM r example, if you have leadership ership course. 7/13/2013 5:20 PM ctive, because often times it's fel rinciples, if they don't want to be e a good leader, you're probably in the service of the se	ey 101. into

Aggregate	Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
Internals	\\Interviews\\Inter	view #12				
Yes		0.0210	3			
				1	WJL	7/13/2013 6:05 PM
For example, riding	g up the truck but just the t	nird person, not	doing anything.	They should	observe on wh	nat's really going on in the truck.
				2	WJL	7/13/2013 6:06 PM
They should see w	hat's really going on the tru	ck before they g	et a certificate.			
				3	WJL	7/13/2013 6:06 PM
•	how to adapt things so if the future they are going to a				learn it inside	the truck by not doing anything, just a
Internals	\\Interviews\\Inter	view #14				
Yes		0.0037	1			
				1	WJL	7/14/2013 5:42 PM
	\\Interviews\\Inter					
Yes		0.0304	9			
				1	WJL	7/14/2013 5:54 PM
As far as leadershi	p goes in this aspect, Arlene	was a very good	d leader. She wa	as a strong lea	der, as far as r	ny educator goes.
				2	WJL	7/14/2013 5:58 PM
even as a basic EM that is in control o	·	strong leadership	skills in there	because there	are times wh	en even a basic is going to be the one
				3	WJL	7/14/2013 10:09 PM
something that yo mentor them. I fin	u can teach somebody, as n d it difficult to think about a	nuch as you can program or a pl	find somebody an or a class th	who wants to at you can tak ping to choose	move up into e, that would this class to to	for. I don't think that it's necessarily a leadership position and you can teach you, necessarily, to be a leader. I, ake, because it sounds like it will be a
Team building, on	the other hand, I think is ve	ry important.		4	WJL	7/14/2013 10:09 PM
				5	WJL	7/14/2013 10:11 PM
there are different the two of us, we i	personalities, doesn't mak may come up with a plan in	e it a bad situation this situation tha	on. You may thin at works. You're	nk one way an line of thinki	nd I may think a	t along. How to learn that just because another way, but that's okay. Between ally off from the way I view things. When e together with a plan that works for

this person.

The team building stuff, I think, is a phenomenal idea for EMS. I think that they are to focus a lot on team building skills. That's just a game there's all kind of other things that you can do. Not just games. There's actually scenarios that you can get people to work through together get the to collaborate their minds. 7 WJL 7/14/2013 10:14 PM 1 think that EMS classes should teach. They should have a whole chapter on just team building, on teaching people how to work with people never know, even from time to time. I could be on a call And this has happened. I could be driving somewhere, witness an accident. Because the skills I have, will get out and intitate whatever care, whether it's just holding c-spine until another ambulance service comes on. The don't know me, because I'm not in uniform. Yet, I'm able to communicate. I'm able to work with them and understand that they don't have who I am, so don't be offended when they're like, "Woe, woe, woe, wee. What are you doing? PMy are you until greater and building. Exerting the patients." How to communicate with people. There's just so many different things that you can learn when it comes to team building. Yes, I think it's something that they should have complete piece on in all EMS classes. On how to work together with people that play oud not know. How to communicate. How to work through issues. Not everybody gets along together. Sometimes you have to recognize how to work through issues with people. That it's okay to approach somebody and say, "Look, this is how I am. This is what I like to do. How do you do things? Let's get if from the beginning." 9 WJL 7/14/2013 10:16 PM As far as a class goes, as long as you teach people how to communicate, you're teach them how to be confident. As long as people are comit and they're confident, they're going to be able to communicate with their partners, which in turn is going to make them have a better work of the partners of the field. It has really nothing to do with the whole leadership piece, unless the		Classification	Coverage	Number Of Coding References	Reference Number	Coded By Initials	Modified On
here's all kind of other things that you can do. Not just games. There's actually scenarios that you can get people to work through together et the to collaborate their minds. 7 WJL 7/14/2013 10:14 PM Withink that EMS classes should teach. They should have a whole chapter on just team building, on teaching people how to work with people were know, even from time to time. I could be on a call And this has happened. I could be driving somewhere, witness an accident. Because the skills I have, will get out and initiate whatever care, whether it's just holding cospine until another ambuldines service comes on. The on't know me, because I m not in uniform. Yet, I'm able to communicate. I'm able to work with them and understand that they don't have hol a my, a don't be offended when they're like, "Woe, we, we. What are you doning." Why are you to underling the patient?" on a my, and the they should have complete piece on in all EMS classes. On how to work together with people that you don't know. How to something that they should have complete piece on in all EMS classes. On how to work together with people that you don't know. How to somunicate. How to work through issues. Not everybody gets along together. Sometimes you have to recognize how to work through issue with people. That it's doky to approach somebody and say, "Look, this is how I am. This is what I like to do. How do you do things? Let's get i on the beginning." 9 WJL 7/14/2013 10:16 PM sfar as a class goes, as long as you teach people how to communicate, you're teach them how to be confident. As long as people are comin of they're confident, they're going to be able to communicate with their partners, which in turn is going to make them have a better work? I would've been I think a little bit helpful in my program to have a leadership class. I probably wouldn't have been as timid for the first six township of my create and the trible of the partners, which in turn is going to make them have a better work to say the partners, which in turn is go					6	WJL	7/14/2013 10:11 PM
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I would like to teach the paramedics how they manage their office and their paperwork. I will teach them the skills that he needs to take in action to decide sometimes the life of the patient. It will be depend on that or prevent the suffering of the patient, it will depend in his decisions, so I would like to teach the skills of decision makers, critical thinking. Skills that it's necessary. Usually, I take it like that.

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